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The

CHEMIST AND DRUGGIST

Established 1859

28 Essex Street, Strand, London, W.C.2

Registered as a Newspaper

No. 2955
VOL. CXXV

SEPTEMBER 26, 1936

Annual Subscription (with
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Sells for - - - - -	2. 17 . 0
Showing YOU a profit of - - -	1. 4 . 11

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PARCEL
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Manufacturing Chemists
ESSENTIAL OIL DISTILLERS
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Familiarity creates confidence

Your display linking up with our advertising means definite sales for YOU. Familiarity creates confidence, that is why consistent display brings consistent customers, for no competitive line enjoys such tremendous customer satisfaction as Moorlands. Moorland sales are bigger than ever this year and still growing. No other 7½d. Nationally advertised line sells in such quantities or yields anything approaching the same percentage of profits.

Keep Moorlands well displayed and take your share of this increased turnover.



The
Public will have

MOORLAND
BRAND TABLETS

W. B. CARTWRIGHT LTD., RAWDON, LEEDS

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Special characters for chemists can be incorporated if required on the keyboard of the Imperial 'Good Companion' portable typewriter.

Imperial 'Good Companion' Typewriter

If you are interested in a standard typewriter choose the Imperial Model 50.

Imperial Typewriter Co. Ltd. (Dept. 51), Head Office & Works, Leicester
London Office: 85 Kingsway, W.C.2

Agents in all centres

"Buy a typewriter made in England"

THE YEAR'S LIGHTNING SELLER

Through the medium of the daily press, magazines, popular papers, &c., the public are being told of the benefit and advantages of

HALIBUT LIVER OIL MALT EXTRACT & GLUCOSE

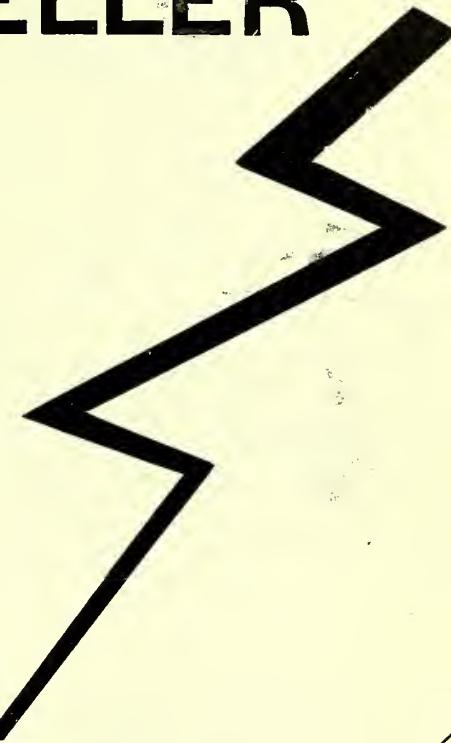
Recommended by the medical profession, they have a definite therapeutical value.

These caramels are specially made and contain correct proportions of glucose, halibut oil and malt extract. Besides being luscious and engaging, they have a valuable vitamin content, and have proved ready sellers wherever displayed.

The Public definitely want them and will ask for them!

Don't fail your customers!

These caramels show good profit. They are well-packed and display well. A counter or window display will prove our claim that they are the year's best sellers.



'REMOGEN' Vitamin CARAMELS

For all particulars and free sample stick your label
on the attached coupon and post to



JEFFREYS, MILLER & CO. LTD.

LEYLAND MILLS, WIGAN

Telephone: WIGAN 2327. Telegrams: MALTUM, WIGAN
73a DURHAM ROAD, HOLLOWAY, LONDON, N.7.
Telephone: ARCHWAY 3627.

Please send me all particulars of 'REMOGEN' VITAMIN CARAMELS
COUPON.

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*PACKED**

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PRIVATE PROPRIETARIES

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to
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'PACK!'

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★ BOXMAKING
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Telephone: National 7644 (7 lines).
Telegrams: Centumvir, Phone, London.

**You cannot afford
to be without**

THE CHEMIST AND DRUGGIST

'Poisons Guide'

Simple—concise—authoritative—it will pilot you through the intricacies of the New Poisons Legislation. Spirax binding ensures flat opening for quick and handy counter or warehouse use.

3/6 each 3/9 post free

Your usual wholesaler can supply you, or a copy will be sent by return of post on receipt of remittance to:

THE PUBLISHER,
THE CHEMIST & DRUGGIST,
28 ESSEX STREET,
STRAND, LONDON, W.C.2

Let these new packs help you to sell more Brand's Essence display containers . . .



Easy to handle and display, each of these new cartons carries an illustration that identifies it immediately as containing a Brand's Essence bottle or Brand's Essence tin. A booklet in each describes Brand's Essence and its uses—explains its superiority for treating many illnesses—is a salesman working for you long after the customer has left the shop.

The New Brand's Essence display container is a container and showcard in one—a most effective combination of convenience and selling appeal.

STRENGTHEN your Brand's Essence displays—save window and counter space—link up with the new Brand's advertising campaign by showing these striking new packs. Orders for Brand's Essence in the new cartons and display containers can be filled immediately, and we will gladly send cartons to cover your present stock.

The colours and design of the new packs will impress your customers in any display you arrange. The cartons will reach you in sets of three, packed in a new container—which occupies only $6\frac{3}{4}'' \times 2\frac{1}{4}''$ of space. Dummy cartons will be supplied—as many as you ask for.

*Order supplies now and link up your shop
with the new*

BRAND'S ESSENCE

ADVERTISING CAMPAIGN

BRAND & CO. LTD., MAYFAIR WORKS, S. LAMBETH RD., LONDON, S.W.8

CHILBLAINS

An announcement by
British Drug Houses Ltd.



When we introduced Calsimil brand tablets last year we decided that before embarking on an advertising campaign we would see what sort of a reception it got simply on its own merits. The result has been so extraordinarily good that we are now launching a powerful campaign in the national dailies.

Vitamin D.

Calsimil is, of course, invaluable in all complaints where calcium is required, but in the present campaign we are stressing Calsimil for chilblains — a complaint from which millions suffer every winter and for which, no doubt, you are often asked for a remedy. In a human and persuasive way we are explaining that by starting Calsimil now and keeping it up through the winter, chilblains can definitely be prevented. We are also making it quite

clear that much of the value of Calsimil is due to the fact that it contains Vitamin D, and that without Vitamin D calcium cannot be readily absorbed.

Free Display Material

Now that you will probably want to display Calsimil we've taken the opportunity of brightening up the pack. We've also produced a new window-bill and two lively showcards are also available. "Calsimil for chilblains" is a genuinely scientific method of dealing with the complaint. It is consistently recommended by doctors and this autumn and winter will undoubtedly bring you steady and increasing sales.

Throughout the winter "Calsimil for chilblains" advertisements will appear regularly week by week in "The Daily Mail," "The Daily Express," "The Daily Mirror," "The Daily Sketch," and "The Radio Times." There is also a special campaign to doctors in the medical papers.

P.A.T.A. Prices: Flasks of 60 Tablets—Retail 2/6, Wholesale 20/- per doz. net. Display terms available on application.

CALSIMIL

a B.D.H. product

THE BRITISH DRUG HOUSES LIMITED

Graham Street, City Road, N.1

MERISSA

Regd.



**THIS SHOWSTAND
IS
FREE !**

184-192, GOSWELL RD., LONDON, E.C.1

SWANSDOWN POWDER PUFFS

MERISSA MADE IN ENGLAND Puffs are more appealing than ever and if you have not already seen the displays offered by our representatives in their showrooms throughout the country, we suggest that you write to us for a sample selection which we will gladly send on approval.

We are rather confident that you will not only keep the samples, but will send us your order which, if desired, we will invoice through your usual wholesaler.

The styles are new, the colourings delightful and the finish superb, AND with an order value £3 : 10 : 0 for *MERISSA* MADE IN ENGLAND Handkerchief Puffs we will present to you a very modern showstand as illustrated. This is a most suitable centre-piece for your window.

When ordering from your wholesaler insist on *MERISSA* MADE IN ENGLAND

SOLPORT
BROTHERS LIMITED



WATCH SALES SOAR!

WATCH YOUR STOCKS!

New National Advertising Campaign
to consolidate the success of **MORNING PRIDE**

"Morning Pride" has taken premier place in the shaving cream market. First in public favour "Morning Pride" is second to none in rapidly increasing sales.

Look to your stocks and be sure of your share of profits from this new wonder shaving cream.

MORNING PRIDE
REGD.

THE RAZOR READY BRUSHLESS SHAVING CREAM
PRODUCT OF FAIRY DYES LTD., PHARMACEUTICAL DEPT.
For particulars of attractive Initial Order terms write

SOLE DISTRIBUTORS · FASSETT & JOHNSON LTD

86 CLERKENWELL ROAD, LONDON, E.C.1



2941/7 THE
DESDEMONA COFFRET
Lavender and 2 tablets Lavender
Soap ... RETAIL 3/6

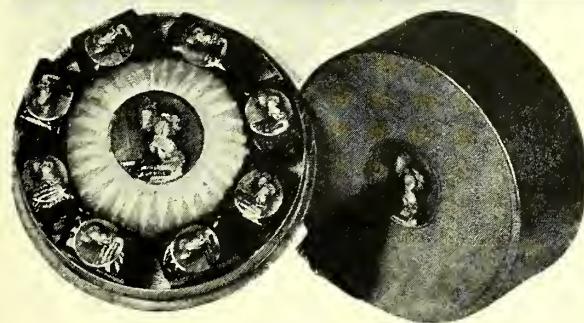
MIDGLEY'S OLD WORLD LAVENDER Coffrets



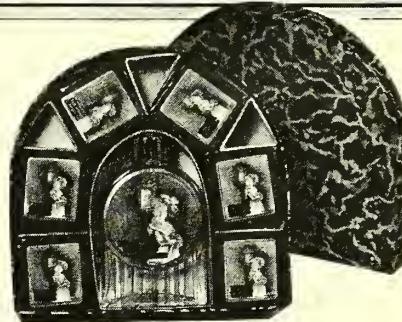
2942/6 THE PORTIA COFFRET
Lavender Water, Talcum Powder, and Toilet Soap
RETAIL 2/6



2941/12 THE ISABELLA COFFRET
Two chromium capped Lavender Water, and
chromium Flap Jack RETAIL 6/6



2941/1 THE CELIA COFFRET
Bath Soap and 8 Bath Cubes in Messenger Boy Cap
box with tassel RETAIL 2/-



2942/11 THE ROSALIND COFFRET
Chromium capped Lavender and six Bath Cubes in
horseshoe shaped box RETAIL 2/6



2951/5 THE MACBETH. Containing Beetware Shaving
Bowl of Shaving Soap with After Shave Lotion and Bril-
liantine; en suite in fancy box (Blue) ... RETAIL 6/-

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Act quickly to secure your **DOUBLE BONUS**

You still have time if you act without delay.

In connection with the Chemists' Exhibition we are offering a special Double Bonus on Brooklax *Display* parcels.

If by any chance you have not received your copy of our publication W/189, giving full details, you are invited to write to us *at once*.

The special Double Bonus closes September 30, so you must hurry. Stock up to the utmost and reap the additional benefit of this most liberal offer.

*Send us your order before
SEPTEMBER 30th*

to secure your Double Bonus



C.F.

P.A.T.A.

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Brand

Never lets Chemists down!

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for all
your
bottle
Capping

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"LEO" VACUUM FILLER**

for Glass, Stone,
and Tin Bottles.
Fills all sizes from
drachm to quart—
long, short or
sprinkler neck.

Clean and Rapid
No Over Filling
Broken Bottles
Rejected
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Makers of every description of Bottle Filling and Shallow Jar and Tin Filling Machine for the Chemists' use

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NEW SEASON'S SUCCUS GLYCYRRH (AYRTOID)

OUR FIRST SHIPMENT OF SUCCUS GLYCYRRH (AYRTOID)

has safely docked and we are delighted to be able to say that we can offer this arrival at last season's price. Subsequent shipments are problematical (due to conditions at all points in the Mediterranean), but Ayrton's do not believe in holding for a rise: they are not mere brokers or sellers, but servants to a regular professional clientele. We may be without Ayrtoid Juice before the season is out, but our landed cost of the present shipment permits us to sell *u/a*, and that's that.

AYRTON'S FOR DRUGS

Ask for contract rates, test our sample and enquire about Ayrton's new Pharmacy Display

	Ibs.	16	28	56	112
Per lb. nett.		1/6	1/5	1/4½	1/4

In 2-oz. divided sticks, or 1-oz. sticks each wrapped, and packed 4 lbs. in bay leaves.
Original cases contain 1 cwt.

Special shop - round - lettered bottles with 28 lb. orders. Showcards supplied.

AYRTON, SAUNDERS & CO. LTD.
LIVERPOOL and DUBLIN

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6 TUDOR STREET
LONDON, E.C.4.
TEL: CENTRAL 3559

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into 250,000 prosperous homes

These represent more than a million readers, serious-minded and conscientious, with money to spend on what they want—and when they want it.

Here is a solid profitable market for your goods. Many advertisers have proved this, and their confidence is shown by the fact that the great bulk of them have kept in the *Christian Herald* year in, year out, without a break for over 50 years—keying every advertisement.

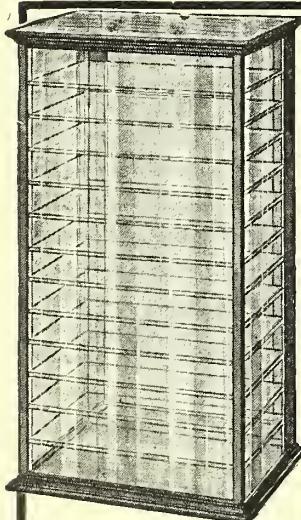
Easily the most powerful paper in the religious field, the *Christian Herald* works out at 7/9 per page per 1,000. This will take some beating as a profit producer for advertisers.

★ Some famous national advertisers who have used the *Christian Herald* for over a generation.

CADBURY'S,	BOVRIL.
JOHN NOBLE, FOSTER CLARK,	
BORWICKS BAKING POWDER,	
ROWNTREES, PHOSFERINE,	
H. SAMUEL LTD.	

Why not consider us at once for your forthcoming advertising? Send now for specimen copy and advertisement rate card to C.D. 1.

The
CHRISTIAN HERALD
the paper that is read and handed on
6, TUDOR STREET, LONDON, E.C.4. Telephone CENTRAL 3559



No. C.D.F. 5649
A similar case to No. 5640 but fitted 4 shelves

39/6

Mahogany Finish 42/6

Prices Nett. Carriage Extra
Send for our List No. C.D. 1695

DUDLEY & Co. Ltd.
544 HOLLOWAY ROAD
LONDON, N.7
City Showroom: 65 Fore St., E.C.

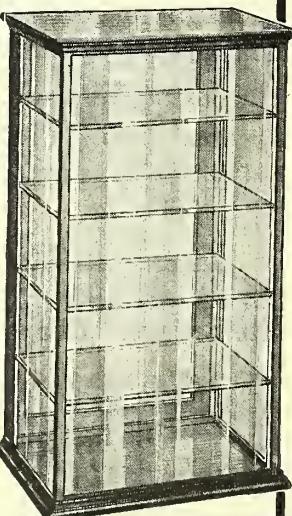
USEFUL SHOWCASES FOR THE CHEMIST

■ No. C.D.F. 5640

Polished Light Oak Case
30" high × 15" wide × 12" deep
Fitted 12 polished edge shelves
—Hinged door at Back—Shelves
Slide out

45/- each

Also Stocks Mahogany Finish 48/6



EUCRYL

DENTIFRICES

DENTURE POWDER
ENSURES CLEAN

EUCRYL TOOTH POWDER
WHITENS & PRESERVES
THE TEETH

Z

Fragrant Antiseptic Cleansing

PROFIT ON SELLING PRICE	BOUGHT ON DISPLAY TERMS	PROFIT ON BUYING PRICE
43%	—YIELD—	75%

EUCRYL LTD. Manufacturing Chemists, SOUTHAMPTON

Ask your Whole-saler or repre-sentative will call.

'Phone :
Macaulay
5086.

Cables :
"SIMIE-
BRUSH,"
LONDON.

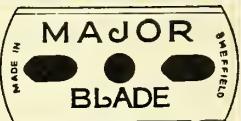
INCREASE YOUR
**SHAVING
BRUSH
SALES**

SIMPSONS

Gold Medal Shaving Brushes
53, CLAPHAM HIGH STREET
LONDON, S.W.4



**Sheffield's
Newest Shaving
Edge**



Regd. Trade Mark 530,151/70025
RETAIL PRICE 1d. EACH ; 6 for 6d.

Made on latest automatic machinery,
ensuring utmost uniformity of keen edges,
on Steel heat-treated under rigid scientific
control . . . THE SMOOTHEST SHAVER . . .

SEND FOR FREE SAMPLE AND TERMS TO:
DOMINION STEEL CORPORATION Ltd.
"FLEET" WORKS, QUEEN'S ROAD, SHEFFIELD
(ADVERTISED ON L.P.T. 'BUSES')

Sole Distributor for London Area : L. H. Eyres, 465 Garratt Lane, S.W.18

OVER

100%

PROFIT
ON
MEGGESON'S

PASTILLES, TABLETS,
& LOZENGES, ETC.

FOR YOU

MEGGESON & CO. LTD.

LLEWELLYN STREET,

LONDON, S.E.16



Exhibition offer for ONE MONTH ONLY

YOU MAY BUY

SPECIAL OFFER

£2

order (13 to the dozen)

Or Parcel No. 1

	Cost	Sell
1 dozen "VISTIC" 1/- size - - -	7 0	12 0
1½ dozen 1/3 Bis. Dysp. Tabs. - - -	13 6	1 2 6
½ dozen 1/- Sore Throat Loz. - - -	3 3	6 0
2 dozen 8½d. Iodised Throat Loz. - - -	9 0	17 0
2 dozen 4½d. "Meggoids" - - -	6 0	9 0
3 dozen 6d. Pastilles Assorted - - -	12 0	18 0
	<hr/>	<hr/>
	£2 10 9	£4 4 6
less 2½% discount	1 3	
	<hr/>	<hr/>
	£2 9 6	

Carried Forward £4 4 6

PLUS BONUS

1½ dozen 1/- "VISTIC" - - -	1 0
1½ " 1/3 Bis. Dysp. Tabs. - - -	1 3
½ " 4½d. "Meggoids" - - -	1 6
¼ " 6d. Pastilles Assorted - - -	1 6
¼ " 8½d. Iodised Throat (say) - - -	2 1

SELLS FOR £4 11 10

PROFIT £2 2 4

**OVER
85%
ON COST**

ONE MONTH ONLY

WHAT YOU LIKE

SPECIAL OFFER

£5

order (14 to the dozen)

Or Parcel No. 2

		Cost	Sell
3 dozen	1/3 Bismuth Dyspepsia Tabs.	1 7 0	2 5 0
1/3 dozen	3/3 do.	8 0	13 0
3 dozen	1/- Sore Throat Lozenges	19 6	1 16 0
1 dozen	10½d. Glyc. & Blkcrt.	5 3	10 6
2 dozen	8½d. Iodised Throat Loz.	9 0	17 0
1 dozen	1/- "Vistic"	7 0	12 0
2 dozen	4½d. "Meggoids"	6 0	9 0
6 dozen	6d. Pastilles	1 4 0	1 16 0
		£5 5 9	£8 18 6
less 2½% discount		2 7	
		£5 3 2	

Carried Forward £8 18 6

PLUS BONUS

1/3 dozen	" Vistic " 1/- size	4 0
1/2 "	1/3 Bis. Dysp. Tabs.	7 6
1/3 "	10½d. Glyc. & Blkcrt.	1 9
1/2 "	1/- Sore Throat	6 0
1/3 "	8½d. Iodised Throat	2 10
1/3 "	4½d. "Meggoids"	1 6
1 "	6d. Pastilles	6 0
SELLS FOR		£10 8 1

PROFIT £5 4 9

OVER

100%
ON COST

CLOSES OCT. 31ST

THESE FINE SALES AIDS ARE YOURS FOR THE ASKING



POST YOUR ORDER TODAY

*REMEMBER

ONE MONTH ONLY



REGULAR NATIONAL ADVERTISING

Bertram's dual-action Denture Paste is regularly advertised in the leading National Papers. Attractive show material (as illustrated) is available for stockists. This publicity means sales and profits. Are you making sure of YOUR share?



THOUGH but recently introduced **Bertram's Denture Paste** is already firmly established.

The ONE scientific cleanser which is in line with modern dental practice, its price, quality, and unrivalled efficacy command steadily increasing and consistent sales wherever it is displayed.

The invention of an eminent English Dental Surgeon, it is recommended by both the medical and dental professions all over the country.

It is guaranteed harmless to all types of Dentures, so that you may recommend it to your customers with every confidence.

BERTRAM'S DUAL ACTION *Denture Paste*

Retails at **6d.** and **1/3** per Tube. Costs **4/-** and **10/-** per dozen, showing a full 50% profit on outlay.

Can you afford to miss this splendid profit-maker?

Send your order now to :—

Messrs. GASKELL LTD.

273-287 Regent Street, LONDON, W.1

DISPLAY . . . and know you're right



You cannot go wrong if you display Beetham's LAROLA. Over 80 years constant selling with the biggest advertising of any preparation for beautifying the hands and face. LAROLA prevents sunburn, softens rough skin, cleanses and revitalises the complexion, and is ideal for baby's toilet. Purchase direct or through your usual wholesaler, or send for price list of all Beetham's Preparations.

BEETHAM'S
Larola

1/6 and 2/6 a bottle.

A postcard request to
M. Beetham & Son, Cheltenham,
will bring you:—

Display Stand, Showcards: also
Leaflets for distribution to your
customers

Display
Larola
prominently
so that the
public will
be reminded
and will buy
from YOU

LA PARFUMERIE MODERNE

(Established 1908)

An Illustrated Monthly Review of the
Perfumery and Allied Industries

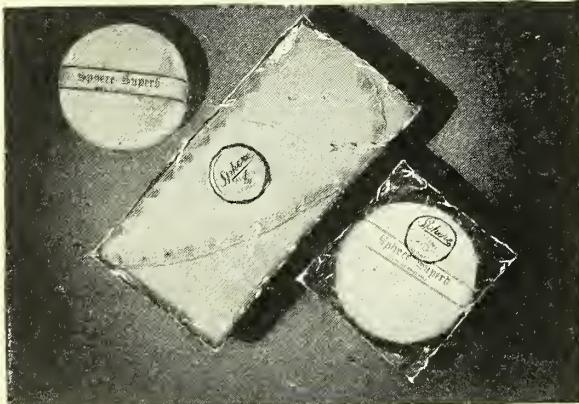
The regular publication (in English and Spanish as well as in French) of technical and practical articles on Essential Oils and Synthetic Perfumery Products is a feature of this popular Trade Journal.

Specimen copy and all particulars from

15 rue Constant, Lyon

7 rue Chevreul, Paris (Xle)

THEY SELL ON THEIR MERITS



Special Silkiedown Velour Powder Puffs in four lovely pastel shades. No difficulty in putting the powder on evenly with these puffs. Soft, absorbent face cloths which cannot roughen the tenderest skin. Here are two aids to beauty specially designed to bring customers into your shop. Write for samples and details of special counter displays

SPHERE
FACE CLOTHS
AND
POWDER
PUFFS
British Manufacture

FAIRE BROS & CO. LTD., LEICESTER

TOKALON

Poudre Tokalon
(Mousse of Cream Powder)
Biocel Skin Food
(Rose Colour for night use)
Vanishing Skin Food
(White for day use)

WRITE FOR TRADE TERMS

**TOKALON LTD.
ACTON, LONDON N.W.10**

**ADVERTISED
EVERWHERE**

An Inspiration in Perfume



The secret of Phūl-Nānā's
attraction ever intrigues
but is never solved
It is the very breath of
mystery—the very essence
of bewitching fascination

*"One fragrant
theme for every
toilet need"*

Perfume, Powder, Cream,
Talcum, Soap, Bath Crystals
Of all Chemists & Perfumers



PHŪL-NĀNĀ

by

GROSSMITH

Famous as British Perfumers since 1855

This advertisement is appearing throughout the Ladies' Press, including :

Modern Woman	Woman & Home	Woman's Own	Picturegoer
Good Needlework	Miss Modern	Everywoman's	Film Pictorial
Woman's Journal	Woman & Beauty	Woman's Fair	Weekly Illustrated

Stock up to meet Grossmith's New Advertising Campaign

J. GROSSMITH & SON LTD., 29 NEWGATE STREET, LONDON E.C.1

INSTANT SUCCESS



Orders booked at the Exhibition show the trade knows a future big seller. October advertising will bring big sales for stockists who display.

Sole Makers, Walden & Co. (Nufix) Ltd., Nufix Works, London, N.W.9

THE
"Lady Nicotine"
Regd.
A popular Ladies' Brush

HARD WHITE
HARD YELLOW

W. R. TILBURY & SON
47 Frampton Park Rd., London,
Est. 1880

FACE FACTS! Betty Brand, of *Sunday Graphic*, says: "This clever yet so simple beauty aid. The little moon grips and holds the skin into position and actually irons out the lines. It is always good policy to try everything new, and this is very new." *Don't have Crowsfeet!*

MIRUPLEX
Miracle Producers Ltd., 36A Bruton Place, Berkeley Sq., W.1



ROZALEX
KEEPS HANDS CLEAN

Also
OINTMENT
Prevents chapped
hands
Tubes 6d. & 1/-

Display Cards and
Cartons of 1 doz.
6d. Tubes
Display Cartons of
1 doz. 1/- Tubes. Aluminium Containers 2/6.
From wholesaler or direct. Show matter and
literature supplied on request to
ROZALEX LTD., YORKSHIRE HOUSE,
CROSS STREET, MANCHESTER

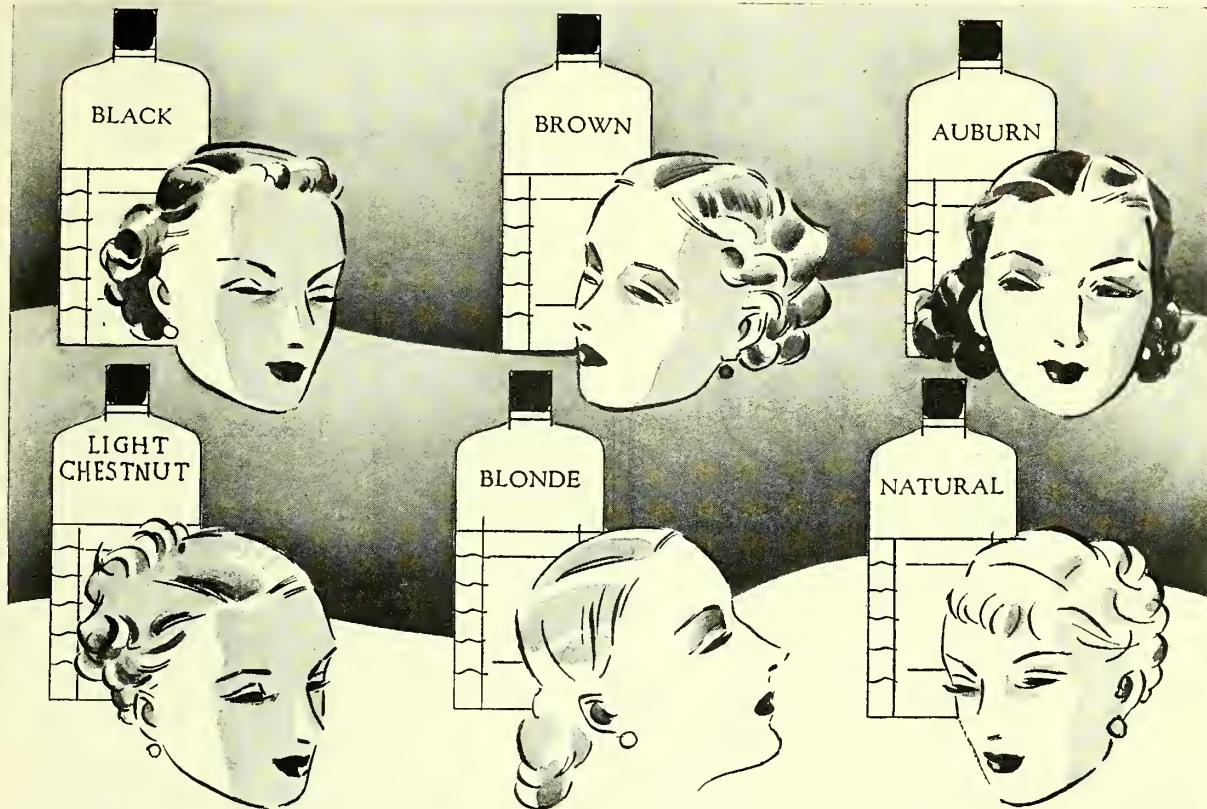
REGULAR REPEAT ORDERS.

ROWLAND'S MACASSAR OIL has maintained its popularity for over 140 years as the premier Hair tonic and dressing. You will do well to stock this famous preparation, for, being well advertised, you will be certain of regular repeat orders.

It does not make the Hair sticky.

A. ROWLAND & SONS, LTD.
22 Laystall Street, Rosebery Avenue, London, E.C.1

ROWLAND'S MACASSAR OIL



ALURA

a proved success

Six Fascinating Shades :—

BLACK, BROWN, AUBURN, LIGHT CHESTNUT, BLONDE AND NATURAL
for Platinum, Bleached and White Hair.

1/-

Retail Bottle—containing sufficient for
15 wave sets.

Wholesale price 8/- per dozen.
6 dozen lots 7/9 per dozen.

Do come along to Olympia and see ALURA on the Nestlé Stand, Avenue K.1—L.1 (First Floor)

NESTLÉ'
ALURA
COLOUR WAVE SET

1/-

C. NESTLÉ & CO. LTD., 465-467 HOLLOWAY ROAD, LONDON, N.7. Archway 1184

September 26, 1936

JAEGER

KNITTED WOOL BELTS



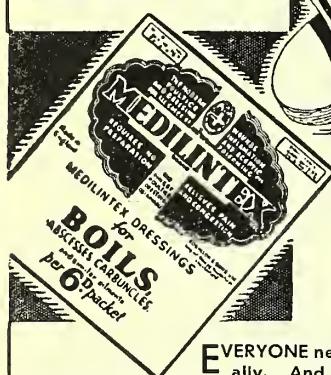
3/-

Recommended
by Doctors
and Nurses.

See the
JAEGER
label on every belt

THE JAEGER CO. LTD. 95, MILLION ST., LONDON, E.C.2. TEL. NATIONAL 4646.
Obtainable at leading Chemists

The Poultice that
SIZES up the
situation!



A Seller
because
it meets
the need!

EVERYONE needs a poultice occasionally. And everyone will welcome Medilintex—the poultice dressing that retains its healing and drawing properties for 24 hours. Cut to convenient sizes and packed with waterproof cover and bandage, Medilintex retails at the popular price of 6d. Larger sizes 1/- to 6/6. Show Medilintex to the next customer who needs a poultice dressing. You'll make an immediate sale.

Send for samples and further information

MEDILINTEX

BRAND
THE MODERN POULTICE DRESSING
ROBINSON & SONS LTD.

Wheat Bridge Mills, Chesterfield, & 168 Old Street, LONDON, E.C.1

SOL-VO

NEW PRICES

1 Doz.	@	6/-	Doz.
3 Doz.	@	5/6	Doz.
6 Doz.	@	5/0	Doz.
1 Gross	@	4/9	Doz.



CARRIAGE PAID
NET

FORD, SHAPLAND & CO. Ltd.

GT. TURNSTILE, HIGH HOLBORN,
LONDON, W.C.1

Telephone: Holborn 4695

WARDONIA

A CLOSE CLEAN QUICK SHAVE EVERY DAY

Your customers will prefer the fine shaving qualities and long life of Wardonia Barrel-Hole Blades. Order NOW—large range of display material free. Blades retail 4 for 1/- and 10 for 2/6 in metal containers. Cost 21/- per box of 120 blades.

Sole Makers: THOMAS WARD & SONS, LTD.,
Wardonia Works, Sheffield, 1



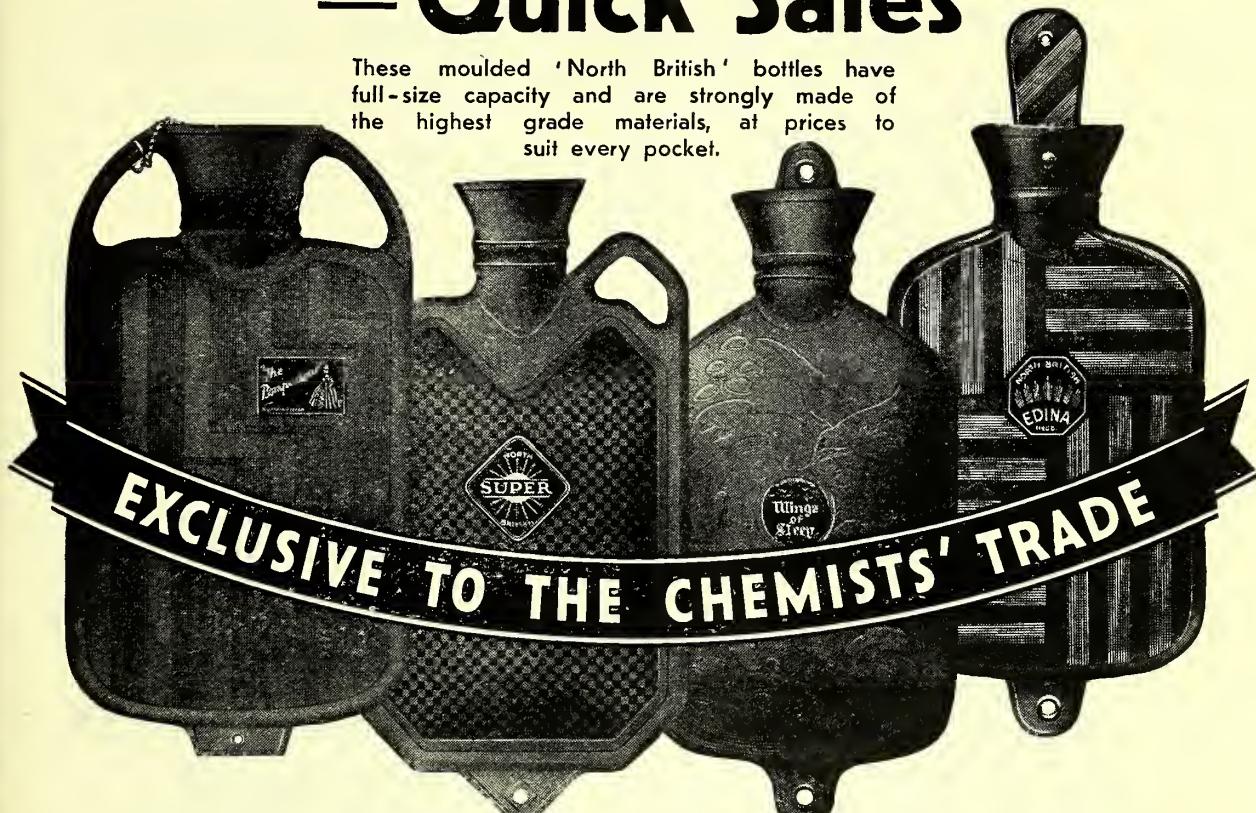
Southalls SANTOWELS

The "ORIGINAL" and most popular. The "CELTEX" soluble, easily disposed of. The "K" made entirely of absorbent cotton wool, with very soft cover. The "COMPRESSED" for travelling. A very popular line.

SOUTHALLS (BIRMINGHAM) LTD.

Right Quality + Right Price = Quick Sales

These moulded 'North British' bottles have full-size capacity and are strongly made of the highest grade materials, at prices to suit every pocket.



POMPADOUR

A new de luxe bottle, obtainable in Blue, Green, Red or Black. Packed singly in a decorated box with inside cellophane lid.

Retail Price - - 4/11 each

Trade Price - - 3/4 each

On the P.A.T.A. List.

SUPER

A strong bottle obtainable in Blue, Green, Cherry or Black. Packed in transparent envelopes.

Retail Price - - 3/11 each

Trade Price - - 2/6 each

On the P.A.T.A. List.

WINGS OF SLEEP

A popular bottle, obtainable in Blue, Green, Cherry or Terra-cotta. Packed in transparent envelopes.

Trade Price - - 1/6 each

In addition to the above range, the well-known 'UNIQUE' and 'EDINBURGH' brand fabric bottles are still obtainable. They are hard-wearing and thoroughly reliable for hospital or nursing purposes, where the bottle is continually in use

EDINA

The extension on the filler acts as a handle when filling or when buttoned over as a protection to the teet. Obtainable in Blue, Green, Cherry or Black in transparent envelopes.

Retail Price - - 2/6 each

Trade Price - - 1/8 each

On the P.A.T.A. List.

NORTH BRITISH HOT WATER BOTTLES

SALES AND EXPORT: 204-208 Tottenham Court Road, LONDON, W.1.

BRANCHES:

BELFAST: 49 Chichester Street.
BIRMINGHAM 3: 159 Great Charles Street.
BRISTOL 1: 101/102 St. Thomas Street.
COVENTRY: 9a Lower Ford Street.

EDINBURGH 2: 45 Hanover Street.
GLASGOW: 400e Cathedral Street, C.1.
LEEDS 2: Albrecht's Buildings, Woodhouse Lane.
LEICESTER: 40 Nelson Street, London Road.

MANCHESTER 1: 69 Piccadilly.

MADE IN EDINBURGH BY THE NORTH BRITISH RUBBER CO LTD

ZEAL

Clinicals

The Choice
of Experts

BRITISH
MADE

NO HIGHER
IN PRICE THAN
NONDESCRIPT
MAKES

Also Household, Bath
and Works Thermometers,
the best of their kind

G. H. ZEAL LTD.

MORDEN RD., MERTON,
LONDON, S.W.19
Phone: Liberty 2283-4-5



"MOSANS"

Non-Greasy, Odourless

QUININE PESSARIES



15/-
per dozen
boxes

ORDER THROUGH ANY WHOLESALER

or from

MOSANS LABORATORIES

Agents for South Africa: THE MONSOL DISTRIBUTING CO.
16 STANDARD BANK CHAMBERS, JOHANNESBURG.

15 ELMCOURT
ROAD, S.E. 27

"SURCO"

RELIABLE

ELASTIC HOSIERY

SEAMED & SEAMLESS

For special garments to
measure we maintain a 24
hour service.

:: BODY BELTS ::
TRUSSES :: SUNDRIES

Write for Catalogue.

SURGICAL HOSIERY CO. LTD.

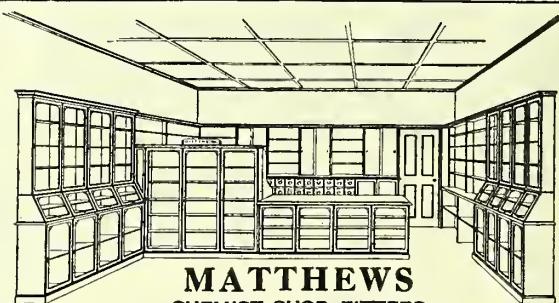
Russell Street :: NOTTINGHAM

Telephone No.: 75903. Telegrams: SURGICAL, NOTTM.

MENE
CREATES AN EVER-WIDENING
CIRCLE OF CUSTOM

For generation after generation Mene has been a household word among women. By stocking these renowned Sanitary Towels you ensure a constant source of profit—and certain satisfaction.

Supplies are obtainable through all wholesale houses.
ROBINSON & SONS LTD., CHESTERFIELD AND LONDON.



MATTHEWS

CHEMIST SHOP FITTERS

14 & 16 MANCHESTER ST.,
Established 1848 LIVERPOOL, 1 Tel.: Cent. 2695



Announcing

BEECHAMS PILLS LTD. NEW ALL-STAR PROGRAMME FROM RADIO LUXEMBOURG

(1,304 METRES)

JACK PAYNE
and his Band★ with MABEL
★ CONSTANDUROS★ Compèred by
★ CHRISTOPHER STONE

beginning Oct. 4

TELL YOUR CUSTOMERS TO
LISTEN IN EVERY SUNDAY 9.15 p.m.

Bottles — to suit your purpose

WHOLESALE AND
EXPORT ONLY

DISPENSING
TOILET
PERFUME
FEEDING
EMBROCATION
COUGH MIXTURE
POISON
JAM JARS
MILK



Keen Prices
Prompt delivery

LAX & SHAW

LTD

Regd. Office · ALBERT GLASSWORKS · HUNSLET · LEEDS

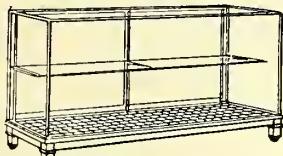
Three Factories · ALBERT · CLARENCE & DONISTHORPE

TELEPHONE · LEEDS 21568 · TELEGRAMS · "FEEDERS," PHONE, LEEDS

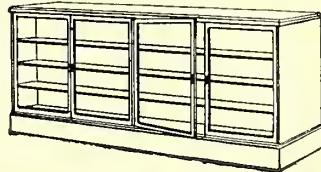
KING'S

MODERN PHARMACY FITTINGS

The requirements of a Modern Pharmacy need most careful and minute attention ensuring the correct pharmaceutical atmosphere. After many years of experience, we are in a position to offer you suggestions, and at the same time co-operate in embodying your own personal ideas in the general scheme of fittings. No matter how large or small your intended alterations may be, our representative will be pleased to wait upon you and submit estimates, etc.

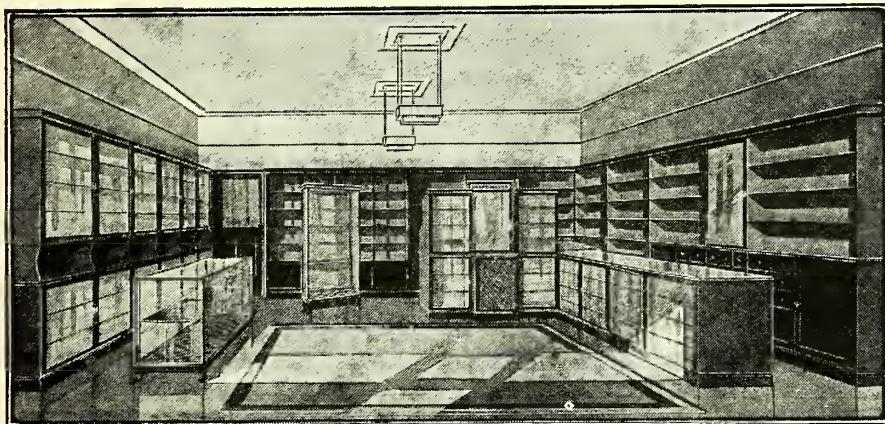


Glass counters with oak or mahogany frames from £6:15:0.

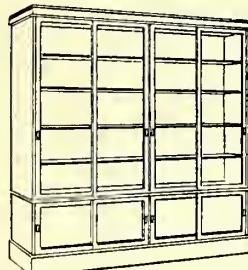


Glass fronted counters with oak or mahogany frames from £8:5:0.

We would welcome a visit from you at our Showrooms, where a Complete Range of Modern Fixtures is always on view.



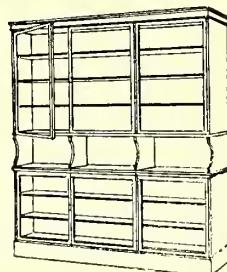
A Pharmacy can now be equipped with a Complete Range of Modern Fixtures from £75:0:0. We will be pleased to submit sketches for your approval without obligation.



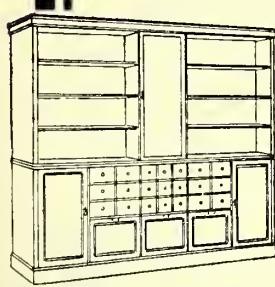
Wall showcase with oak or mahogany frame from £14:0:0.



Silent salesman showcase.
Oak or mahogany frame
from £10:0:0.



Wall showcase with oak or mahogany frame from £13:10:0.

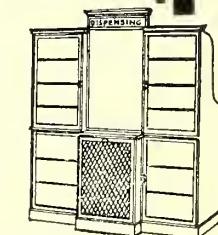


Drug run with oak or mahogany frame from £21:15:0.

We have just published a New 100 page Illustrated Catalogue of Fixtures and Display Fittings No. 1013 which we will be pleased to forward post free on application

J. C. KING Ltd.,
Modern Shopfitters,
42-60 GOSWELL ROAD,
LONDON, E.C.1.

Telephones:
CLERKENWELL 2316
(Private Branch Exchange)



Dispensing screen with oak or mahogany frame from £15:0:0.

Telegrams:
MAINBOOM,
LONDON.

BOTTLES

OF
QUALITY

For over 80 years we have been making bottles of every description to meet the needs of the Trade. We are in a favourable position to produce all types—machine made—at highly competitive prices and of a quality second to none.

We shall welcome your enquiries. Phone : Trafford Park 0814-5

FREDK. HAMPSON LTD.
PERSEVERANCE GLASS WORKS,

BRITISH MADE

MEDICALS
POISONS
PERFUME
EMBROCATION
etc. etc.

Plain or
Screw-Cap
Necks



LIVERPOOL SCHOOL OF PHARMACY



Principal:
H. HUMPHREYS - JONES.
F.I.C., F.C.S., Ph.C

Preparation for the Preliminary Scientific and Qualifying Examinations of the Pharmaceutical Society.

Next Session will commence on October 5th.
Six and nine months' Courses for the Preliminary Scientific. Nine months' Course for the Chemist and Druggist. Three months' Revision Courses for both Examinations. Book Early.

Full particulars from the Principal
Blackburne Place, Liverpool 8

London College

of Pharmacy

Principal :—**IRVINE G. RANKIN, B.Sc., Ph.C.**
Specialists in training Pharmacists

PRELIMINARY SCIENTIFIC

9 Months, NEW Syllabus.	Oct.-June
6 " " OLD "	Oct.-March
3 " REVISION	Oct.-Dec.

C. & D. Qualifying

9 Months	- - - - - Oct.-June
----------	---------------------

NEW SESSION commences Oct. 7th

361 CLAPHAM ROAD, S.W.9

Telephone : BRIXTON 2161

DAY CLASSES

Next Term October 7th
6 & 9 months' courses for the Preliminary Scientific Examination
9 months' course for the Qualifying Examination
3 months' revision courses for both examinations

WESTMINSTER COLLEGE OF PHARMACY

Founder : G. S. V. WILLS, Ph.C.
Principal: P. H. WOODNOTH, Ph.C., F.C.S.

190 Clapham Road, London, S.W.9

Phone : Reliance 3728

POSTAL COURSES

Preparatory courses in all Subjects

Fees from 7/5 per subject
Special Test Papers are available for revision

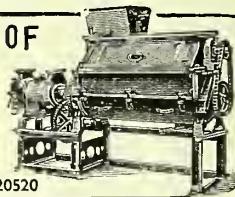
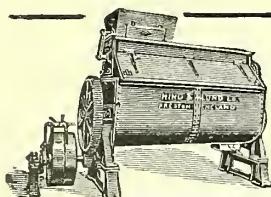
Prospectus for Postal or Day Classes on application to the Principal

SEND US YOUR ENQUIRIES FOR ANY TYPE OF MIXERS & SIFTERS

We will gladly advise what kind of machine is best suited for your requirements. We make every type of sifter and mixer. Sturdy, well built machines giving maximum production and efficiency.

GEO. PORTEUS & SONS (LEEDS) LTD.
LEEDS BRIDGE, LEEDS

Phone : 20529 & 20520



'SURE SHIELD'

IODISED
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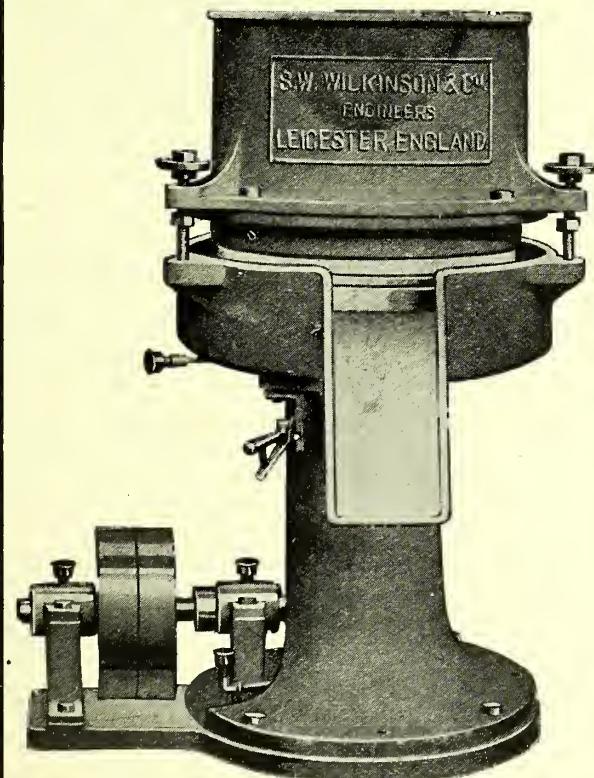
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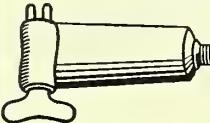
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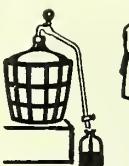
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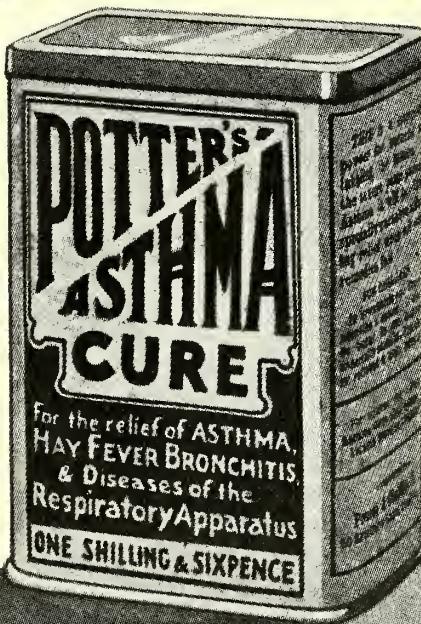
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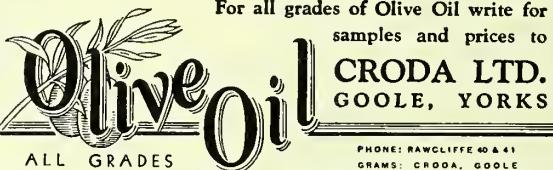
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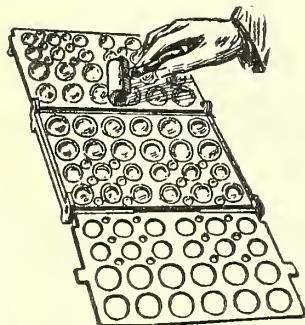


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News of the Week

Addendum to the British Pharmacopœia

Advance copies of the Addendum, 1936, to the British Pharmacopœia, 1932, will be available for inspection at the office of the General Medical Council, 44 Hallam Street, London, W.1, and at the offices of the Scottish and Irish Branch Councils at 44 Queen Street, Edinburgh, 2, and 35 Dawson Street, Dublin, on and after September 29, between the hours of 10 a.m. and 1 p.m. and 2 p.m. and 4 p.m. on weekdays, except Saturdays. The Addendum will be published on December 29, on which date the alterations and amendments become official.

British Standards Institution

The British standard specification No. 244 relating to turpentine and white spirit for paints embodies the revised form of the two British standard specifications for turpentine types 1 and 2 (B.S.S. Nos. 244 and 292) and that for white spirit (B.S.S. No. 245). In the specification for type 1 turpentine the restriction to American gum spirits has been removed and turpentines from gum spirits from other sources are now permissible. Another important amendment relates to the polymerisation test for both turpentine specifications in which the strength of acid used has been increased from 96 to 98.5 per cent., and in addition in the case of type 2 turpentine the limit for the unpolymerisable residue has been increased from 10 to 15 per cent. A special flask has been standardised for the purpose of this test. Important amendments have been made in the white spirit specifications in regard to the copper strip test which is used for the determina-

tion of absence of objectionable sulphur compounds and also in regard to the requirements for the tests for non-volatile residue and volatility.

Other specifications which have been revised include that for red lead for paints (No. 217) and red oxides of iron for paints (No. 272). Copies of either of these specifications may be obtained from the Publications Department, British Standards Institution, 28 Victoria Street, London, S.W.1. Price 2s. 2d. post free.

Exhibitions

The fortieth exhibition and market of the Grocery and Allied Trades was held at the Royal Agricultural Hall, London, N., from September 19 to 25. While the majority of the stands displayed the usual range of household foodstuffs and materials a number of exhibits of interest to the chemist were to be seen. Cooper, McDougall & Robertson, Ltd., displayed a range of disinfectants, air sprays and throat pastilles. Idris, Ltd., were showing their sugar-free mineral waters and non-alcoholic wines and beverages. Among the exhibits of Oxo, Ltd. were hospital oxo and lemco and other invalid foods. Imperial Chemical Industries displayed their new moisture-proof pack of soda crystals. Fairy Dyes, Ltd., had an attractive display of their dyes and Morning Pride shaving cream. R. M. Scott (Ipswich), Ltd., exhibited a range of charcoal, bran and other medical and health biscuits. Joseph Crossfield & Sons' stand displayed a range of sanitary and cleansing materials. Jeyes Sanitary Compounds Co., Ltd., had an attractive display of toilet and sanitary requisites. Libby, McNeill & Libby, Ltd., made a feature of their homo-

genised infants' food. L. Rose & Co., Ltd., were showing Phosferine tonic wine and their range of cordials.

First of a new "dynasty," the Hair and Beauty Fair at the Empire Hall, Olympia, London, September 22 to October 1, corresponds to the Hairdressing Fairs of other years. "The reason for the change [the words are those of a circular issued to the Press] is that the hairdressing and beauty trades are so strongly allied in the eyes of the public that they can no longer be separated." The Fair differs from the Chemists' and most other trade exhibitions in that it is open to the public as well as to hairdressers and sellers of beauty products. The Fair was opened on Tuesday afternoon by so suitable an opener as the Minister of Labour (Mr. Ernest Brown). Ceremonial openings were made on each subsequent day by a notable actress or politician: a feature well calculated to stimulate popular interest in the show. Out of nearly a hundred exhibitors, many were well known to chemists. Thus BEAUTY PROPRIETARIES, LTD., were showing Buty-Tone and other beauty preparations. BOURJOIS, LTD., reproduced in their stand a small corner of a Paris boulevard, complete with trees, open-air café, advertisement kiosks, gendarme, and shop windows displaying a full range of their Evening in Paris, Fiancée and other perfumes and beauty products. The CHESEBROUGH MANUFACTURING CO. were showing Vaseline hair tonic and soapless shampoo. THOMAS CHRISTY & CO., LTD., showed Forvil, Kissproof, Nivea and other products. COTY (ENGLAND), LTD., were well in evidence with a stand of perfumery and cosmetics. Brylcreem was the main product on the stand of the COUNTY PERFUMERY CO., LTD. DUDLEY & CO., LTD., had a representative display of window fittings and show matter. The EVAN WILLIAMS COMPANY, LTD., were showing their shampoos. FASSETT & JOHNSON, LTD., were exhibiting Tattoo and Morning Pride products. At a large central stand J. C. GAMBLE & CO., LTD., were displaying Cutex, Boncilla, Odo-ro-no, Louis Philippe and many other proprietary preparations. The GENERAL SURGICAL CO., LTD., demonstrated permanent waving machines and accessories. G. B. KENT & SONS, LTD., showed Kent-Cosby refillable hairbrushes, shaving and other brushes. L. LEICHNER (LONDON), LTD., displayed a full range of cosmetics and theatrical make-up requisites. MACLEANS, LTD., showed toothpastes, powders, face creams and lotions. MRS. POMEROY, LTD., were demonstrating their range of beauty preparations in the recently improved packs. SCHOLL MANUFACTURING CO., LTD., showed chiropody specialities and appliances. WALDEN & CO. (NUFIX), LTD., were exhibiting Nufix, Nuperm and Nufoam preparations.

Huddersfield

The monthly meeting of the Huddersfield and District Chemists' Association and Branch was held on September 2, Mr. W. T. Stephens in the chair. The programme for the coming season was discussed and the president urged members to canvass their fellow-pharmacists and induce them to attend meetings and support the branch. The secretary was asked to send a circular letter to all members outlining the winter programme. It was decided to send an invitation to the Bradford, Halifax and Dewsbury branches to attend these lectures. It was decided to revise the Local Price List, and Messrs. Thomas, Sykes and Bradshaw were asked to deal with the matter. The chairman mentioned the fact that there had been complaints from customers that recipes could be obtained in other towns at cheaper rates. It was decided to write to Bradford, Halifax and Dewsbury and ask for their co-operation.

Leeds

A correspondent writing to the "Yorkshire Post" (September 18) calls attention to what is described as "the inconvenience caused to the people of Leeds in there being no chemist's shop open all the night, as there is in most towns the same size." "It is obvious," states the writer, "that trade would merit the opening of an all-night shop."

Leeds Branch of the Pharmaceutical Society has issued a questionnaire to members regarding the establishment of post-graduate classes in "Sterilisation and Aspetic Technique." If there is a substantial desire for such classes the branch is prepared to arrange a course of ten lectures and demonstrations by qualified lecturers. Members are invited to state whether they would prefer classes on Wednesday afternoons in the summer or on evenings in the winter session.

London

On September 30, at Johnson's Restaurant, The Broadway, Wimbledon, S.W.19, at 3 p.m., a meeting will be held to consider reviving the Wimbledon and District Pharmacists' Association. Mr. A. E. W. Hawkes (president of the Wembley Pharmacists' Association) will preside.

Mr. C. Plummer, who has been sales manager of Chesebrough Manufacturing Co., Cons., London, N.W.10, for fifteen years, has been appointed London manager in succession to Mr. A. B. Richardson. Mr. Plummer joined the company in 1904 and was their first traveller in this country. Mr. Swaffield succeeds to the position of sales manager. Mr. Richardson sailed for the United States on September 19 to take up a higher position with the company.

London members of the Incorporated Sales Managers' Association have been constituted as a separate branch of the national association and are now in the same position in relation to the parent body as are provincial members through their local branch. The inaugural meeting of the London branch was held on September 17. Mr. Gilbert H. Carr was elected chairman, and among the members of the committee are Mr. G. I. Akeroyd (Boots, Ltd.) and Mr. F. W. Humphries (Perfumery Marketing Co.). The secretary is Mr. C. L. Field Ellis (Bausch & Lomb Optical Co., Ltd.).

The Shop Assistants' Union and the Union of Distributive and Allied Workers in association with the London Trades Council held a demonstration in Trafalgar Square on September 20 to protest against the increasing exploitation of young persons in the distributive trades. A resolution which was carried unanimously stated: "We note with apprehension that forty-two out of every one hundred employees in the distributive trades are under 21 years of age. . . . We therefore urge upon the Government the necessity of acting immediately (in association with the trades unions and employers' organisations) to promote legislation which will safeguard the youth of this country from the evils of exploitation and blind-alley employment."

Sheffield

The Pharmacy Club will meet on October 2 at the Grand Hotel, where more accommodation is available for the growing membership.

In a football match on September 17, Sheffield Chemists beat Darnall Shop Assistants by 4 goals to 1, Mannion (3) and Jones (1) were the scorers for the chemists.

At the Sickleholme Golf Club, Bamford, on September 17, the Allenbury trophy was won by R. Fairest, Sheffield. Twenty-six competitors from Sheffield, Nottingham, Derby, Barnsley and Rotherham entered.

Mr. H. H. Greenfield, M.P.S., and Mrs. Greenfield (formerly of Doncaster) are shortly leaving on a trip round the world. They hope to spend a considerable time in New Zealand and expect to return home about the end of March.

Miscellaneous

GOLF.—The results of the golf tournament held at Carmarthen recently were as follows:—Evans Sons Lescher & Webb Cup: Winner, C. A. Kent (nett 73); runner-up, T. J. Morgan (nett 76); the latter received a box of a dozen golf balls given by Mr. C. R. Dickens, with whom he had tied.

A HISTORIC KEIGHLEY PHARMACY.—On p. 351 appears an illustration of a business at High Street, Keighley, Yorkshire, which has been in the hands of one family for 116 years. The business was begun in 1820 by Mr. Dawson West, grandfather of the late Mr. Tom West; it is still known as "Dawson West's" to-day. When Mr. Dawson West the elder died, his son—who bore the same Christian name—carried on. At his death his widow managed the business with the assistance of her sons, Mr. Tom E. and Mr. H. Dawson West. The former succeeded his mother in 1912; he died recently (*C. & D.*, August 15, p. 177). The decision of his widow to carry on the business keeps it still in the family. Though not the oldest chemist's business in Keighley (a business in North Street is understood to have that distinction) it has certainly remained in one family longer than any other in the locality. Most notable among its patrons were the famous Brontë family of Haworth. The Rev. Patrick Brontë (often accompanied by his daughters, Charlotte, Anne and Emily) was a regular customer.

Irish Notes

Pharmaceutical Society of Ireland

No additional nominations having been received up to noon on September 21, the seven outgoing members of the Council of the Pharmaceutical Society of Ireland were returned unopposed. Formal announcement of their re-election to a further three years' term of office will be made at the annual meeting of the Society, to be held next month. The members re-elected are Messrs. D. Warwick, P.C., P. J. Fielding, Jas. Duggan, Jas. V. McKeever, P. Brooke-Kelly, J. K. Whelhan, and B. P. Hickey. Mr. McKeever, recently co-opted, who joins the Council for the first time, is a well-known Dublin pharmacist, carrying on business at 20 Clare Street. A native of Killiney, Mr. McKeever was apprenticed in the late Dr. Walsh's pharmacy (Grahame's, Westmoreland Street), gaining further experience in Mr. Warwick's establishment in Baggot Street (W. F. Wells). Shortly after qualifying in July 1918, Mr. McKeever opened his own business in Clare Street. Mr. McKeever is a cousin of Mr. J. McKeever, M.P.S.I., Navan, and Dr. M. McKeever, Glasnevin.

Pharmaceutical Society of Northern Ireland

Nominations closed at noon on September 21 for the annual elections to the Council of the Pharmaceutical Society of Northern Ireland. The retiring pharmacists were Messrs. W. S. Taylor (president), Enniskillen, W. C. Tate, Belfast, R. I. Edwards, Belfast, and J. W. Gray, Armagh; the retiring druggists were Messrs. Samuel Gibson, J.P., Belfast, and Wm. Martin, Belfast. Mr. Taylor and Mr. Edwards did not offer themselves for re-election, and when the nominations closed it was found that only three pharmacists had been nominated, leaving one vacancy. Those nominated were Messrs. Gray, Tate and John McGregor, Ph.C., who thus became the new members. Messrs. Gibson and Martin were returned unopposed as druggists' representatives. The retirement of Messrs. Taylor and Edwards is recognised as a great loss to the Council.

Only two of the original nominated members remain on the Council: Sir Thomas McMullan and Dr. S. E. A. Acheson. Mr. McGregor, the new councillor, has of late years taken a considerable part in pharmaceutical politics in Northern Ireland, and he is president this year of the Ulster Chemists' Association. His apprenticeship days were spent with the late Mr. Samuel Orr, Armagh, and he completed his assistantship with the late Mr. R. A. Austin, Bray, where he qualified in 1919. After a period of service with Lesters, Cork, he was afterwards manager for T. W. Reynolds, Ltd., Dungannon, and J. S. Balmer, Ltd., Bangor. Mr. McGregor opened a pharmacy at 30 Botanic Avenue, Belfast, where he has carried on a very successful business for some years. He was vice-president of the Ulster Retail Drug Trade Association in 1935, having previously been on the Committee for several years and having also acted as secretary. When the Ulster Retail Drug Trade Association became the Ulster Chemists' Association last year Mr. McGregor was elected its first president.

Northern Council at 'Derry

Londonderry Chemists' and Druggists' Association were hosts to the Pharmaceutical Council of Northern Ireland and their lady friends on September 16. The visitors were met by the Derry men at the train and driven to the Northern Counties Hotel. While the Council meeting was in progress the ladies of the party were taken on a drive of the city and a visit to the historic Cathedral. After lunch the combined party was taken on a tour of the Inishowen peninsula. The Mayor of Derry (Senator Captain J. M. Wilton, M.C.) joined the party, which included Miss Connolly (president of the Derry Association), Mr. E. D. Barr (secretary), Mr. Samuel Gibson, J.P. (vice-president of the Council), Mr. John Maxwell (a former president of the Council), Mr. S. H. Forrest (treasurer), Professor Small and Mr. D. L. Kirkpatrick (secretary). To the regret of all Mr. W. S. Taylor (president) was unable to be present owing to the serious illness of his son.

The day was perfect for a motor outing; a halt was made at Carnlough, and tea was provided in the Lough Swilly Hotel, Buncrana, where Mr. Gibson voiced the thanks of the Council to the Derry Association. Mr. J. E. Connor, J.P., seconded the vote of thanks, which was passed by acclamation. Mr. J. C. Glendinning returned thanks on behalf of the Association, and the Mayor of Derry delivered a humorous speech. The accompanying photograph, taken on the occasion of the visit, includes: Senator J. M. Wilton (Mayor of Londonderry), Mr. Samuel Gibson (vice-president of the Council), Miss Connolly (president of the Londonderry Chemists' and Druggists' Association), Mr. E. D. Barr (secretary), Mr. D. L. Kirkpatrick (secretary of the Council), Mr. J. E. Connor, J.P., Mr. J. W. Gray, Mr. J. C. Glendinning, Mr. H. F. Moore, Mr. Chas. Abernethy, Mr. S. Dale, Mr. Wm. Martin, Mr. S. H. Forrest, Mr. Jas. McDowell, Mr. W. C. Tate, Mr. J. T. Nicholl and Professor Jas. Small.

Inauguration of a N.I. Chemists' Benevolent Fund

A meeting is to be held at 73 University Street, Belfast, on September 30, at 3 p.m., with a view to the inauguration of a Chemists' Benevolent Fund. A circular which has been sent to all the licentiates on the Northern Ireland Register in connexion with this meeting has been signed by the following:—Mr. W. S. Taylor, President of the Pharmaceutical Society, Mr. J. McGregor, Ulster Chemists' Association, Miss A. L. Connolly, Chairman, Londonderry Chemists' Association, and Mr. Fred Storey, President of the Chemists' and Druggists' Society of Ireland. The Belfast Ladies' Social Committee has funds in hand for this purpose, and the Londonderry Ladies' Committee has also raised funds, and it is hoped this will be the means of instituting functions on behalf of the scheme.

Irish Drug Association

At a recent meeting of the Irish Drug Association, Mr. T. C. Scott in the chair, a report of the meeting with representatives of the chemists' branch of the Irish Union of Distributive Workers was under discussion. It was considered, by the representatives of both employees and employers that, in the main, the recently agreed regulations as to hours and wages were being carried out satisfactorily. Some who had not been adhering to the agreement, it was stated, had put a wrong interpretation on the different conditions. The delegation who had met the Union representatives therefore suggested that the scale of wages already agreed upon be again dispatched to each member, with the wages that should be paid more clearly tabulated. The next suggestion was that as the agreement provided that membership of the Irish Union of Distributive Workers and Clerks was obligatory for assistants, members of the I.D.A. should see that their assistants joined the union, in this way avoiding any unpleasantness between the Union and the Association. Hours of business caused a lengthy discussion, and eventually it was decided to adopt the above suggestions and to circularise members on these points, and on the question of Sunday hours, before taking any further action. The committee decided to warn members against the efforts that were being made by guilds, co-operative societies, staff-buying organisations, clubs



and similar bodies to obtain discounts or trading concessions from chemists. From time to time, it was stated, some of these bodies communicated with retailers, and were refused. Generally speaking, the abuse of giving discounts has been controlled. It was still obligatory for members to disown any trading concessions of any description to such bodies. The practice of forming clubs, or giving trading stamps, was also contrary to the rules of the Association. This practice was an indirect form of price cutting, and action would be taken, if necessary, against offenders. Mr. Francis X. Meagher, Lower Baggot Street, Dublin, was co-opted a member of the Committee.

Brevities

Mr. J. E. Connor, J.P., Ph.C., has been re-elected chairman of the Newry education committee.

For the winter months the chemists of Arklow, co. Wicklow, have agreed upon the following business hours: Weekdays, 9 a.m. to 8 p.m., except Saturdays (9 a.m. to 10 p.m.) and Thursdays (9 a.m. to 1.30 p.m.).

Mr. H. Todd, J.P., and Mr. S. S. Badger, J.P., the two representatives of pharmacy on the Shops Hours Act Committee set up by the Northern Ireland Home Office to inquire into the existing laws, were present last week at the opening meeting of the committee. Representatives of pharmacy will give evidence during the sittings, which will be held every Friday until all the witnesses are heard.

At Blessington District Court on September 14, before District Justice Price, Mr. James Leo McKernan, registered druggist, Blessington, co. Wicklow, was summoned, at the suit of the Pharmaceutical Society of Ireland, with having dispensed medical prescriptions on two different dates, not being a person duly qualified, and entitled to dispense and compound. The defendant pleaded guilty and was fined £5 on each summons. Mr. John J. Gaynor, solicitor, appeared on behalf of the Pharmaceutical Society of Ireland.

Galway pharmacists recently booked a joint display advertisement in "The Connaught Tribune" emphasising the service rendered by the profession to the public. The slogan at the head read: "Your chemist can help you keep on the sunny side of life in health and appearance." Pharmacies participating in the scheme were Whelan's Medical Halls,

Grealy's Medical Hall, the Henry Street Pharmacy, L. Cuniffe's Pharmacy, M. P. McGoldrick's Pharmacy, John E. O'Donnell's, the Galway Pharmacy, and Stafford's of Tuam.

The annual meeting of the Ulster Rexall Club was held in the Grand Central Hotel, Belfast, on September 17, Mr. W. J. Hardy occupying the chair in the unavoidable absence of the president (Mr. J. E. Connor). The secretary's and treasurer's reports were adopted. The chairman proposed that Mr. Connor be re-elected chairman for the ensuing year, and this was seconded by Mr. A. Steede and passed. Mr. J. A. McRoberts was re-elected secretary. Advertising matter for the incoming autumn sale was arranged and a varied number of topics of interest to agents were discussed. Mr. A. M. Sullivan (director, United Drug Co., Ltd.) spoke optimistically about the upward trend of business. He had just finished a round of the big industrial centres in the North of England and Scotland and was pleasantly surprised at the splendid improvement in trade. Mr. Sullivan outlined some of the arrangements for the Rexall Jubilee Conference to be held in London in June, 1937.

Scottish Notes

Brevities

At Glasgow Sheriff Court, on September 16, a Japanese sailor was fined £1 for being in possession of $2\frac{1}{2}$ oz. raw opium.

The final scores in the Edinburgh Chemists' Golf Club competition for the Pinkerton-Gibson trophy were handed in at Duddingston course on September 9; the winner was Mr. M. Stoddart, with an aggregate of 159 (84 and 75).

At a meeting of the committee of management of the Aberdeen Dispensary and Vaccine Institution it was reported that in June 2,546 prescriptions, in July 1,647 prescriptions, and in August 2,411 prescriptions were issued.

A correspondent writes: "In Scotland the photographic season has not been good, mainly owing to bad weather. The opinion is general that photography is not so popular as in past years, and some sensational development is required to stimulate public interest. The trade awaits the invention of colour snaps for the masses; if this could be accomplished photography would once again become the most popular of hobbies."

Topical Reflections

By Xrayser

The Inspectors

of the Pharmaceutical Society must have no easy task, and it will require all the tact and diplomacy they possess to deal with situations which are bound to be difficult for both the inspector and the inspected. It was said of Dr. Arnold, of Rugby, that he had the great gift of knowing just what to see and hear when dealing with his boys. I hope our inspectors will use their strength with discretion and spare their blows for those who deserve them.

I Am Not

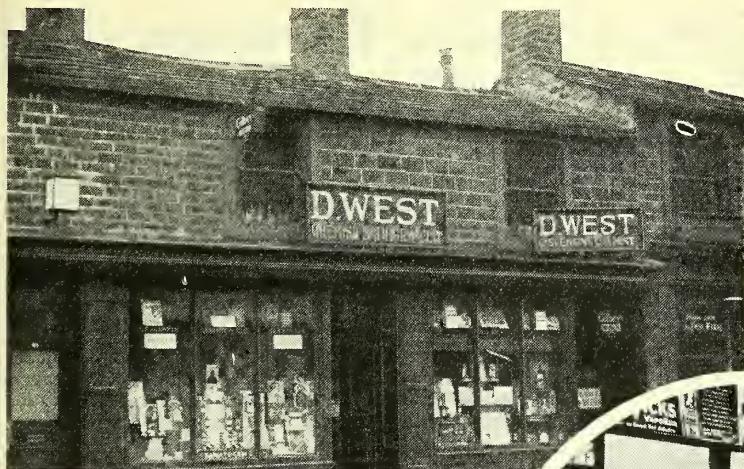
greatly perturbed over the article upon the chemist which appeared recently in the pages of a well-known weekly and to which you refer on p. 319. I do not believe that such articles are taken seriously by the majority of those who read papers of the "snippet" type; the mental palates of such persons often require something sensational, but when next they want their bottle of Insurance medicine they will go it quite happily to their usual chemist and forget all the allegations they had read about him. It is rather curious that whenever anything appears in print about pharmacy and those who practise it, it is nearly always incorrect. In the case of novelists the pharmacist is usually represented in a comical light. Readers of "Tono Bungay" will recall the figure of the chemist who flits through the pages; his main characteristic seems to be an extremely poor education and a total lack of even the beginnings of culture. Our examinations are dismissed airily as requiring very little brains to pass them, and an outsider gets a very unfair and distorted picture of a pharmacist if his experience of the craft has taught him

no better. Dickens, too, poked fun at us. I agree that what is wanted is a propaganda department to keep a careful watch on all that is written, or even spoken, about the pharmacist and to take suitable action. This should be the task of the Pharmaceutical Society; it concerns the status of its members.

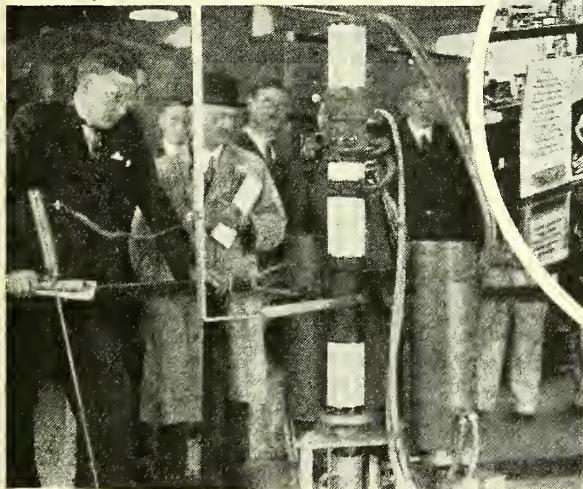
You Are

to be congratulated upon putting into the hands of chemists information which should help them to develop to a degree not yet considered possible the business in perfumes. After all, this should be his business; it should be remembered by those who tax him with dealing in articles not essentially medicinal that he was the first to go thoroughly into the perfumery business. My own experience of pharmacy includes the beginning of the modern trend, and the credit of helping in the development belongs almost entirely to the pharmacist. I assume that a piano will be an essential to the manufacturer of perfumes who uses the harmony scale. It will be recalled that the chef to Sir Francis Clavering, in Thackeray's "Pendennis," used to retire to his "boudoir" and his piano when he was constructing a menu of more than usual tastiness and delicacy. Even so will the perfumer, suitably garbed, and in a room with a harmonious colour scheme, seat himself in readiness to evolve a new fragrance. He will eschew the common chords in the bass clef, which are the groundwork, or if he uses them he will do so with discretion, much as an organist builds up a harmony on a pedal note; he may use a dominant seventh chord for a seductive odour, or a chord "in alt" for something intangible and inexpressibly delicate.

NEWS in PICTURES



120 YEARS IN THE SAME FAMILY.—West's pharmacy, High Street, Keighley. See also p. 348.



BRITISH ASSOCIATION MEETINGS.—Visit of members to the research laboratories of the Metropolitan Vickers Company, Manchester, last week.



(Left) PHARMACY IN NEW ZEALAND.—The Elizabeth Powell Pharmacy, Auckland. Note "Perfume Bar" on counter. (Below) SEVENTY YEARS OF PHARMACY.—Mr. J. H. Bibbings, Ph.C., at work in his shop in Queen Street, Newton Abbot. Mr. Bibbings, who is eighty-five, commenced his apprenticeship in Exeter in 1866 and has been in business on his own account for sixty years.



(Above) CHEMIST CHARTER MAYOR.—Councillor H. S. Durbin, J.P., Ph.C., receiving Surbiton's Charter of Incorporation as a borough.



(Right) CHINESE WINDOW DISPLAY.—A Chinese medicine shop window in Seoul, Korea. See also p. 360.

Legal Reports

A Misleading Sign.—At Sevenoaks, on September 18, Harold Frank Brooker, 98 London Road, was summoned for selling poison when not an authorised seller; for selling poison when not registered; and for displaying a title which was reasonably calculated to suggest that he possessed a qualification with respect to selling, dispensing and compounding drugs or poisons other than the qualification which he actually possessed. For the prosecution, Mr. A. C. Castle said defendant was running a retail business known as a drug store. The first summons was for selling a preparation which contained a poison known as colchicine. The last summons was the most important of the three. Outside defendant's premises was a sign. In large lettering was his name, H. F. Brooker, and immediately below was the word "From," in very small type. Underneath that in larger type were the words "Hancock & Co., Ltd., Chemists, Fleet Street, London." Anyone standing on the opposite side of the road could only visibly see the words "H. F. Brooker" and the name of the London chemists. The prosecution submitted that defendant was using a description which was reasonably calculated to suggest that he was a qualified pharmacist. An ordinary member of the public from the opposite side of the road would see the word "Chemists," and would be misled. Cyril Morgan, an inspector appointed under the Pharmacy and Poisons Act, 1933, produced a certificate showing that defendant's premises were not registered under Section 12 of the Act. He also gave evidence that defendant's name was not in the register. Mr. Morgan described how he visited defendant's premises, and he described the sign outside. He went in and asked for a bottle of Uricure tablets, which he afterwards sent to be analysed. For the defence it was urged that defendant had offended unwittingly, but the Bench convicted and fined defendant £2 10s., with £6 special costs.

Illegal Sales of Poison.—The first prosecutions in Suffolk under the Pharmacy and Poisons Act, 1933, were heard on September 21 by Haverhill magistrates. In the first case, Frederick Eugene Dillistone, nurseryman, Sturmer, Essex, was summoned for selling, at Haverhill, on August 21, Auto Shreds, a poison included in Part II of the Poisons List, containing nicotine, when he was not registered for the purpose. There was a further summons against him for selling Auto Shreds without causing the name and address of the purchaser to be entered in a book and a signature taken. Mr. G. W. Leggett, Bury St. Edmunds, inspector under the Pharmacy Act, said he sent a boy to 42 Queen Street, Haverhill, for a packet of Auto Shreds. He was supplied, and on coming out of the shop handed the packet to witness, who immediately entered, and Mrs. Dillistone admitted the sale. He told her she was not registered to sell such poison, and that some time previously a circular was left with her explaining the Act. Witness then asked her to produce the poisons book, when she said she did not keep one. On a shelf in the shop the inspector said he saw two similar packets of Auto Shreds. These should be kept in a cupboard or a place apart, and apparently no attempt had been made to comply with the Act. These "shreds" contained nicotine. Defendant said he had assumed that the only poison he had in stock was an arsenical weed-killer, and he gave instructions that it was not to be sold under any circumstances. He had every sympathy with the Act, in the interests of public health and for the protection of the public, but when it came to a question of this simple preparation, which he had used for forty years, it never occurred to him that it was included in the List. He considered that West Suffolk County Council had taken up a most arbitrary attitude and had done this thing in a rather underhand way. The chairman said as this was the first case of its kind a fine of 5s. would be imposed in each case.—In the second instance, Mrs. M. H. Weight, Clacton, and Mrs. L. Dunlop, Frinton, trading as John Radford's, at Haverhill, were summoned for selling Agrosan, which contained mercury, on August 21, without being registered. They were also summoned for selling Agrosan, a poison included in the First Schedule of the Poison Rules, without causing the name of the purchaser to be entered in a book provided for the purpose and obtaining a signature. Inspector Leggett said he made a purchase by the same means as in the previous case. The firm had been warned on June 25 as to the provisions of the Act and had not registered. A fine of 5s. was imposed on each summons.

New Companies and Company News

P.C. means Private Company and R.O. Registered Office

CROMBIE & CO., LTD. (P.C.).—Registered in Edinburgh. Capital £300. Objects: To acquire the business of wholesale and retail chemists carried on by Crombie & Co. at 788 Springfield Road, Glasgow.

STAFFORD-MILLER, LTD. (P.C.).—Capital £2,000. Objects: To carry on the business of manufacturers of and dealers in dental, pharmaceutical and medicinal preparations, etc. The first directors are to be appointed.

HARYDE PRODUCTS, LTD. (P.C.).—Capital £500. Objects: To acquire the business of a manufacturing chemist now carried on by Luke Harrison and to acquire the trade mark "Haryde." R.O.: 51 King Street, Manchester.

PROMEDICO PRODUCTS, LTD. (P.C.).—Capital £3,000. Objects: To carry on the business of manufacturers and dealers in medicinal products, chemicals, toilet preparations and articles, etc. R.O.: 22 Turle Road, N.4.

J. W. HODGSON & CO., LTD. (P.C.).—Capital £500. Objects: To acquire the business carried on by Mary Hodgson, and to carry on the business of dispensing and photographic chemists, etc. R.O.: 471 High Road, Leyton, E.10.

WESTBOURNE STORES, LTD. (P.C.).—Capital £300. Objects: To carry on the business of manufacturers of and dealers in perfumery, soaps, chemical products, etc. R.O.: 159 Ladbroke Grove, W.10.

CHEKETTE PRODUCTS, LTD. (P.C.).—Registered in Edinburgh. Capital £500. Objects: To carry on the business of manufacturers of and dealers in chemicals, drugs, medicines, etc. R.O.: 56 East Thornlie Street, Wishaw, Lanarkshire.

GAMBLES' MEDICAL HALL, LTD. (P.C.).—Registered in Dublin. Capital £200. Objects: To carry on the business of chemists, druggists, opticians, importers and manufacturers of and dealers in pharmaceutical and other similar preparations, etc. The first directors are not named.

PERVERNAL PRODUCTS, LTD. (P.C.).—Capital £3,000. Objects: To carry on the business of manufacturers of all kinds of medical and toilet preparations and drugs, to make application for the word "Pervernal" as a registered trade mark, etc. R.O.: Shell Mex House, W.C.2.

J. W. ROGERS (CHEMISTS), LTD. (P.C.).—Capital £2,000. Objects: To acquire the business of chemists and druggists now carried on by the Trustee in Bankruptcy of Geo. Geen, trading as "J. W. Rogers" at 15 Friar Street, Reading, and at 53 Donkin Hill, Caversham, Reading. John H. Gould, 64 Bath Road, Reading, director.

COMPANIES DISSOLVED.—Notice has been given in "The London Gazette" that the names of the under-mentioned companies have been struck off the register and the companies dissolved:—Barnetson Chemists, Ltd.; Fairfax Pharmacy, Ltd.

ALLUHR BEAUTY PRODUCTS, LTD.—Notice is given (pursuant to Section 245 of the Companies Act, 1929) that a meeting of the creditors of the above named company will be held at the offices of Wood & Radermacher, Ling House, South Street, London, E.C.2, on Wednesday, October 28, 1936, at 11.30 a.m., for the purpose of having an account laid before them showing the manner in which the winding-up has been conducted and the property of the company disposed of and of hearing any explanation that may be given by the liquidator.

Gazette

Partnership Dissolved

RUSSELL, J. M., and YORK, H. W., 70 Liverpool Road, Islington, manufacturing chemists and merchants of chemists' sundries, under the style of People's Proved Prescriptions and P.P.P. Products.

Pharmaceutical Society of Northern Ireland

Council Meeting

THE monthly meeting of the Council was held in the Northern Counties Hotel, Waterloo Place, Londonderry, on September 17. Members present were Messrs. J. E. Connor, J.P., J. W. Gray, William Martin, W. C. Tate, James McDowell, James Glendinning, J. Trevor Nicholl, H. F. Moore, Charles Abernethy, Samuel Gibson, S. H. Forrest and Professor James Small. Apologies were received from Sir Thomas McMullan, John F. Grimes, J.P., Professor Mayrs, Mr. R. I. Edwards and Dr. E. A. Acheson. Mr. D. L. Kirkpatrick (secretary) was in attendance. In the absence of the president (Mr. W. S. Taylor) the chair was taken by Mr. Gibson, who said the president very much regretted being unable to attend owing to his son having been operated on during the week. It was decided to send a letter of sympathy.

REGISTRATION ITEMS

A LETTER was read from the Ministry of Home Affairs stating the names of the pharmaceutical chemists licensed during the period ended June, 1936, who were not included in the Register or 1936. These numbered sixteen, of which thirteen were new.

LIMITED LIABILITY COMPANIES

MR. FORREST asked what capital interest pharmaceutical chemists had in the limited liability companies mentioned. Were they controlled solely by pharmaceutical chemists or were they established with a pharmaceutical chemist having an interest of perhaps a £1 share?

THE SECRETARY said notice should be given of the question. He said some qualified men in many instances had not one shilling in the companies.

MR. CONNOR: We want to see that we take the proper steps to stop that.

MR. GLENDINNING said limited liability companies ought never to have been allowed. As chemists they should not wait to see their businesses filched away from them. Unless they took steps that would happen. Business was steadily going.

THE SECRETARY read a letter from the Ulster Chemists' Association which drew attention to the increase in limited liability companies in which little or no interest was held by qualified men.

This letter was as follows:—"At the meeting of my executive committee, held on the 1st inst., attention was drawn to the increasing number of instances where unqualified persons formed a limited company, engaged the services of a qualified chemist, and proceeded to trade as pharmaceutical chemists. In many instances the qualified chemist so engaged had only a merely nominal interest in such concerns, his membership of the company being generally limited to the holding of one single share. My committee are in complete agreement with the opinion expressed that this constituted a very serious menace to the legitimate pharmaceutical chemist, and that the Pharmacy Act, N.I., should be amended so that, in future, it would be necessary for the qualified persons engaged by such companies to have a substantial interest in them instead of being mere figureheads as at present. My committee would, therefore, urge upon the P.S.N.I., being the statutory body responsible for the administration of the Pharmacy Act, N.I., the pressing necessity for taking, without delay, the steps necessary for the introduction of this amendment to the Pharmacy Act.—Yours faithfully, WM. BLAIR, Secretary."

MR. FORREST said he thought it was a matter which the Pharmaceutical Society should take up very vigorously. He moved that a small sub-committee be appointed to give it serious consideration. The limited liability companies were becoming a menace through the country. They were all agreed such businesses should not exist at all. They had young pharmaceutical chemists, passed by the Society, who were quite willing to establish businesses, but they could not because of the opposition they were getting from the limited liability companies.

MR. TATE said he was in agreement with the terms of the Ulster Chemists' Association letter. He understood that at the framing of the Pharmacy Act there was a suggested clause that no limited company should be established unless the pharma-

ceutical chemist in charge was a member of the company and held at least a certain number of shares, say 50 or 60 per cent. He could not understand why that suggestion was ever dropped, whether it was disagreement as between chemists or with the parties in the framing of the Act.

MR. TATE moved that the matter be referred as soon as possible to the Law Committee for investigation.

MR. NICHOLL said it was a well-known fact that shops were started to-day by men who had never been in the business and the qualified men in them had not even a share.

MR. TATE asked what chemists were getting for their licences. A grocer could start up and put a qualified chemist in.

MR. GLENDINNING: Unless we put our foot down you will see far more.

MR. MOORE said something should be done to curtail the multiple shops.

MR. TATE said as far as he remembered in the original proposition no existing limited liability companies should be affected.

MR. GLENDINNING said the present examination was very stringent, and the chemist could not give practical work. That was his difficulty, because he knew that unless he gave the young man things to do in the shop that were unnecessary he could not teach him. There was never a pill to make now, and occasionally an ointment to mix. How were they going to educate the young men in the business?

THE CHAIRMAN said he thought the meeting was in sympathy with the Ulster Chemists' Association's letter. It was agreed that the matter be referred to the Law Committee for the purpose of taking immediate steps.

MR. McDOWELL said a similar resolution was sent to the Committee last year. The Law Committee had never been called to consider it. He was very glad that it was now being taken up.

It was decided that the matter should be held over until after the election.

REPORTS, SUBSCRIPTIONS AND OTHER MATTERS

Mrs. Patterson, of Bangor, was given permission to carry on business. The treasurer's financial statement was read by Mr. Forrest and the auditor's report was read by the secretary. The report, which will be presented at the annual meeting, was approved on the motion of Mr. Connor, seconded by Mr. Grey. It was agreed that the assistant in the secretary's office should be paid for acting as invigilator at examinations.

THE SECRETARY said 108 members had not paid their five shillings for this year, some for two years. Every subscription, he added, cost about sixpence to collect. They were very hard to get in. The annual meeting was fixed for October 5, the arrangements as to tea to be as last year. On the motion of Mr. C. ABERNETHY, who spoke of the late King's place in the hearts of his people, it was decided to give a subscription of £21 to the King George National Memorial Fund. MR. McDOWELL and MR. NICHOLL were appointed as scrutineers of the ballot on October 5.

HOUSE STEWARD

An increase in wages from 15s. to £1 for the caretaker at the Society's headquarters was approved, and it was decided that in future he should be called house steward.

ARTICLE IN ENGLISH PERIODICAL

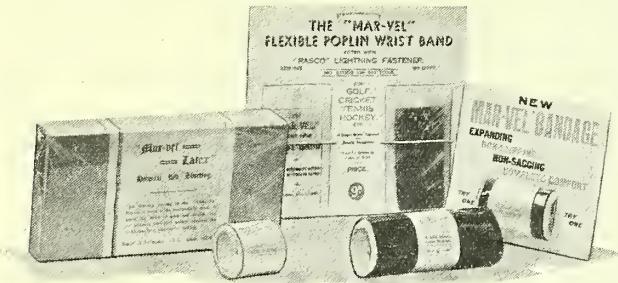
THE SECRETARY read part of an article on chemists which appeared in an English periodical. It was decided that it applied to English chemists and that no action should be taken. "The best thing to do with it," Mr. Kirkpatrick added, "is to burn it."

NATIONAL HEALTH INSURANCE

MR. GLENDINNING drew attention to the National Health Insurance. People, he said, drove up to his place in cars to get prescriptions. There were people getting prescriptions who were not entitled to them and who could afford to pay for them.

Trade Notes and Novelties

A NEW BANDAGING MATERIAL.—L.T.X., Ltd., Star Works, Railway Street, Southport, have sent us specimens of their Mar-vel bandages, which are made from an elastic yarn in which viscose and latex are incorporated in the texture of the

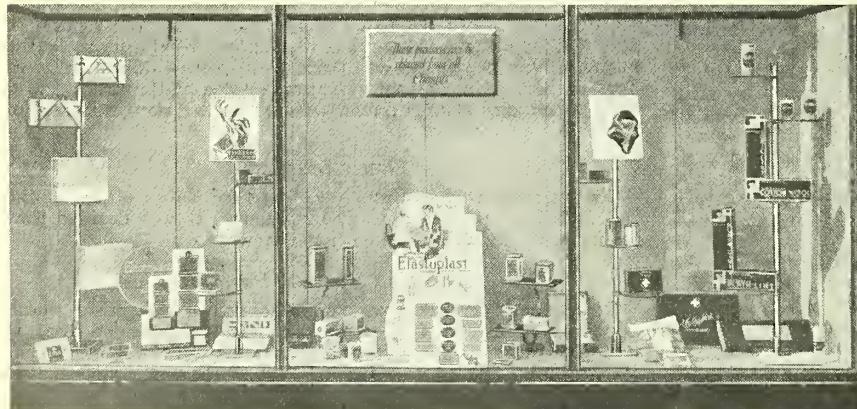


fabric. The bandages are remarkably flexible and are stated neither to slip nor to sag. The prices quoted are no higher than those for good quality ordinary crepe bandages. The latex proofed hospital sheeting is stated to have several advantages over ordinary vulcanised sheeting.

TEMPORARY SHOWROOMS.—We have received, too late for inclusion under the title "Wholesalers' Christmas Displays," last week, details of some of the temporary showrooms organised by R. J. Reuter Co., Ltd.:—

ABERDEEN ...	Palace Hotel ...	... Oct. 5 to 9
BATH ...	Christopher Hotel ...	... Sept. 29 to Oct. 1
BLACKPOOL ...	Palatine Hotel ...	... Oct. 26 to 28
BRIGHTON ...	Metropole Hotel ...	... Sept. 28 to Oct. 2
BRISTOL ...	Grand Hotel ...	... Oct. 12 to 16
DERBY ...	Royal Hotel ...	... Oct. 19 to 20
EASTBOURNE ...	Gildredge Hotel ...	... Oct. 5 to 7
EDINBURGH ...	Royal Hotel ...	... Sept. 28 to Oct. 2
FOLKESTONE ...	Queen's Hotel ...	... Oct. 14 to 16
HANLEY ...	Grand Hotel ...	... Sept. 28 to 30
HUDDERSFIELD	George Hotel ...	... Sept. 28 to 29
INVERNESS ...	Station Hotel ...	... Oct. 12 to 13
NORWICH ...	Bell Hotel ...	... Oct. 5 to 7
NOTTINGHAM ...	Victoria Hotel ...	... Oct. 12 to 14
SHEREWSBURY ...	Britannia Hotel ...	... Oct. 13 to 15
SOUTHAMPTON ...	Dolphin Hotel ...	... Oct. 6 to 8
SOUTHEND ...	Palace Hotel ...	... Nov. 2 to 4
SOUTHSEA ...	Portland Hotel ...	... Sept. 28 to Oct. 1
SWANSEA ...	Metropole Hotel ...	... Sept. 29 to Oct. 1
TORQUAY ...	Queen's Hotel ...	... Oct. 5 to 8

NEW LONDON PREMISES.—T. J. Smith & Nephew, Ltd., Neptune Street, Hull, have opened new wholesale store pre-



mises at 42 Upper Woburn Place, London, W.C.1, which are additional to their London offices at 42 Tavistock Square. The illustration on this page is that of the window at 42 Upper Woburn Place displaying Elastoplast products. These premises, however, are for wholesale supply only.

PLASTRODINE.—Illustrated herewith are packs of Plastrodine iodine liquid plaster. These packings are suitable for window or counter display stands. In the daily Press advertisements the advantages of iodine liquid plaster are pointed out, and the slogan "Safety First" is effectively used. This product is made by the Duke Pharmaceutical Co., Ltd., 123 Duke Street, Liverpool, 1.



CHRISTMAS CARDS.—Raphael Tuck & Sons, Ltd., Raphael House, Moorfields, E.C.2, have sent us specimens of their latest Christmas cards and other publications for the 1936 Christmas season. Details may be had on application.

HOLLYWOOD PREPARATIONS.—Virginia's Hollywood Preparations, including Hollywood Wonder Mask, are being extensively advertised. Chemists are invited to write for details to Virginia's Hollywood Preparations (1936), Ltd., Slough, Buckinghamshire.

NEW DEPARTURE IN LABELS.—At the Chemists' Exhibition, McClure, Young & Co., Ltd., 90 Standard Road, Park Royal, London, N.W.10, attract attention to a novel scheme whereby an illustration of the proprietor appears on the label of their products and bearing the slogan "Personally Guaranteed." This is a feature which will no doubt appeal to proprietor chemists.



SCHOLL WINDOW DISPLAY GIFT.—The Scholl Manufacturing Co., Ltd., 188-194 St. John Street, London, E.C.1, inform us that the Doulton tea set, which was advertised as a gift in exchange for the window display in June, was held back owing to a serious breakdown in the manufacturing plant. The tea sets are now being regularly dispatched, and all those entitled to one will receive it at the earliest possible date.

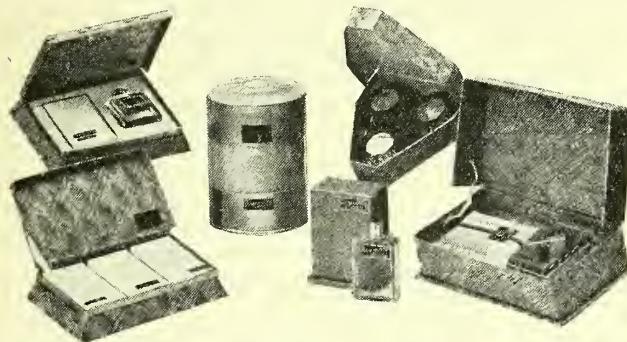
GLAXO LABORATORIES, LTD.—We have received specimens of new propaganda material from the Glaxo Laboratories, Ltd., Greenford, Middlesex, to promote the sales of Glucose-D and Ostromalt. This display material is attractively produced in colour, and may be obtained on application. Elsewhere in this issue, an announcement is made of three special Ostromalt bonus parcels, which are available to chemists up to October 14.

ALURA COLOUR WAVE SET.—C. Nestlé & Co., Ltd., 465 and 467 Holloway Road, London, N.7, have sent a specimen bottle and leaflet describing their new colour wave set, which is issued under the title of "Alura." The attention of chemists is directed to the resale sizes.

SLIP LABELS.—Steel, Adams & Co., Jordan Street, Manchester, offer slip labels and invite inquiries from chemists for their needs.

HOT WATER BOTTLES.—J. G. Franklin & Sons, Ltd., Birkbeck Rubber Works, Dalston, E.8, have issued an illustrated brochure describing the various types of hot water bottles manufactured by them.

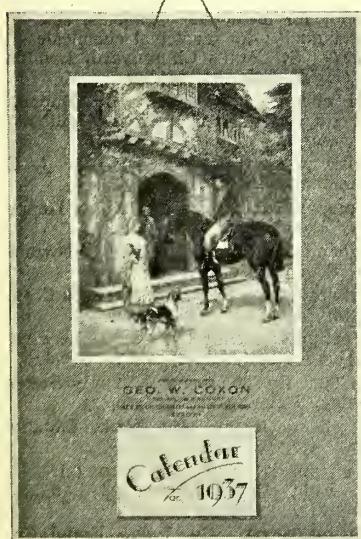
PRESENTATION CASKETS.—The Standard Soap Co., Ltd., Castle Soap Works, Ashby-de-la-Zouch, Leicestershire, issue a series of attractively packed soap and perfumery caskets for the Christmas trade. These products are issued under the "Personality" brand name. An unusual type of product is



Personality turtle oil soap, which, it is stated, contains a large amount of genuine Egyptian turtle oil. This oil is said to be especially beneficial to the skin. The cellophane packing of bath flakes is an attractive one. Further details may be obtained on application.

BRAND'S ESSENCE.—It is of interest to note that new packs of Brand's Essence have been introduced in order to assist sales. Brand's chicken and beef essence products have been the traditional stimulants in sick nursing for a very long period, and this additional method of assisting retailers will no doubt be appreciated. The colours and designs of the new pack are bound to attract attention. Cartons are issued in sets of three, and dummies will be supplied on request. This is a development of the new Brand's Essence advertising campaign. These products are made by Brand & Co., Ltd., Mayfair Works, South Lambeth Road, London, S.W.8.

1937 CALENDARS.—We have received from Dudley & Co., Ltd., 451 Holloway Road, London, N.7, specimens of calendars which they are offering for use by the retail trade. They are printed in colour and are of varying sizes. A specimen is illustrated herewith. Further particulars are available on application.



requirements. On p. 4 of the inset, effective display of sales aids is made, and chemists may obtain specimens on application.

RYZAMIN-B.—Burroughs Wellcome & Co., Snow Hill Buildings, London, E.C.1, have introduced a preparation described as "Ryzamin-B," which consists of the concentrated and purified vitamin-containing fraction of rice polishings. It is stated that it has a potency of not less than fifty International Units of Vitamin B₁ per gramme. This product is issued as



a dietary reinforcement to stimulate appetite and to promote utilisation of food. The daily dose is 0.4 gramme, except for infants and young children, who should receive 0.1 gramme or more according to age. Ryzamin-B is a clear, golden-brown, syrupy preparation issued in collapsible metal tubes with nozzle of $\frac{1}{2}$ oz. A measuring spoon is issued with each tube.

NOVELTY SOAP MODELS.—J. C. & J. Field, Ltd., Lambeth, London, S.E.1, have recently issued the two famous Disney creations as novelty soaps. These soap models are packed in single units, and the cartons can be built up to form an attractive salesmaking display.

NEW SEASON'S SUCCUS GLYCIRRH.—Ayrton, Saunders & Co., Ltd., 34 Hanover Street, Liverpool, announce the arrival of their first shipment of succus glycyrrh. This product is issued in several packs, details of which are given in our advertisement pages.



Business Changes

ENDOCRINES, LTD., and E. H. Spicer & Co., Ltd., have been merged under the title Endocrines-Spicer, Ltd. The merger takes effect as from October 1.

WHOLESALE DRUG TRADE ASSOCIATION. 16 Gordon Square, W.C.1. The telephone number has been changed to Euston 4581.

MR. GEORGE A. JERVIE, chemist and druggist, has acquired from Mr. John Tait, chemist and druggist, the business at 19 West Port, Arbroath.

DIMOL PRODUCTS made by the Dimol Laboratories, Ltd., 34/40 Ludgate Hill, E.C.4, will be distributed by The Anglo-French Drug Co., Ltd., 11-12 Guilford Street, London, W.C.1, after September 30.

CECIDOLOGY.—A German work in two volumes has been published on "Cecidology" (the study of galls). The first volume dealt with their history and significance in medicine; the second, recently issued, treats of the botanical and entomological aspects. This curious branch of knowledge has been exhaustively covered from the point of view of classification, history, and allusions in medical and literary works.

Recent Wills

DR. HOOVER ALBERT DICKENSON JOWETT, D.Sc., Fernleigh, 5 Miskin Road, Dartford, Kent, works manager of the Wellcome Chemical Works at Dartford since 1906, who died on August 10 last, aged sixty-six, as the result of a motor accident at Farningham, left estate gross value £9,831, with net personality £8,098.

SIR HENRY SOLOMON WELLCOME, LL.D., F.R.S., of 6 Gloucester Gate, Regent's Park, N.W., and Snow Hill Buildings, Holborn Viaduct, E.C., a founder of Burroughs Wellcome & Co., manufacturing chemists, who formed the Wellcome Foundation (of which he was governing director) to take over Burroughs Wellcome & Co.'s business and also various scientific research institutions and museums established by him, who died on July 25 last, aged eighty-two, son of the Rev. S. C. Wellcome, of Wisconsin, U.S.A., left £2,138,959 gross, with net personality £2,065,063, on which estate duty of £968,754 19s. 2d. has been paid. Probate of his will dated February 29, 1932, has been granted to George Henry Hudson Lyall, M.B.E., and Lancelot Claude Bullock, solicitors, both of 5 Bishopsgate, E.C., and Martin Price, chartered accountant, of Empire House, St. Martin's-le-Grand, E.C. He left £1,000 a year to each of his trustees whilst acting and not in receipt of remuneration from The Foundation or from any of the organisations associated therewith; and appointed George Edward Pearson to be life governing director of the Wellcome Foundation and to act as chairman director and also as managing director thereof. He also left £500 to Dr. Barnardo's Homes (his wife was a daughter of Dr. Barnardo, founder of the homes); £100 a year to Joan Ferreira, of Funchal, Madeira, "for many years my faithful courier and interpreter" for his life and then £50 a year to his present wife for her life; £400 a year to Major Julius S. Uribe, "my acting camp commandant at Gebel Moya, in the Sudan," for life and then £200 a year to his present wife during her widowhood; £200 a year to Dr. Gordon Lane, "for many years my personal medical attendant"; 2,000 dollars each to his nieces Myrtle De Blois and Ethel Witter, and 5,000 dollars per annum to each of them, with remainder to their children; 1,000 dollars a year to Louise Heimke; 1,000 dollars a year to

Oscar Fall for life and then to his widow for her life; 2,000 dollars a year for five years to Evelyn Fall, and thereafter 1,000 dollars a year for life; 1,000 dollars a year to the Rev. Mark A. Matthews, D.D., LL.D., of Seattle; 500 dollars a year to Matilda Minthorn (missionary pastor of Metlakahtla, Alaska); 1,000 dollars a year to Edward Patten for life and then to his widow for her life; 500 dollars a year to Mrs. Frances Curtis; 1,000 dollars a year to Frank O. Wellcome; 500 dollars a year to Mrs. Robert Kries. He confirmed a settlement made in favour of his son Henry Mounteney Wellcome and his wife (if any) and children (if any), and stated that this explained why he did not receive pecuniary benefit under his will. He left all his personal effects and his collections of paintings, prints, books, MSS. historical objects and furniture in his residence or residences (not otherwise bequeathed) to his trustees, to be utilised for the furnishing and equipment of the museums, libraries or research bureaux, laboratories, etc., in England or elsewhere connected with the organisations of the Wellcome Foundation. And he directed his trustees to pay, within twenty-five years of his death, to special trustees the sum of 250,000 dollars for the library and auditorium, with assembly rooms, park and sports field, etc., at Garden City, Blue Earth County, Minnesota, which he was having erected (in the names of his late brother, the Rev. George T. Wellcome, and himself) as a memorial to their parents; and also, when opened for use, a further 150,000 dollars as an Endowment Fund therefor, directing that the memorial should be known as "The Wellcome Memorial." The residue of his property he left, in such shares as his trustees decide, to and between and for the purposes of the following charitable objects:—"The Research Undertaking Charity," which is to be a fund for the advancement of research work bearing upon medicine, surgery, chemistry, physiology, bacteriology, therapeutics, materia medica, pharmacy and allied subjects, which may conduce to the improvement of the physical conditions of mankind; "The Museum and Library Charity," for a fund for the maintenance and/or extension of any of his research museums or libraries now in existence or any future such.

Trade-Mark Applications

The figures in parentheses refer to the classes in which the marks are grouped. A list of classes and particulars as to registration are given in "The Chemist and Druggist Diary and Year-Book," 1936, p. 322.

(From "The Trade Marks Journal," August 26, 1936.)

- "LECTRO-MAGNETIC"; for medicated face powders, etc. (3), for unmedicated face powders, etc. (48). By Tokalon, Ltd., Chase Road, London, N.W.10. 569,798/799. (Associated.)
- "GUARACOL"; for medicinal chemicals (3). By A. Tumin, 5 rue de l'Échelle, Paris. 570,099.
- "BRITEX"; for medicinal chemicals (3), for perfumery (48). By International Chemical Co., Ltd., Braydon Road, London, N.16. 570,271/272. (Associated.)
- "RONNI"; for all goods, excluding soap (48). By Parfums Ronni, Inc., 244 5th Avenue, New York, U.S.A. 569,080.
- "WISH WELL PERFUME"; for perfumes (48). By Rococo (Perfumery), Ltd., 73 Bartholomew Close, London, E.C.1. 569,082.
- "GOTRAH"; for perfumery, etc. (48). By Ulick Philippe, 14 Grosvenor Street, London, W.1. 569,683.
- "STOLEN FLOWERS"; for all goods (48). By The Society of Herbalists, Ltd., 21 Bruton Street, London, W.1. 570,526.

APPLICATION AMENDMENT

The specification for "L'ELISE" in Class 48, No. 568,261, by L'Elise, has been amended to "astringent lotion and toilet cream."

(From "The Trade Marks Journal," September 2, 1936.)

- "MANUCOL"; for photographic chemicals, etc. (1). By Manucol Products, Ltd., Thames House, Millbank, London, S.W.1. 570,547.
- "SCUTAMOL"; for photographic chemicals, etc. (1). By British Dyestuffs Corporation, Ltd., Imperial Chemical House, Millbank, London, S.W.1. 570,050.
- "FLAME"; for coal-tar disinfectant fluids (2). By R. N. Plows, Butt Hill, Kippax, near Leeds. 568,140.

- "PROSEPTASINE" and "VETARSENOBILLON"; for agricultural chemicals, etc. (2). "BISANTOL"; for medicinal chemicals, containing bismuth (3). "SOLUPEPTASINE"; for medicinal chemicals (3). By May & Baker, Ltd., 42/43 St. Paul's Churchyard, London, E.C.4. 570,136/247. (Associated). 569,141, 570,137.
- "SEEKARN"; for agricultural chemicals, etc. (2). By Imperial Chemical Industries, Ltd., Imperial Chemical House, Millbank, London, S.W.1. 569,081.
- "KELTIC PRIDE"; for bronchitis preparation, etc. (3). By J. E. Jones, 37 Bolina Road, London, S.E.16. B569,066.
- "DOPHEN"; for joint disease preparation (3). By I. Doff, 2a Keppel Road, Chorlton-cum-Hardy, Manchester. 570,026.
- "DARTS"; for medicinal chemicals (3). By G. Gallowhur, 1 Rochester Row, London, S.W.1. 569,467.
- "PANVAX"; for medicinal chemicals (3). By J. Metadier, 69 Cromwell Road, South Kensington, London, S.W.7. 569,615.
- "MINTSPRIN"; for medicines containing mint (3). By Duke Pharmaceutical Co., Ltd., 123 Duke Street, Liverpool, 1. 570,025.
- "MUSTAMENT"; for ointments (3). By The General Supply Stores, Ltd., 80 Marsh Street, Hanley, Stoke-on-Trent. 570,423.
- "CREMAFFIN"; for medicinal chemicals (3). By Boots, Ltd., 37 Station Street, Nottingham. 570,572.
- "EDUCOL"; for medicinal chemicals, excluding soap (3). By Modern Health Products, Ltd., Natex House, 38 Langham Street, London, W.1. 570,548.
- "EXYRIL"; for medicinal chemicals (3). By Judge Brand Co., Ltd., Oakwellgate, Gateshead, Durham. 570,671.
- "ARPEGE" and "SCANDAL"; for perfumery, etc. (48). By Societe Lanvin Parfums, 4 Rond Point des Champs Elysees, Paris, France. 566,748/749.

Births

Notices for insertion in this column must be properly authenticated.

COOPER.—At Widdrington Nursing Home, Mill Hill, London, N.W.7, on September 21, the wife of Cyril Cooper, M.P.S. (publishing staff of THE CHEMIST AND DRUGGIST), of a daughter.

HEWLETT.—At the Alexandra Park Nursing Home, London, N.22, on September 22, Joyce, the wife of Charles J. Hewlett, a son.

KERFOOT.—At "Shirley," Bramhall, Cheshire, on September 17, the wife of Dr. T. H. M. Kerfoot, of a son.

Marriages

BANNISTER-WHITE.—At St. Thomas's Church, Wednesfield, on September 21, by the Rev. S. A. Howard, M.A., Frank Alexis Charles Bannister, M.P.S., F.S.M.C., elder son of Mr. F. E. Bannister, M.P.S., Bloxwich, to Irene, eldest daughter of Mr. E. E. White, Wednesfield.

COOK-BASNETT.—At Brunswick Methodist Church, Burnley, recently, John L. Cook, M.P.S., to Hilda Basnett.

DOMAN-BASTOW.—At St. Mary's Church, Lavant, Sussex, on September 17, by the Rev. W. J. Bastow, B.A., Denzil Robert Doman, Chichester, to Mary Florence Bastow, M.P.S., elder daughter of the late Mr. Sidney Bastow, Ph.C., "Shobrooke," Chichester.

HOUGHTON-CROSSLEY.—At Preston, on September 9, Leslie Pinder Houghton, M.P.S., to Beatrice Crossley.

KENDREW-JACKSON.—At Portland Street Congregational Church, Southport, on September 17, Donald James Kendrew, M.P.S., elder son of Mr. W. H. Kendrew, M.P.S., 7 Rookery Road, to Sheila Jackson, 89 Hampton Road.

KITCHIN-MILLEN.—At Bellahouston Parish Church, Glasgow, on September 16, George Alexander Shiach Kitchin, M.P.S., elder son of the late Mr. G. S. Kitchin, chemist and druggist, to Jean Adam Millen.

MCNABB-ALEXANDER.—At Helen's Bay Presbyterian Church, on September 7, William Robinson McNabb, Ph.C., to Georgena W. Alexander.

MIDDLETON-WARRINGTON.—At Flower Field Church, Hyde, on September 16, Harold Evan Middleton, M.P.S., Stockport, to Mary Warrington.

Deaths

BLACK.—In an aeroplane collision at Liverpool, on September 19, Mr. Thomas Campbell Black, son of Mr. H. Milner Black, Ph.C., Brighton, aged forty-seven. Mr. Black, who had a distinguished career as an airman, was the winner with Mr. C. W. A. Scott of the England to Australia air race.

BUSH.—At 10 Argyll Street, Ryde, Isle of Wight, on September 15, Mr. Arthur Bush, Ph.C., aged eighty.

CHARRINGTON.—At his residence, Friary House, Friary Road, Lichfield, on September 9, Mr. William Charrington, chemist and druggist, aged seventy-nine. Until his retirement seven years ago he carried on the pharmacy at 17 Market Street.

FULLER.—On August 21, Robert Charles Fuller, honorary president of the Canadian Pharmaceutical Association, aged eighty-five. Mr. Fuller, who had always taken an active interest in pharmaceutical affairs, was president of the Nova Scotia Pharmaceutical Society in 1910 and 1911.

HAIR.—Suddenly, on September 22, Mr. George Hair, M.P.S., Paisley. Mr. Hair, who qualified in 1904, had gone as usual to his pharmacy in Gauze Street, but after his arrival he became unwell, and his death occurred while he was being taken to the Royal Alexandria Infirmary.

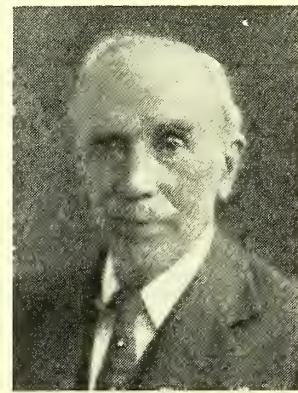
MARSDEN.—Recently, Eloda Kezia Marsden, M.P.S. (J. Marsden & Co., Ltd., chemists, Kenfig Hill, Glam.), aged thirty-four.

MUIR.—On September 20, in a motor-cycling accident near Kirkcaldy, Mr. James Albert Muir, M.P.S., Dundee, aged twenty-three.

ROBERTSON.—At Warwick, Queensland, Australia, on September 3, Mr. Thomas Miller Robertson, chemist and druggist. Mr. Robertson, who was formerly in business in Tollcross Road, Glasgow, passed the Minor examination in 1895.

SIMPSON.—At Aberdeen, on September 17, Mr. Charles Simpson, M.P.S., aged seventy-three. Mr. Simpson served his apprenticeship with Mr. D. A. Mortimer, at No. 1 Exchequer Row, and afterwards went to Frazer & Green, Glasgow, for further experience. Returning to Aberdeen, he purchased the old business in Exchequer Row and conducted it for many years. In 1908, on account of city improvements, he removed to King Street. A few years ago Mr. Simpson assumed as a partner his son-in-law, Mr. John McConnach, the business being carried on as Charles Simpson & McConnach. He took a keen interest in pharmaceutical affairs and had held office as president of the Aberdeen Pharmaceutical Association and as chairman of the North British Executive. He was also a member of the Burgh Insurance Committee. Mr. Simpson is survived by a widow, one son and two daughters.

WILD.—At Evanston, Chicago, on August 30, Mr. Thomas Jabez Wild, Ph.C. Mr. Wild passed the Minor examination in 1898.



MR. C. SIMPSON

Coming Events

Monday, September 28

Hackney Technical Institute, Dalston Lane, London, E.8, at 8 p.m. Public lecture by Mr. C. Ainsworth Mitchell, M.A., D.Sc., F.I.C., on "Analytical Chemistry of Inks and Documents."

Tuesday, September 29

National Pharmaceutical Union, Manchester, Salford and District Branch, Victoria Hotel, Deansgate, at 8.30 p.m. Branch meeting. Formulation of resolutions for the October conference of branch delegates, London.

Wednesday, September 30

National Pharmaceutical Union, Anglesey, North Caernarvonshire and Colwyn Bay Branch, Castle Hotel, Conwy, at 3.15 p.m. Business meeting. Subjects: The Chemists' Friends movement; Medicine Stamp Duty.

Birkenhead and Wirral Pharmacists' Association. Mr. W. Deacon, J.P. (member of Council), on "The Romance of Hospitals," illustrated by lantern slides.

Friday, October 2

South-West London Chemists' Association, Balham Club, Ltd., Ramsden Road, S.W.12, at 8.45 p.m. Dr. F. W. Crossley Holland on "Counter Prescribing."

Chemical Society and Society of Chemical Industry, Manchester Sections, Constitutional Club, St. Ann's Street, Manchester, at 7 p.m. Joint meeting. Dr. D. V. N. Hardy on "Synthesis of Aliphatic Acids under High Pressure."

Smoke Abatement Exhibition.—Science Museum, South Kensington, London, W.7. Open until October 31.

SOUTH-WEST LONDON CHEMISTS' ASSOCIATION AND BRANCH.—The annual dinner will take place on October 21 at the Café Royal, Regent Street, W.1. Tickets 12s. 6d. each, from the Social Secretary, 301 Wandsworth Bridge Road, London, S.W.6.

COSMETIC TECHNOLOGY TRAINING.—An evening course in "Modern Cosmetic Manufacture" will commence at the Hackney Technical Institute on September 29; the course on "Essential Oils and Perfumes" will take place as in previous years, on Wednesday and Thursday evenings.



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Information Department

INFORMATION WANTED

Postal or telephone information with respect to makers or first-hand suppliers of the undermentioned articles will be appreciated.

H/22	Cepine white pine oil	S/12	Cloettas
B/23	Cox's Slippery Elm	P/21	l'Eveil d'amour perfume
H/17	Dencil peroxide tooth-whitening pencil	D/22	Mimosa brand eau de Cologne
D/22	Deveno foot salve	P/15	Phenol mercuric nitrate ointment
D/23	Dr. Bernard's Effecton	H/23	Schmolle Soap
W/17	Hampden's Electuary	B/23	Tannabalm
B/23	Johnson's Roman Meal		

THE CHEMIST AND DRUGGIST

VOL. CXXV. September 26, 1936 NO. 2955

Exhibitions are now in Season

THIS week we report three different types of trade exhibitions. The first is the Chemists' Exhibition and the other two the Hair and Beauty and Grocers' Exhibitions. Of recent years, there was a tendency to suggest that trade exhibitions were passing out. There was, it was said, little incentive for manufacturers to take part in such exhibitions, as results were not immediately obvious and the various trades were apathetic. We should imagine, however, that this phase has passed and that the trade exhibition today serves a useful purpose in the furthering of sales of manufacturers' products.

In considering the reports of the three exhibitions which we have visited this week, we cannot but comment upon the obvious overlapping of the various trades affecting chemists. The contrast between the Chemists' and the Hair and Beauty Exhibition is considerable. For there is a certain brightness, not to say daring, in the layout of the latter which would perhaps be an advantage so far as the Chemists' Exhibition is concerned. That the chemist's business as a distributing factor stands high in the view of manufacturers cannot easily be contradicted. It has been asserted that the new manufacturer, in his desire to reach the consumer, uses the chemist as the main channel to retail distribution, but that once he has succeeded in reaching the public he is perfectly satisfied to supply his wares through any other distributor who cares to handle them. This may be a strong and perhaps an unjust view to take. Nevertheless, it is one which is held by many chemists throughout the country, as we have good reason to know, and it is the factor largely responsible for the introduction of the Chemists' Friends scheme. This scheme was presumably introduced as a means of defence by the pharmacist against the encroachments of other traders. In effect, however, it has been looked upon not only by other traders but by manufacturers and distributors as an offensive procedure destined to make the chemist a privileged distributor in the commerce of the country. We feel sure that this was by no means its *raison d'être*. At the Grocers' Exhibition it is obvious that the grocer handles much of the business originally and solely done by the chemist. The grocer has, of course, considerable advantages over the chemist in that his overhead charges are proportionately less. There is, in addition, however, another aspect of the question. It is that the grocer is not befogged by ideas of professional status: he is first and all the time a commercial man who is out to serve the community and to profit thereby. In the Grocers' Exhibition, the range of products, particularly of a sanitary and toilet character, is obviously increasing, and the same may be said of medicated beverages. Certain firms are frank in their expression of opinion that the grocer is more alive to trade possibilities than the chemist. Many manufacturers today are undoubtedly only too anxious to sell through chemists, but apparently the view is held that professional activities handicapped their enterprise. If the chemist is to be judged by his educational standard, he is

or should be a professional man, but it is of little value to him if he should find that after obtaining diplomas in the various "ologies," there is no commercial outlet for his activities.

Our International Trade

WHILE the returns of our international trade for August show a slight fall on the figures for the preceding month, which was an exceptionally good one, the volume of business, inwards and outwards, for the eight-month period shows a substantial increase over the figures for the corresponding periods of 1934 and 1935. The magnitude of our retained imports continues to expand, the August figures being seven millions up on the same month in 1935, and nearly fifty-seven millions for the January-August period, compared with the returns for the previous year. Our exports of United Kingdom manufactures are also on the up-grade.

	Imports	Exports of United Kingdom Goods	Total Exports, including Re-exports
August, 1936 ..	£ 66,057,087	£ 35,258,115	£ 39,614,024
" 1935 ..	59,146,232	34,882,955	39,068,516
" 1934 ..	59,970,693	32,090,009	25,291,606
Jan.-Aug., 1936	536,624,391	283,170,234	324,859,758
" 1935	479,044,678	277,736,951	314,480,660
" 1934	479,393,038	255,089,324	291,520,683

The returns for "Chemicals, Drugs, Dyes and Colours" show a further increase in our imports of these materials, while the value of our exports and re-exports was slightly less than in the same month of 1935.

Chemicals, Drugs, Dyes and Colours	August			January-August		
	1934	1935	1936	1934	1935	1936
Imports ...	£'000 900	£'000 975	£'000 1,006	£'000 7,400	£'000 7,189	£'000 7,974
Exports of U.K. manufacture	1,721	1,566	1,539	13,584	13,842	13,692
Re-exports ...	25	32·6	30·9	563·3	256·3	267·3

The chief foreign sources of supply of our imports of these classes of goods, for August, were: Germany, £352,300; United States of America, £181,400; France, £71,200; Argentina, £51,700 (£17,300 in 1935); Switzerland, £50,475; Belgium, £45,200; and the Netherlands, £37,700. Imports from Italy for the month totalled only £164, compared with £16,570 in 1935. Arrivals from Spain totalled £5,200, against £15,000 in August, 1935. Of the Empire sources, Canada leads with £42,600, India, £19,000, and South Africa, £11,000. Export destinations were: France, £50,800; the Netherlands, £46,800; United States of America, £44,700; Norway, £43,700; Sweden, £43,000; Argentine, £34,700; Egypt, £34,200; and Brazil, £32,600. Our exports to Italy totalled £823 (£9,800 in 1935), and to Spain, £528 (£18,000 in 1935). Our shipments to Empire destinations were: India, £198,700; Australia, £151,300; South Africa, £103,700; Canada, £80,000; New Zealand, £70,300; British West Africa, £55,900; and British Malaya, £32,300.

Sunday Trading Restriction

YEET another restriction which traders will have to contend with in the future will be the new Sunday Trading restriction to be imposed by the Shops (Sunday Trading) Restriction Act, 1936. This legislation presents individual problems for each particular class of trade affected by its provisions. The Act contains a general prohibition against Sunday trading. There are certain exemptions, however, from this general prohibition, but these exemptions are hedged around with a number and variety of conditions. A chemist's shop may be kept open for serving customers on a Sunday with medicines and medical and surgical appliances only. These articles, however, may be supplied only at premises registered under 5, 12, of the Pharmacy and Poisons Act, 1933, or by any person who is under contract with a National Health Insurance Committee for the supply of drugs or appliances.

Where a shop is situated at a holiday resort some further latitude may be conferred on the shop with regard to the sale of photographic requisites as well on a Sunday. This privilege, however, will be dependent on the local authority making an order for that purpose under 5, 5, of the Act. Where such an order is made, it will provide conditions for the sale of photographic requisites, and it will also prescribe the particular Sundays on which, and the particular hours during which sales may be effected. The shopkeeper, therefore, must ascertain whether any order has been made and whether the order applies to his premises, and he must then ascertain the conditions laid down with regard *inter alia* to the Sundays and the times when the sales of photographic requisites are permitted.

If it would be illegal to serve a customer on a Sunday or at any particular hour on a Sunday, it would be equally as illegal to deliver goods or to dispatch goods for delivery from the shop at any such time. It will not matter that the goods may have been ordered by the customer at a time when he might have been served with them. To take an order, however, on a Sunday when the customer cannot be served would not, it seems, offend against the Act provided that the goods ordered were dispatched from the shop and delivered at respective times when the customer might lawfully have been served with the goods in the shop.

Restrictions on Employment

Not only are there restrictions against Sunday trading itself, but there are also restrictions against the employment of persons on Sundays. A chemist, for example, must not only ascertain for himself whether his shop can be open on a Sunday and at what times and for the sale of what goods, but he must also ascertain the extent to which he is entitled to employ individual employees on a Sunday. If the shop can be kept open on a Sunday for any of the limited purposes above mentioned, it is quite clear that the owner of this shop, i.e., the employer himself, and any other person who does not stand in the relation of an employee to him, e.g., his wife if otherwise qualified, may serve customers in his shop. But in the case of employees the position is as follows: An employee may not be engaged in the shop for more than three Sundays in any one calendar month, so that if there happen to be five Sundays in a particular month, the employee will be entitled to two Sundays off. Employment on a Sunday will further entitle the employee to a holiday corresponding to the usual Sunday holiday. If he is employed on a Sunday for more than four hours, the employee will be entitled to a full day's holiday on one day in the week either preceding or following the Sunday of his employment. If, however, he is employed for less than four hours on a Sunday, he will be entitled to a half-holiday on one day in the week either preceding or following the Sunday of his employment. This full day or half-day holiday, as the case might be, will be in addition to the customary half-day holiday in the week.

An Exemption for Pharmacy

There is a special exemption, however, in favour of a registered pharmacist who is under contract with an Insurance Committee, and who is required by his contract to keep open on a Sunday. Such an employer will be entitled to retain an employee on alternate Sundays only for two hours without

being obliged to give his employee any holiday other than the ordinary statutory half-day which employees in general are entitled, provided the following conditions are fulfilled:—

- (1) The employee may not be employed for more than two hours on such alternate Sundays; he must not, of course, be employed at all on an intervening Sunday.
- (2) He must have had in the week preceding the Sunday of his employment or he must be entitled to have in the week subsequent to that Sunday, a "short day," i.e., commencing work before 10.30 a.m. and finishing not later than 6 p.m.

Large organisations no doubt will just find these restrictions a nuisance and will meet the difficulty by employing relief men. To them, it seems, it will be merely a matter of expenditure.

But the problem is not so easy of solution for the small pharmacy, and three alternatives are open. Either the chemist may keep his shop closed during such times as the further employment of his assistant or assistants would be unlawful or else he may himself serve in the shop; or he may employ a relief man. To serve in the shop himself may prove very inconvenient; and to engage the services of a relief man just to fill up the few hours when the regular assistant may not be employed in the shop may not be very feasible. It may be difficult to find a competent and qualified assistant who would be agreeable just to work for so many hours only each week, and then perhaps only each alternate week, at so much per hour. The assistant may desire regular employment, and if the owner of the shop has to employ him as a regular and not as a casual assistant, he may find that his overhead expenses are uneconomical, because the need for the extra assistant throughout the week is not at all justified, and the assistant, except when he is acting as a relief man, has really nothing at all to do. The difficulty, it seems, may be surmounted if the owner could just get someone as a stop gap and pay him so much an hour for the time when his services are actually required as a stop gap. One suggestion that has been made is this. A number of owners in the district may get together, and make a voluntary arrangement among themselves for the interchange of their employees for the limited purpose of satisfying the requirement of the Act. A's employee, for example, may on the Sunday when he cannot be employed by A act as relief man for B, whose employee may not on that Sunday be employed by B. B's employee may in the same way act as relief man for C and so on; and X's employee may act as relief man for A's employee, till the chain is then made complete. In order, however, that any such scheme should work without causing any infringement of the 1936 Act, it would seem to be essential not only that the arrangement between the employers themselves should be voluntary, but also that the services given by the employees to their temporary employer should be given by the former voluntarily, and not by the directions or order of their own employer. Otherwise, it might be said that the employees were being loaned by their own employers, and that though they might just be acting in the shop of a third person, they nevertheless were being employed by their own employer, at any rate for the purposes of the Shop (Sunday Trading) Restriction Act, 1936, so as to cause their own employer to contravene the provisions of the Act. Another suggestion that has been put forward, though in connexion with different trades, is that the employer should sell the goods to the employee, so that the employee would be re-selling them as principal to the customer and would not be acting therefore as the servant of the owner of the shop. But this appears to be an even less practicable proposition where the sale of medicines and medical and surgical appliances is concerned.

CHINESE MEDICINE SHOPS.—On another page is illustrated a window display at a Chinese medicine shop at Seoul, Korea. Such shops are common in the towns of the Far East. Items sold are many and varied, ranging from dried pomegranates, frogs and turtle shells to fossil bones. The most prized remedies are made from the antlers of deer when still in "velvet," and the famous ginseng root, both of which are renowned for their aphrodisiac properties. The deer horns in the foreground and the ginseng roots in the bottles advertise the excellence of this particular shop.

The Chemists' Exhibition



Walden & Co. (Nufix), Ltd.

Society, at the New Hall of the Royal Horticultural Society, Westminster, on September 21, and it remains open until September 25. Mr. Marns said those who visited the Exhibition would do so to see the 1937 models, and after various other references to and comparisons with the Motor Show pointed out that while automobile manufacturers measured their products in horse-power, chemists frequently employed mouse-power. A vote of thanks to the President of the Society was proposed by Mr. Fred Storey, who appreciated the fact that Irish pharmacists were not forgotten. Mr. J. C. Young, member of the Society's Council, in seconding, called attention to the number of voluntary workers there were devoting their energies to the welfare of pharmacists. At the lunch which followed, the chair was occupied by Mr. A. C. Merrin (editor of "The British and Colonial Pharmacist"), who, after the loyal toast, called on Mr. Philip F. Rowsell to propose "Success to the Exhibition." "Everywhere we are confronted with unrest—pharmaceutically as well as nationally," said Mr. Rowsell. "No calling is so fully organised as our own, but that renders it all the more necessary that a broad view should be taken and that the various organisations should work with one another even when there is not entire agreement. Thus we can either attack or withstand attack." For example, in regard to patent medicine taxation, it was essential to keep in touch with one another, and he suggested as watchwords "consultation, consideration and co-operation." Pharmacy to-day was not regarded by the public as it should be; if it were there would be

IN the pharmaceutical life of this country there are few events responsible for the presence in London during any one week of so many pharmacists as the Chemists' Exhibition. The forty-fifth of the series organised by "The British and Colonial Pharmacist" was opened by Mr. Thomas Marns, President of the Pharmaceutical

no scurrilous attacks such as had appeared recently in a lay periodical (see *C. & D.*, September 19, p. 319). Pharmacy would one day come into its own, declared Mr. Rowsell, and he asked that just credit should be given to the large number of voluntary workers for their efforts on our behalf. The Exhibition gives those connected with the various organisations one broad platform to meet on. He congratulated Mr. Merrin and said the success which had attended the previous Exhibitions was an excellent criterion for the success of the present one. Mr. Merrin said that for five years in succession, since the retirement of Mr. Philip Want, he had had the pleasure of replying to this toast. The attendance shows that the Exhibition is appreciated by the trade. The event had become an institution in the drug trade and was looked forward to by chemists as part of the system of keeping themselves up to date. New products are introduced at such a rate that it is difficult for chemists to keep pace with them, but the Exhibition does introduce him to the modern note so needful for successful practice. The social side also accounts for the success of the Exhibition. The attendance this year would include visitors from Edinburgh, Glasgow, Belfast, Rhodesia (Mr. W. Dawn Copley), Australia (Mr. B. Heath), and Canada. Mr. Arthur Mortimer (Secretary of the Wholesale Drug Trade Association), proposed "The President of the Pharmaceutical Society," and Mr. Marns replied.

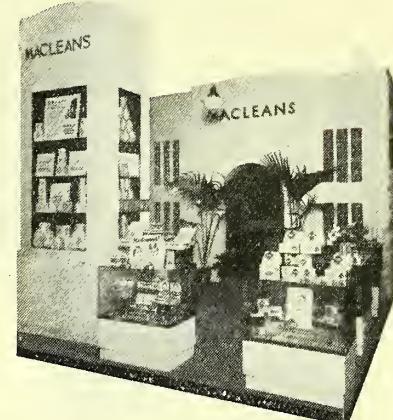
Among those present were:—E. O. Wells, H. Skinner, A. R. Melhuish, E. S. Peck, J. McNeal, H. Deane (chairman, British Pharmaceutical Conference), D. Bryan (chairman, N.P.U.), Fred Storey, W. J. Hardy, G. A. Malinson, A. R. Higgs, G. M. Garcia.



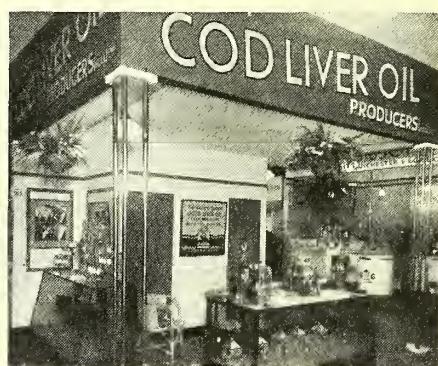
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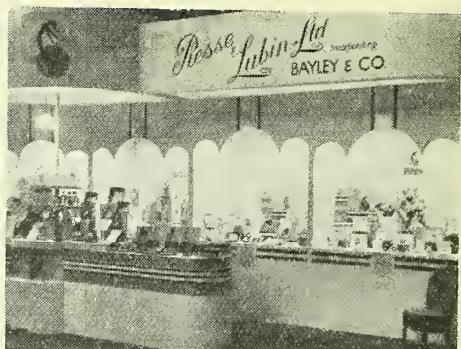




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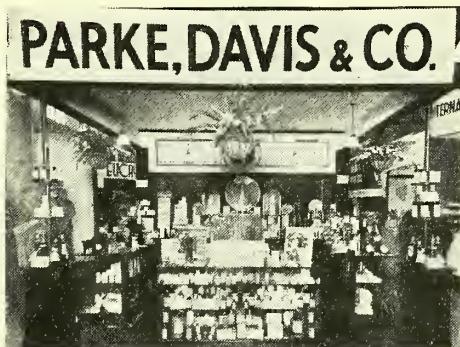
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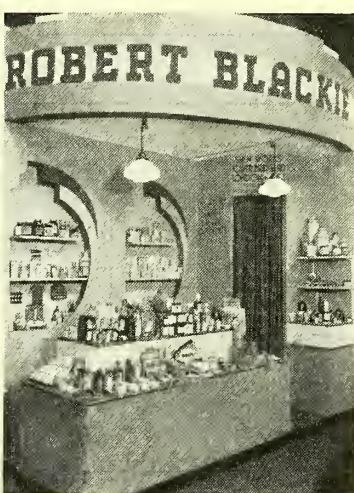
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American Drug Trade, 1935

THE Chemical Division of the Department of Commerce, Washington, has issued the following details of the American drug and essential oil trades for 1935 and preceding years:—

Crude Drug Imports

The total quantity of crude botanical drugs imported into

the United States during the year represented a gain of over 21 per cent., the increase in value amounting to approximately 17 per cent. A notable expansion occurred in the receipts of liquorice root and the various miscellaneous crude drugs enumerated under "all others." Details of the trade are presented in the following table:—

	1931		1932		1933		1934		1935	
	lb. 'ooo	$ 'ooo	lb. 'ooo	$ 'ooo	lb. 'ooo	$ 'ooo	lb. 'ooo	$ 'ooo	lb. 'ooo	\$ 'ooo
Cinchona bark	1,581	424	1,139	358	1,814	561	1,690	668	1,618	631
Senna	1,266	70	1,944	82	2,121	94	1,303	82	2,304	103
Pyrethrum	4,521	522	12,111	1,309	10,435	1,524	10,583	2,059	15,578	2,042
Liquorice root	59,283	1,424	57,509	1,156	41,649	780	53,013	938	59,731	1,134
Liquorice extract	1,312	154	1,039	100	991	119	561	86	691	111
Opium, crude	130	394	130	274	121	317	134	554	88	497
All other	22,613	2,937	17,549	1,724	17,588	1,390	20,293	2,118	25,688	3,036
Total	90,706	5,925	91,481	5,003	74,719	4,785	87,577	6,505	105,698	7,464

Gum Imports

The quantity and value of gums imported into the United States during 1935 increased sharply, amounting to \$1,925,000.

The quantity imported of acacia, tragacanth and kadaya constituted a five-year record. Details of the trade for the past five years are shown below:—

	1931		1932		1933		1934		1935	
	lb. 'ooo	$ 'ooo	lb. 'ooo	$ 'ooo	lb. 'ooo	$ 'ooo	lb. 'ooo	$ 'ooo	lb. 'ooo	\$ 'ooo
Acacia	7,264	536	5,509	227	5,597	264	6,347	384	7,955	622
Tragacanth	1,673	674	1,425	328	2,364	422	1,275	335	2,474	571
Kadaya (karaya) and talka ...	4,582	397	3,544	196	4,122	235	4,107	413	4,830	311
Other gums and resins ...	7,336	728	4,548	361	4,811	346	3,156	336	4,072	421
Total	20,855	2,335	15,026	1,112	16,894	1,267	14,885	1,468	19,331	1,925

Essential Oil Imports

The import trade in essential oils in 1935 was noted for the increased receipts (value basis) of cassia and cinnamon, rose, bergamot, sandalwood, orange, and lime as compared with

1933 and 1932, also the decrease in imports of geranium, citronella, lemon and lavender and the change in the declared value of a number of oils. Imports of these products into the United States during the past four years were as follows:—

	1931		1932		1933		1934		1935	
	lb. 'ooo	$ 'ooo	lb. 'ooo	$ 'ooo	lb. 'ooo	$ 'ooo	lb. 'ooo	$ 'ooo	lb. 'ooo	\$ 'ooo
Cassia and cinnamon	306	218	326	158	410	200	378	243	451	347
Geranium	140	416	144	403	128	480	146	693	123	563
Otto of rose (oz.)	20	209	15	105	33	205	26	206	36	273
Bergamot	81	136	40	73	75	91	78	106	99	135
Citronella and lemongrass ...	1,027	389	1,508	483	1,865	663	2,186	724	2,048	579
Lavender and spike ...	280	500	212	229	270	385	—	—	—	—
Lavender	—	—	—	—	—	—	298	704	226	509
Lemon	347	216	167	123	271	161	193	136	131	131
Orange	132	230	114	112	149	110	140	155	161	171
Sandalwood	10	49	5	19	3	13	—	1	3	11
Lime	—	—	—	—	42	215	47	240	64	299
All other	2,925	1,290	2,962	982	2,853	887	2,792	1,281	2,758	1,397
Total	5,268	3,653	5,493	2,747	6,099	3,410	6,284	4,489	6,100	4,415

Agar Imports

The quantity of agar imported into the United States during 1935 was the lowest since 1930, and the value, with the exception of 1933 and 1934, was the lowest since 1921. The average declared import value of \$0.36 a lb. was the lowest in seventeen years, with the exceptions of 1933 and 1934. The tendency has been for the value per pound to decline since 1925, when the figure was \$1. Domestic consumption is attributed not only to the fact that physicians prescribe it frequently, but to the increase in popularity of several proprietary emulsions containing agar now on the market. The following table shows the imports during the period 1918 to 1935.

Year	lb.	\$	Year	lb.	\$
1918 ...	261,594	109,457	1927 ...	366,102	229,877
1919 ...	483,397	264,923	1928 ...	373,776	273,589
1920 ...	271,440	148,539	1929 ...	560,735	435,149
1921 ...	369,231	146,752	1930 ...	398,581	305,646
1922 ...	301,156	212,864	1931 ...	501,275	325,062
1923 ...	391,824	368,511	1932 ...	480,000	184,500
1924 ...	501,000	462,000	1933 ...	641,000	161,000
1925 ...	405,000	403,000	1934 ...	465,326	156,304
1926 ...	451,000	297,000	1935 ...	451,000	162,000

Trade Report

Where possible scales of prices of chemicals are given for bulk down to small quantities. Prices recorded for crude drugs, essential and fixed oils and coal tar products are for fair sized wholesale quantities. Qualities of chemicals, drugs, essential and fixed oils, etc., vary, and selected brands or grades would be at higher values

28 Essex Street, W.C.2, September 24

A GOOD SEASONAL DEMAND is being dealt with in a fair number of markets while other products remain dull. Prices quoted are mostly being well maintained and some items are distinctly firm. A few offers, "shipment when possible," have been received from Spain, and the landing of consignments of Italian produce, not on the "privileged list," has been noted, but there were no essential oils. In the gold standard rates of exchange, the forward French franc is a weak feature. Business in the PHARMACEUTICAL CHEMICALS markets continues fair. Following the breakdown in the SANTONIN Convention, which we exclusively recorded last week, the market is dull and irregular. Makers' and dealers' notify a further advance of one penny per lb. in their home trade prices for BROMIDES; export prices have advanced by 2d. SALICYLATES are dull. MERCURIALS seem almost certain to advance.

Crude Drugs

Business in a number of commodities in this section continues on a good scale and at full prices; there are, however, a few products of importance which are persistently dull and at low values. The first indications of shipment prices for new crop KOBE AGAR are substantially dearer than the corresponding figures for last season. Following a period of weakness, shipment offers of Curaçao ALOES are firmer. Values for CASCARA SAGRADA are being maintained on shortage, but business is slow. The recent high values for Portuguese ERGOT have not been held and there is a somewhat unsteady and easier feeling in the shipment market, with buyers inactive. HYDRASTIS is reported to have sold well here and is dearer, particularly for shipment. Substantial sales of IPECACUANHA, Matto Grosso, reported; spot and forward prices slightly dearer. Modest consuming demand for spot MENTHOL, with not much "give" in the market, but, due to pressure from the source and operators on the London market, the shipment positions are again lower and unsteady. The further consignment of Spanish MERCURY is now being landed; no further shipments notified. ORANGE PEEL is very scarce on spot. SHELLAC is again cheaper and remains dull.

Essential Oils

Business has been fairly good in a few lines, but generally the markets have been rather subdued. There has been a steady call for ANISE (STAR), with buyers having to pay full prices; one or two offers from the source for October shipment. Good business in BERGAMOT; spot stocks are now comparatively negligible and are held for full prices. Dutch CARAWAY tends slightly easier forward. Madagascar CLOVE is dearer on spot and firm; shipment offers have been difficult to obtain and quotations have advanced. High-grade Australian EUCALYPTUS is scarce here and at the source; the market generally is very strong. Fair amount of interest in new crop French LAVENDER, with prices varying as to source. Spot holders of Japanese PEPPERMINT have received a steady inquiry and have succeeded fairly well in maintaining their ideas of values; the shipment market shows an unusually wide disparity following further depression in quotations. The premium on spot and near afloat is justified by lack of supplies. The American NATURAL PEPPERMINT is slightly easier for shipment and remains dull.

Exchange Rates on London

THE following is a list of the chief Continental and other exchange rates at the opening on Thursday morning:—

Centre	Quoted	Par	September 24	Value of the £
Amsterdam ...	Fls. to £	12·107	7·49½	12/4½
Berlin ...	Mks. to £	20·43	12·62	12/4½
Brussels ...	Belgas to £	nominal	30·00	17/1½
Copenhagen ...	Kr. to £	18·159	22·40	24/8
Lisbon ...	Esc. to £	110	109½	19/11½
Madrid ...	Ptas. to £	25·22½	nominal	nominal
Milan ...	Lire to £	92·46	64 ¾	13/11½
Montreal ...	Dol. to £	4·80½	5·06½	20/9½
New York ...	Dol. to £	nominal	5·06½	20/9½
Oslo ...	Kr. to £	18·159	19·90	21/11
Paris ...	Fr. to £	124·21	76 ¾	12/4½
Prague ...	Kr. to £	164·25	122½	14/11½
Stockholm ...	Kr. to £	18·150	19·39½	21/11
Warsaw ...	Zloty to £	43·38	27 ¾	12/4½
Zurich ...	Fr. to £	25·2115	15·58	12/4½

Bank rate 2 per cent.

Pharmaceutical Chemicals, etc.

GENERAL business is fairly good with quoted values keeping about steady. Following on the reduction in santonin recorded last week, the market is irregular and competitive. An advance in bromides is noted this week. Salicylates are dull and rather unsteady.

ASPIRIN (TABLETS).—The following are agreed wholesale prices for the British makers: Under 5,000, 3s. per 1,000; 5,000, 2s. 11d.; 10,000, 2s. 10d.; 25,000, 2s. 9d.; 50,000, 2s. 8d.; 75,000, 2s. 7d.; 100,000, 2s. 6d.; 250,000, 2s. 5d.; 500,000, 2s. 4d.; 1,000,000, 2s. 3d.; 2,000,000 and over, 2s. 2d. per thousand tablets. A rebate of 1d. per 1,000 is allowed on orders for 10 million tablets taken over a period of 12 months. For small quantities higher prices would be asked by wholesale distributors.

BARBITONE.—Dealers find business slow and very keen: spot, one cwt., 15s. 3d.; 56 lb., 15s. 8d.; small parcels, up to 16s. 3d. per lb.

BENZOIC ACID (B.P.).—Market continues steady: quantities, ex works, is 9d.; spot parcels, is. 10d. to 2s. 3d. per lb., ex store, as to quantity.

BISMUTH SALTS.—Makers' scales of prices are quite steady: Carbonate, B.P., one cwt., 6s. 6d.; 28 lb., 6s. 9d.; 8 lb., 7s. 3d.; less than 8 lb., 8s. 6d. per lb., with rebates on contracts for larger quantities.

BROMIDES.—Makers notify an advance of 1d. per lb. in all salts, as from September 21. The new scales are as follows: POTASSIUM, B.P., five cwt., is. 8d.; one cwt., is. 9d.; 28 lb., 2s. per lb. SODIUM, B.P., five cwt., is. 10d.; one cwt., is. 11d.; 28 lb., 2s. 2d. per lb. AMMONIUM, B.P., five cwt., is. 11d.; one cwt., 2s.; 28 lb., 2s. 3d. per lb. net. Resale clause applies. 28 lb. parcels and one cwt. cases free. Export quotations have been advanced, as follows: POTASSIUM, B.P., five cwt., is. 4d.; one cwt., is. 4½d. SODIUM, B.P., five cwt., is. 5d.; one cwt., is. 5½d. AMMONIUM, B.P., five cwt., is. 6½d.; one cwt., is. 7d. per lb., f.o.b.

BUTYL CHLORAL HYDRATE.—Values unchanged, business slow: spot, 14 lb., 8s.; 7 lb., 8s. 3d.; 1 lb., 8s. 6d. per lb., in 1-lb. bottles.

CAFFEINE.—Continental makers' agreed prices: pure alkaloid, two cwt., 7s. 10d.; one cwt., 8s.; 56 lb., 8s. 2d.; smaller quantities, 8s. 4d. per lb., delivered, 5-lb. tins free, smaller packing extra. Citrate, two cwt., 5s. 5d.; one cwt., 5s. 6d.; 56 lb., 5s. 7d.; smaller quantities, 5s. 8d. per lb., delivered. British material, pure, 56 lb., 8s. 4d.; less, 8s. 6d. per lb. Citrate, 56 lb., 5s. 9d.; less, 6s. per lb.

CALCIUM LACTATE.—On the quiet side, quoted unchanged: spot, one cwt., is. 0½d.; 56 lb., is. 1½d.; 28 lb., is. 2½d.; smaller quantities, up to is. 6d. per lb.

CHLORAL HYDRATE.—Makers' prices unchanged: duty paid crystals, in 14-lb. free containers, five cwt., 3s. 1d.; one cwt., 3s. 2d.; 28 lb., 3s. 3d.; 14 lb., 3s. 4½d. per lb.; 28-lb. jars, one penny per lb. extra.

CHLOROFORM.—Prices quoted by the makers are: two cwt., 2s. 5d. per lb.; one cwt., 2s. 6d.; 56 lb., 2s. 6d.; less, 2s. 7d. per lb., in w-quarts of 8 lb. Packed in drums, ½d. per lb. less. Small bottles extra, from 5d. per lb. for 4-lb. bottles to 1d. for 2-lb. bottles. Carriage paid on minimum cwt. lots.

CITRIC ACID (B.P. CRYSTALS).—Market steady, fair business. British material quoted at is. per lb., less 5 per cent. discount, nominal and without engagement. Dealers' prices for imported material are competitive.

COCAINE.—British makers' prices for this market for wholesale bulk quantities are as follows: HYDROCHLORIDE and NITRATE, 25 oz. and over, 29s. 6d.; 16 oz. and less than 25 oz., 30s. 9d.; over 8 oz. and less than 16 oz., 31s. 9d. per oz. PURE, CITRATE and SALICYLATE, 25 oz. and over, 32s. 6d.; 16 oz. and less than 25 oz., 33s. 6d.; over 8 oz. and less than 16 oz., 34s. 6d. per oz., 16-oz. packages free, smaller packing extra. The scales of prices applicable to distributors of smaller quantities are as follows: HYDROCHLORIDE and NITRATE, 8 oz., 34s. 1d.; 4 oz. and less than 8 oz., 34s. 7d.; 2 oz. and less than 4 oz., 35s. 5d.; 1 oz. and less than 2 oz., 36s. 5d.; ½ oz. and less than 1 oz., 37s. 1d.; ¼ oz. and less than ½ oz., 40s. 1d. per oz. PURE, CITRATE, and SALICYLATE, 8 oz., 36s. 10d.; 4 oz. and less than 8 oz., 37s. 4d.; 2 oz. and less than 4 oz., 38s. 2d.; 1 oz. and less than 2 oz., 39s. 2d.; ½ oz. and less than 1 oz., 40s. 8d.; ¼ oz. and less than ½ oz., 43s. 8d. per oz., packages extra. Re-sale: Sales subject to buyers undertaking not to re-sell any quantity at below the scale price for such quantity current at the time of re-sale. These scales of prices do not apply to export business, particulars of which may be obtained from the usual sources of supply.

CREAM OF TARTAR.—Continues to be quoted at former values: British material, 9s. to 10s. per cent., 79s. per lb., less 2½ per cent. discount. Dealers' prices for foreign material competitive.

GUAIACOL CARBONATE.—Competition for a very moderate business, with quoted prices in the region of 9s. per lb.

HEXAMINE.—Makers' prices for bulk quantities are keen; moderate business: B.P. powder, from 1s. 3d. to 1s. 4d.; free-running crystals from 1s. 4d. to 1s. 8d. per lb., carriage paid, for bulk lots. Dealers quoting free-running crystals, two cwt., 1s. 5d.; one cwt., 1s. 6d.; 1s. 12d., 1s. 10d.; smaller parcels, up to 2s. per lb., carriage paid.

IRON QUININE CITRATE.—Makers' prices are as follows: not less than 100 oz., 10½d.; in 100-oz. tins; 10½d., in 25-oz. tins; 1d., in 16-oz. bottles; 1½d., in 4-oz. and 8-oz. bottles; 1s. 0½d., in 1-oz. bottles; less than 100-oz. lots, from 1d. to 1s. 4d. per oz., according to packing and quantity.

LACTIC ACID (B.P.).—Inquiry continues, market steady: quantities in carboys, 1s. 4d. to 1s. 5d.; in winchesters and bottles, 1s. 6d. to 1s. 10½d. per lb., as to quantity.

MERCURIALS.—Makers' scales of prices continue at the advance recently recorded: new prices, not less than one cwt., ammoniated, B.P., lump, 5s. 5d.; powder, 5s. 7d.; dichloride, B.P., lump, 4s. 8d.; powder, 4s. 4d.; chloride, B.P., 5s. 5d.; yellow oxide, B.P., 5s. 10d.; persulphate, white, B.P.C., 5s. 7d.; sulphide, black (hyd. sulph. cum sulph., 50 per cent.), 5s. 6d.; less than one cwt. ammoniated, B.P., lump, 5s. 6d.; powder, 5s. 8d.; dichloride, B.P., lump, 4s. 9d.; powder, 4s. 5d.; chloride, B.P., 5s. 6d.; yellow oxide, B.P., 5s. 11d.; persulphate, white, B.P.C., 5s. 8d.; sulphide, black (hyd. sulph. cum sulph., 50 per cent.), 5s. 7d. per lb. Special prices for large quantities.

METHYL SALICYLATE.—Business remains slow, quoted unchanged: spot, 10 cwt., 1s. 1½d.; five cwt., 1s. 2d.; one cwt., 1s. 2½d.; less than one cwt., 1s. 2½d.; small quantities, in bottles, up to 2s. per lb., as to quantity.

METHYL SULPHONAL.—Dealers' quotations are unsteady, market quiet: two cwt., 19s. 3½d.; one cwt., 19s. 9½d.; 56 lb., 20s. 2½d.; small parcels, 20s. 8d. per lb.

PHENACETIN.—Fair business, with values steady at low levels: crystals or powder, bulk quantities, 2s. 6d.; smaller parcels, 2s. 7d. up to 3s. per lb., as to quantity.

PHENAZONE.—Occasional small spot business at keen prices: crystals, five cwt., 8s. 7½d.; two cwt., 8s. 9½d.; and less, 9s. 0½d. per lb., with powder 2½d. per lb. extra.

PHENOLPHTHALEIN.—A modest business passing at former figures: two cwt., 2s. 9d.; one cwt., 2s. 10d.; 28 lb., 3s.; 14 lb., 3s. 1d.; 7 lb., 3s. 2d.; smaller parcels, up to 3s. 6d. per lb.

PHENYL ETHYL BARBITURIC ACID.—Usual amount of small spot parcel business, with prices from 25s. 6d. to 26s.

POTASSIUM PERMANGANATE (B.P.).—Average business in small quantities, market steady: bulk quantities, in drums, 8d. to 8½d.; druggists' parcels, from 9½d. to 1s. per lb., as to quantity.

POTASSIUM SULPHOGUAIACOLATE.—Market remains quiet: spot quoted from 6s. to 6s. 3d. per lb., as to quantity.

QUININE SALTS.—Convention prices continue steady: sulphate, 2s. 2d.; bisulphate, 2s. 2d.; ethyl carbonate, 2s. 9½d.; salicylate, 2s. 10½d.; hydrochloride, 2s. 8½d.; bihydrochloride, 3s.; hydrobromide, 2s. 8½d.; bihydrobromide, 3s.; valerianate, 3s. 8d.; hypophosphate, 4s.; alkaloid, 3s. 0½d. per oz., carriage paid on bulk quantities; 100-oz. tins free, smaller packages extra.

SALICYLIC ACID (B.P.).—Quoted values steady, business remains slow: five cwt., 1s. 7d.; one cwt., 1s. 7½d.; 28 lb., 1s. 8d.; 14 lb., 1s. 9d.; 7 lb., 1s. 10d.; 4 lb., 2s. per lb.

SALOL.—A limited spot business: spot, crystals, two cwt., 3s.; one cwt., 3s. 0½d.; 56 lb., 3s. 1½d.; smaller parcels, up to 3s. 6d. per lb.; powder, 2½d. per lb. extra.

SANTONIN.—Since the breakdown of the Convention, reported last week, business has been negligible, with spot quotations ranging from £16 to £18 per kilo, as to quantity.

SODIUM BENZOATE (B.P.).—Fair business at competitive figures: bulk quantities, 1s. 6d.; one cwt., 1s. 7d.; smaller parcels, 1s. 8d. to 1s. 10½d. per lb., as to quantity.

SODIUM DIETHYLBARBITURATE.—Values unchanged, business moderate: spot, one cwt., 13s. 3d.; 28 lb., 13s. 6d.; 14 lb., 13s. 9d.; 7 lb., 14s.; smaller parcels up to 14s. 6d. per lb.

SODIUM SALICYLATE (B.P.).—A quiet market with makers' and dealers' quoted prices unchanged: home trade, crystals or powder, five cwt., 1s. 5½d.; one cwt., 1s. 6d.; 28 lb., 1s. 9d.; 14 lb., 1s. 11d.; 7 lb., 2s.; 1 lb., 2s. 3d. per lb.

SULPHONAL.—Dealers' spot prices are very keen: crystals or powder, two cwt., 15s. 5½d.; one cwt., 15s. 10½d.; 56 lb., 16s. 1d.; smaller parcels, up to 16s. 7½d. per lb.

TARTARIC ACID (B.P. CRYSTALS).—Fair business, market steady: British makers quote at 1s. per lb., less 5 per cent. discount. Dealers offering foreign materials at competitive prices.

VANILLIN.—Convention prices are fully steady: ex clove oil or guaiacol, five cwt., 12s. 9d.; one cwt., 13s.; 56 lb., 13s. 3d.; less, 13s. 9d. per lb.

Crude Drugs, etc.

A REPORT of the drug auction is given on p. 368.

AGAR.—Fair business on spot. At this time of the year new crop is offering, with Kobe No. 1 at 2s. 3d., c.i.f.; last year it was 1s. 10d., c.i.f.; spot, Kobe No. 1, 2s. 9d.; No. 2, 2s. 6d.; Yokohama No. 1, 2s. 5d. per lb.; shipment, Kobe No. 1, 2s. 5½d.; No. 2, 2s. 2½d.; Yokohama No. 1, 2s. 2d. per lb., c.i.f.

ALOES.—Cape continues nominal spot and forward. Fair sales of Curaçao, Curaçao, spot, 95s. to 105s.; shipment, origin reports stocks now depleted and quote firm at 90s. per cwt., c.i.f.

ANTIMONY.—Chinese crude, October-November shipment, £25. c.i.f. English regulus, £64 10s. to £65 10s., spot.

CARDAMOMS.—Shipment offers of Aleppo greens continue firm at 3s. 3d., c.i.f., and Bombay seed at 4s. 1d. per lb., c.i.f.

CASCARA SAGRADA.—Business is reported to have been slow. Spot, 1936 peel, from 55s. to 56s.; 1933 peel, 65s. per cwt. Shipment, 1936 peel, 50s., c.i.f., with offerings limited.

ARNICA FLOWERS.—The spot quotation is dearer, with small parcels now at 1s. 1d. per lb.

CLOVES.—Business rather quiet, values unchanged: Zanzibar, spot, 8d.; shipment, October-November, 7½d. per lb., c.i.f.; Madagascar, in bond, 7½d.; shipment, October-November, 6½d. per lb., c.i.f.

The landings of Zanzibar in London during the week ended September 19 were nil, and the deliveries 107, leaving a stock of 1,559. From January 1 to date the landings of Zanzibar have been 3,507 and the deliveries 2,835. Landings of Madagascar for the week ended September 19 were nil, and the deliveries 41, leaving a stock of 1,707. From January 1 to date landings of Madagascar have been 3,177 and the deliveries 2,832 packages.

COCOA BUTTER.—The market is again quoted dearer. Prime English, 1s. 0½d. to 1s. 1d. per lb. Foreign, 11½d. to 1s. per lb., as to quantity.

COCONUT (DESICCATED).—Market quiet, values slightly easier: spot, fine, 23s.; medium, 22s. 9d. per cwt.; shipment, halves, October, 22s. 3d.; November 22s. 3d. per cwt., c.i.f.

COD-LIVER OIL.—Bergen reports shipment market continues very steady: finest Lofoten steam-refined non-freezing medicinal oil, 94s. to 96s. per barrel, c.i.f., London. Newfoundland, non-freezing medicinal oil, about 130s. per barrel, ex store. British non-freezing medicinal oil is now quoted at 100s. per barrel, c.i.f. London, duty free, while quotations from another home source are at higher figures.

ERGOT.—The market is not so strong and buyers continue to keep off. Business during the past week has been very slow. In Portuguese there were offers at 4s. 6d., followed by a quotation at 4s., c.i.f., which failed to attract business. Russian has been quoted in the region of 4s., c.i.f., with nothing doing. Further weakness is anticipated in shipment offers.

GENTIAN.—A firm market, with the limited spot supplies held for 42s. 6d. per cwt. for small parcels.

GUM ACACIA.—Business has remained quiet, quotations about unchanged: spot, Kordofan cleaned sorts, 42s.; bleached, No. 1, 100s.; extra, 115s. per cwt.; shipment, Kordofan cleaned sorts, 38s. 6d. per cwt., c.i.f.

HYDRASTIS.—Quite a fair business reported on spot, with 11s. 6d. paid, and it is doubtful if this figure would now be taken. Shippers report firmer market, and one leading source is now quoting 12s. 6d. per lb., c.i.f.

IPECACUANHA.—Some good sized business recorded, and prices have advanced, spot and forward. Matto Grosso, B.P., 5s. 3d. to 5s. 4d. per lb.; shipment, now firm at 5s. per lb., c.i.f.

MENTHOL.—There has been a moderate spot demand, with JAPANESE K/S at about 12s. 9d. and in bond at 11s. 3d. Pressure to sell from Japanese shippers, who now quote November-December and December-January at 9s. 3d. per lb., c.i.f.; business slow: CHINESE, B.P., is selling steadily on spot at 12s. 7½d., with no shipment offers of new crop being made. English synthetic is quoted from 7s. 6d. to 10s. 6d. per lb., as to quality and quantity.

MERCURY.—The Spanish-Italian group report their shipment quotation is steady at 63 dollars 50 cents per bottle, f.o.b. Continent: spot, in small lots, £12 18s. 6d. per bottle, ex store. The consignment of 4,000 bottles mentioned last week is now being landed; most of this consignment has been sold. Shipment business is being accepted, for despatch, when possible, first available steamer.

ORANGE PEEL.—Acute scarcity on spot: Bitter quarter's, nominal at about 65s. per cwt.

PFPPER.—Market has been very slack this week. Lampung, in bond, 2½d.; shipment, October, 2½d.; October-December, 2½d.; January-March, 2½d., c.i.f. Tellicherry, spot, 4½d.; shipment, October-November, 3½s., c.i.f. Aleppy, spot, 4½d.; shipment, October-November, 3½s., c.i.f. White Muntok, in bond, 4½d.; shipment, October-November, 4d.; January-March, 4d. per lb., c.i.f.

PIMENTO.—Market dull but steady: spot, 7½d. per lb.; shipment, October-November, 65s. per cwt., c.i.f.

RUBBER.—Values are being maintained, business on the quiet side. Standard ribbed smoked sheet, spot, 7½d.; October, 7½d.; November, 7½d.; December-January, 7½d.; January-March, 7½d.; April-June, 7½d. per lb.

SEEDS.—**ANISE.**—Bulgarian, 27s. 6d. spot, duty paid. **CANARY.**—Spot, Mazagan, 29s. 6d.; Turkish, 28s. 6d.; Spanish, 70s.; duty paid. For shipment, sellers, Mazagan, 26s. 6d., c.i.f.; Turkish, 21s. 6d., c.i.f.; and new crop, Plate, 16s. 9d., c.i.f. **CARAWAY.**—Dutch, 38s. spot, duty paid; 34s. quoted f.o.b. Holland. **CORIANDER.**—Spot, Morocco, 14s. 6d., duty paid; 13s. 6d. in bond; 11s. 6d. c.i.f. quoted for September-October shipment. **CUMIN.**—Morocco, spot, 37s. 6d., duty paid, 35s. in bond, sellers.—No Malta offering on spot. **FENNEL.**—Indian, spot, 32s. 6d. sellers. **FENUGREEK.**—Morocco, on spot, is 14s. duty paid; 11s. 6d., c.i.f., quoted for prompt shipment. **MUSTARD.**—English, 21s. 6d. to 32s. per cwt., according to quality.

SENGEA.—Not very much business being done. Spot, is. 6d. to 6s. 6d.; shipment, is. 5d. per lb., c.i.f.

SHELLAC.—At the further reduction the market is dull: spot, standard TN orange, 48s. to 52s.; fine orange, 62s. 6d. to 125s.; pure button, 60s. to 65s. per cwt., spot. For delivery, TN, October, 48s.; December, 40s. For arrival, TN, September-October, 47s. 6d. per cwt., c.i.f.

SQUILL.—A consignment of fair white now being landed is quoted up to 35s. per cwt. for small parcels.

TRAGACANTH.—Arrivals have again been negligible. White grades very scarce, with finest firm at £45 and a small lot of seconds held for £40. Textile grades, ranging from £5 10s. to £5 15s. per cwt., have met with more inquiry.

WAX.—**BEE'S.**—Markets continue steady but rather quiet. Calcutta, bleached, spot, 135s.; shipment, November-December, 132s. 6d., c.i.f. Abyssinian, spot, 120s.; in bond, 110s.; shipment, 110s., c.i.f. Benguela, spot, 120s.; shipment, 108s., c.i.f. Conakry, no spot available; shipment, 109s. per cwt., c.i.f. Dar-es-Salaam, spot, 120s.; shipment, steady at 110s. per cwt., c.i.f. **CARNAUBA.**—Steady on spot; slightly easier forward. Fatty grey, spot, 160s.; afloat, 155s.; shipment, September-October, 147s. 6d., c.i.f. Chalky grey, spot, 157s. 6d.; afloat, 150s.; shipment, October-November, 147s. 6d., c.i.f. Primiera, spot, good quality, 215s. f.a.q., 205s.; afloat, 205s.; shipment, September-October, 190s., c.i.f. Mediana, spot, 205s.; shipment, 192s. 6d. per cwt., c.i.f.

Essential Oils, etc.

A FAIR general trade is reported, with a number of strong lines. Anise (star) is firm. Bergamot is dearer and very firm. Madagascar clove is dearer. Australian eucalyptus is short and firm. Japanese peppermint is again quoted for shipment slightly cheaper, but is steady on spot. American peppermint is also quoted cheaper for shipment.

ALMOND.—Isolated offers of small quantities for shipment from France at high figures. Market continues firm. English made, cwt. lots, 3s. 9d.; smaller parcels, up to 4s. per lb.; foreign, cwt. lots, 3s. 9d.; smaller parcels, up to 4s. per lb. French, bitter, 7s. per lb.

ANISE (STAR).—Very little oil is afloat. Spot supplies are being firmly held and dealers are releasing supplies to consumers only and in small lots: spot, leads, nominal; tins, 3s. 3d. to 3s. 4d.; drums, 3s. to 3s. 1d. per lb., ex store. One or two lots of tins offered for October shipment from the source at 2s. 6d., c.i.f., and counter-bids at lower prices ignored. These offers would appear to be the first of the new oil.

BAY.—Market steady, business quiet: 49 to 50 per cent., 4s. 9d. to 4s. 10d.; 59 to 60 per cent., 5s. to 5s. 1d. per lb., as to quantity.

BERGAMOT.—Substantial sales have been made quite recently, most of which, it is believed, was for re-export. Spot supplies now appear to be very small, and prices are now very firm at 9s. 6d. to 10s. per lb., as to brand and quantity. The source reports shipment market firmer and quoted at 9s. 4d., c.i.f., with no business for this market.

BOTS DE ROSE.—Little interest here, quoted unchanged. Brazilian, spot, 5s. to 5s. 3d.; shipment, 4s. 10d. per lb., c.i.f.

CAJUPUT remains rather quiet, with B.P. quoted from is. 10d. to 2s. 3d. per lb., as to quantity.

CANANGA.—Some very cheap shipment offers have been received, but when orders were sent out the price came back firmer and in the region of 6s. 6d. per lb., c.i.f. Spot business has been of small importance; quoted irregularly.

CARAWAY.—The shipment market seems a trifle easier: Dutch rectified, 9s.; crude, 8s. 6d. per lb., landed and duty paid.

CASSIA.—Business is still slow, with shipment offers of drums at 2s. 6d. and leads at 2s. 7d. per lb., c.i.f. On spot the value is in the region of 3s. to 3s. 1d. per lb.

CEDAR LEAF.—Spot holders' prices for small parcels are steady at about 5s. 6d. to 5s. 9d. per lb.

CEDARWOOD.—A modest business reported, values unchanged: African, in drums, is.; smaller packages, up to 1s. 3d. per lb. American, in drums, is. 1d.; smaller packages, up to 1s. 4d. per lb.

CINNAMON LEAF.—The improved values recorded last week have been maintained, business quiet. Ceylon oil, spot, 3s., with shipment 2s. 7d. per lb., c.i.f.

CIRONNELLA.—The Ceylon oil is about steady on the week, business quiet. Java oil, spot, has been sold well below replacement, but

most of this cheap oil has been cleared. Ceylon, spot, drums, is. 1d.; smaller parcels, is. 2d. to is. 4d.; shipment, drums, 10d. per lb., c.i.f. Java, spot, drums, is. 4d. to is. 4d.; smaller parcels, up to is. 7d.; shipment drums, is. 1d. per lb., c.i.f.

CLOVE.—The Madagascar oil is much dearer for shipment and very few offers are being received; spot has advanced accordingly. Madagascar, spot, drums, 3s. 5d. to 3s. 6d.; smaller packings, up to 4s. per lb.; shipment, 3s. 6d. per lb., c.i.f. English-made oil, from 4s. 6d. per lb.

EUCALYPTUS.—Supplies, particularly of the high-grade oil, are very short here and the source is only offering limited quantities for December shipment: Australian, 70 to 75 per cent., is. 3d.; 80 to 85 per cent., is. 4d. nominal, landed; higher prices for small lots on spot. Spanish, 70 to 75s. per cent., is. 5d. per lb., ex store.

GERANIUM.—Very little interest in this article at the moment: Bourbon, spot, 21s. to 21s. 6d.; shipment, 19s. 9d., c.i.f. Algerian, spot, 21s. to 22s.; shipment, 20s. per lb., c.i.f. Oil from other sources are being offered here at cheaper prices; Kenya oil is not quoted; nothing available.

GRAPE-FRUIT.—Dealers are offering Florida oil in the region of 14s. 6d. per lb. for small parcels. Californian oil is quoted round about 10s. per lb., spot.

HO (SHIU).—Fair amount of business reported at keen prices: quoted from is. 6d. to is. 9d. per lb., as to quality and quantity.

JUNIPER BERRY.—Occasional small business, values unchanged: good quality oil from 2s. 10d. to 3s. per lb., as to quantity.

LAVENDER.—Consuming interest in the new crop oil continues, with quotations for 38 to 40 per cent. ranging from 15s. 6d. to 21s. 6d. per lb., as to source and quantity. Isolated offers of oil described as genuine Mt. Blanc have been put round at lower figures. Lavandin, new crop, is quoted from about 7s. to 9s. 6d. per lb. The source reports market steady for genuine oil of reliable quality.

LEMON.—Nothing is coming forward from the source, with the nominal quotation for Sicilian hand-pressed reported rather firmer at about 6s. 9d., c.i.f., and some quotations are dearer than this. On spot there does not appear to be an acute shortage, but holders' prices, in most cases, are well maintained from 8s. 4d. up to 10s. per lb. Californian cold-pressed, 6s. 3d.; distilled, regular quality, small drums, 3s. 9d. per lb., ex store. Stocks of the cold-pressed oil are down to a case or two with nothing near at hand.

LEMONGRASS.—Shipment market has remained dull and is quoted at about is. 6d. per lb. Spot, about is. 9d. to 2s. per lb.

MANDARIN.—The spot value for good quality oil, if available here, would be about 30s. The source reports dearer prices at 19s. 3d., c.i.f., nominal.

NUTMEG.—Small spot sales of American oil in the region of 5s. 4d. to 5s. 6d. per lb., as to quantity.

ORANGE.—Small sales of French Guinea oil on spot continue, with drums at 3s. 4d. to 3s. 5d. and repacked oil up to 3s. 7d. per lb. Nothing offering forward. Sicilian sweet oils nominal on spot with the source quoting 11s. 9d., c.i.f., with no business for this market. Californian oil is steady: one case, 4s.; two or more cases, 3s. 10d.; small drums, 3s. 9d.; large drums, 3s. 8d. per lb.

PALMAROSA.—Market has not received very much inquiry: spot, 5s. 10d. to 6s.; shipment, about 5s. 6d. per lb.

PATCHOULI.—Steady, business moderate. Singapore oil, spot, 16s. to 16s. 3d. Seychelles, nominal.

PEPPERMINT.—The JAPANESE continues in steady demand with the price rather easier at about 5s. 7d. Buyers continue to bid lower prices, but holders refuse the business. Spot and near afloat goods are definitely in small supply. At the source there is continued pressure to sell, with shippers now quoting November-December at 4s. with heavy business done on the London market. For October-December speculators paid 4s. 4d., with sellers now at about 3s. 10d. to 4s. and re-sellers at 3s. 9d., c.i.f. The American natural new crop oil is quoted for shipment from 2 dollars 25 to 40 cents per lb., in drums, c.i.f., the price varying as to brand. Business very quiet. CHINESE, B.P., continues to sell fairly well: spot, 5s. 6d., with no new crop oil offered for shipment.

PETITGRAIN.—Occasional small business: spot, cases, 3s. 6d.; smaller packings, up to 3s. 10d. per lb.; shipment, cases, 3s. 3d., c.i.f.

ROSEMARY.—A quiet demand this week with holders' prices for small parcels up to 3s. 3d. per lb. One or two offers from the source with shipment "when possible."

SANDALWOOD.—Genuine East Indian Mysore, 19s. per lb., in one-case lots on spot; practically no second-hand offerings. English-made East Indian, 22s. 6d. to 25s. per lb., as to quantity. English-made West Indian, business done at 7s. 3d. per lb. Australian oil continues steady: 5 cases, 14s. 6d.; one case, 14s. 9d.; 7-lb. tins, 15s. 3d. per lb.

SPERMINT.—Market is easier forward and irregular on spot. Spot, 8s. 6d. to 9s. 3d.; shipment, 8s. to 8s. 6d., c.i.f.

SPIKE.—Normal business on spot, with holders' prices varying from 4s. 10d. to 5s. 6d. per lb., as to quantity and source. Isolated forward offers from Spain, shipment described as "prompt, when possible."

London Drug Auction

Commercial Sale Rooms,
Mincing Lane, E.C.3.
September 24, 1936.

AT THE DRUG AUCTION held to-day eight catalogues were submitted. The offerings covered the usual range of commodities, but the quantities available were rather smaller than usual for this period of the year. The demand generally was only moderate, as comparatively few fresh importations were catalogued on this occasion. The feature of the auction was the brisk demand for the lower and medium grades of HONEY, which sold readily at appreciably higher prices than those ruling at the previous sale. ALOES continue firm, with an active demand for the better grades of CURAÇAO. BUCHU continues to attract attention, and whilst nothing was sold in auction a fair business has been transacted privately at full prices. DRAGONS BLOOD was fully steady. BENZOIN, Sumatra, was quiet and neglected. SENNA continues unchanged, with a steady demand privately. GUAIACUM is fully steady with a fair demand continuing for export. IPECACUANHA, Matto Grosso, nothing was available in auction, and privately there is a distinctly firmer tone, due mainly to higher advices from origin. RHUBARB continues to attract attention, and there is a steady trade passing at previous rates.

ALOES.—No Cape were offered, and privately supplies are very limited and prices again tending upwards. The only parcel offered was five cases, of Curaçao of bright Capey description which retired at 95s. per cwt.

ANNATO SEED.—Is firmer and supplies both on the spot and for shipment are difficult to obtain. This applies to both Jamaica and Madras. There were in auction only 3 bags of badly damaged (country) Jamaica available at 3½d. per lb. For good sound Madras 3½d. per lb. is wanted.

ARECA NUTS.—Considerably dearer, with an advance of 4s. per cwt. on c.i.f. prices. A parcel of ten bags of fair Ceylon was held for 21s. per cwt.

BALSAM.—*Tolu*, ten cases of good softish retired at 1s. 10d. per lb. There is a steady inquiry privately.

BARBASCO ROOT.—Several small parcels were on offer and retired at 1s. id. per lb., "in bond."

BENZOIN.—Sumatra was in fair supply but neglected. Siam: a new arrival was on offer, but there was an absence of bold almonds. For good bean and pea size £23 was wanted, pea size being available at £21. The parcels on offer were of particularly good bouquet.

BUCHU.—Continues fully steady and prices have been well maintained since last auction, and a considerable trade done. In auction nothing sold "under the hammer," but active interest was displayed. Fair to good green rounds obtainable 2s. 9d. to 3s. per lb. Ovals were available at 2s. 5d. to 2s. 6d. per lb., according to quality.

CANTHARIDES.—There was a lot of fair China flies on offer at 2s. per lb.

CASCARILLA BARK.—Twenty-seven packages offered, the quill was withdrawn at 1s. 6d. and 1s. 7d. per lb. A lot of nine bales of fair siftings was sold prior to the auction and the price was not disclosed.

CHAMOMILES.—A parcel of ten bales of new crop Belgium flowers was held at from 8s. to 8s. per cwt.

CHAULMOOGRA OIL.—Twenty cases were available of Hydnocarpus, which were held for 10½d. per lb.

CHIRETA HERB.—A lot of thirteen bundles of fair Indian was retired at 7d. per lb.

DRAGONS BLOOD was again in fair supply, and a good selection was available at previous rates. Quite a fair business is reported privately.

ELDER FLOWERS.—A parcel of twenty bales of fair bright flowers was retired at 52s. 6d. per cwt. "in bond."

GAMBOGE.—Continues steady, and some really fine Siam pipe was catalogued and held at from £13 10s. to £14 10s. per cwt., duty paid.

GUAIACUM.—There seemed slightly more inclination to buy, and several near bids were made, which are to be submitted to owners for confirmation.

GUM ACACIA.—A parcel, consisting of twenty bags of good cleaned Kordofan sorts, was available at 41s. per cwt. The forward market is reported easier, with little business passing.

HENNA LEAVES.—Ten bales of fair green Indian were withdrawn at 28s. per cwt.

HONEY.—There was a good demand and much higher prices were paid: Jamaica, 272 barrels offered and 112 sold, set palish at 40s. and 42s. 6d.; liquid amber to set palish amber at 36s.; liquid darkish to set amber 35s. per cwt. St. Lucia, 3 casks offered and sold; liquid, very dark, at 34s. per cwt. Mexican, 20 cases offered and retired.

LOBELIA HERB.—Fifteen bales of fair green were retired at 6½d. per lb.

MYRRH.—Is getting into very small compass, and quite a fair amount of business has been transacted. In auction fourteen bags of rather roughish Aden sorts were held for £6 per cwt.

OLIBANUM.—There were six cases of really good white drop catalogued and retired at 85s. per cwt., "in bond."

ORANGE PEEL.—Is creating more attention, and a fair quantity has recently been cleared. Fair to good thin-cut Tripoli was obtainable at 1s. 2d. per lb., duty paid.

PATCHOULI LEAVES.—A parcel of nine bags, Seychelles, was retired at 45s. per cwt.

PYRETHRUM.—Ten bales of fair Japanese flowers were available at 44s. per cwt., "in bond," which is also the forward price for quantities.

RHUBARB.—Continues fully steady, deliveries being well maintained. In auction there was a good selection of Shensi, of which prices ranged from 4s. to 4s. 6d. for the better piles, pickings being available at 2s. 3d. to 2s. 6d. per lb., duty paid. High dried, horny-coated flat was unchanged at 1s. 6d. to 1s. 7d., and common round, of good quality, was offered at 1s. 5d. to 1s. 6d. per lb., duty paid.

SARSAPARILLA.—Shows little change. Grey Jamaica was available at 1s. 3d.; native at 1s. and 1s. id.; Honduras, 1s. 8d. and 1s. 9d. per lb.

SENNA.—There was little offering in auction. Alexandrian, the available lots consisted entirely of medium- and low-grade pods, which were all retired at previous rates. A parcel of siftings was disposed of prior to the auction. Timmerville, with only a small selection available in the sale, little interest was manifested.

STROPHANTHUS SEED.—Two parcels of 100 per cent. Kombé were retired at about the parity of previous rates.

TONKA BEANS.—A lot of Angostura fair frosted was withdrawn at 8s. and 8s. 3d. per lb.

WAX.—Several small lots were available, and nothing was sold "under the hammer."

The next drug auction will be held at the Commercial Sale Rooms, Mincing Lane, on Thursday, November 26.

London Drug Stocks

LONDON stocks at August 31, 1936, and August 31, 1935:—

Article	Quantity	1936	1935
Aloes ...	cwt.	390	111
Cascara Sagrada ...	tons	42	116
Bees' Wax ...	packages	2,531	1,619
Japanese Vegetable Wax	cases	232	308
Camphor ...	packages	382	467
Cardamoms ...	cwt.	311	729
Dragon's Blood ...	cases	174	112
Galls, China and Japan	cases	440	646
Gum Acacia (all descriptions) ...	packages	11,753	7,841
Asafoetida ...	cwt.	425	294
Benzoin ...	cwt.	796	611
Olibanum ...	packages	250	290
Tragacanth ...	packages	5,085	6,300
Ipecacuanha ...	cwt.	226	91
Nux Vomica ...	cwt.	20	561
Rhubarb ...	cwt.	218	321
Senna ...	bales	3,731	4,454
Shellac ...	cases	124,761	218,250
Turmeric, Bengal... ...	tons	83	33
Turmeric, Madras, Cochin, etc.	tons	177	83
Sandarac ...	packages	148	111
Mastic ...	packages	60	23
Guaiacum ...	cwt.	119	169
Ammoniacum ...	packages	27	24

Correspondence

Correspondents may adopt an assumed name, but must in all cases furnish their real name and address to the Editor

Dublin Chemists' Closing Hours

SIR.—During my fifteen years' service on the Council of the Pharmaceutical Society of Ireland I have hardly ever known a prosecution against a chemist, under the Pharmacy Acts, that did not originate from the complaint of another chemist. I notice in a circular letter issued September 10, by the I.D.W. Trades Union, the same principle (?) officially advocated. I suggest it would be more honourable to secure a shops closing order, supervised by the paid corporation officials, than to encourage chemists to act as spies and informers on their brother chemists.—Yours,

FRANK FITZPATRICK, M.C.P.S.I., P.C.

Dublin.

Aims of Pharmaceutical Organisations

SIR.—In the growing opinion of many, the time has come when in pharmacy we should halt and pay some attention to what is happening in our respective organising bodies. Many of us are quite convinced that there is lack of co-operation and co-ordination in our defence forces, which should consist of the Pharmaceutical Society, the National Pharmaceutical Union and the P.A.T.A. We find to-day in pharmacy:—(1) The P.A.T.A. at loggerheads with the N.P.U. over the Chemists' Friends scheme; (2) the N.P.U. and the Society do not see eye to eye with regard to the extension of so called public medical services; (3) some little strife between the N.P.U. and the Society over the recent Sunday Trading Restriction Act. Studying pharmaceutical politics, as many of us do, we cannot but view with concern this dissension in the ranks of what should be, at any rate, our "popular front." I remember a year or so ago an official of the Society coming to this area to talk on public medical services, and his mission was to stimulate enthusiasm and further effort on the part of members to participate in these schemes. It would be a week or two later that we had a visit from the secretary of the N.P.U., and he took a directly opposite view on the extension of these schemes from a purely business angle. While admitting that there is much to be said from both sides, is it too much to expect that in matters of this kind, which are of far-reaching importance, an agreed policy on the part of the N.P.U. and the Society should be decided on? The question arises, where are we in connexion with the pending medicine stamp legislation? Are we to have our leaders disagreeing in public on questions of vital interest to pharmaceutical progress? Emphatically this must not occur! The Chemists' Friends scheme had great possibilities, but in the opinion of many the name was ill-chosen. Quite erroneously we appeared to be on the offensive rather than on the defensive; and thus we lost much valuable support. Still, with a new blood transfusion it might be possible to resuscitate interest, and stimulate further sacrifice. The scheme is not yet dead. With a missionary or two in the field (remember the opponents of the scheme had plenty) conversion to its possibilities could become an absolute reality.—Yours faithfully,

TEES-SIDE (22/9).

Japanese Window Displays

SIR.—The four illustrations of Japanese styles of window dressing (*C. & D.*, September 19, p. 327) afford good examples of the type intended to lead the eye of the onlooker in a desired direction, and the analysis accompanying them explains the principles underlying each design. At various times I have seen windows dressed according to this "school," both in London and abroad, although of course adapted to the particular circumstances, and it has occurred to me on each occasion that not only does one require a skilled designer for the lay-out, but also a trained eye to appreciate the intentions of the artist. This is exactly what some of the shopping public have not—most people would remark that it was an odd-looking window without being particularly struck by the articles displayed. To my untutored eye the only one of the examples illustrated which

would definitely focus my vision is the fourth, in which the four lines leading from the corners of the window to the central square compel one to concentrate on this, which does not however contain most of the goods. Whatever may have been the original intention, to me the other three present pictures in which the eye roams about without finding a definite resting place, and therefore fail in the object of creating a "desire to purchase." For the chemist who has to cater for the English public, and who probably has only one window in which to display his goods, I believe the best method is to present them in well-arranged groups with suitable price tickets, but without any attempt at fancy designs. The small chemist has to consider the cost of these designs compared to his sales, the time they take to arrange, and the space they take up which could be utilised for showing a larger variety of lines.—Yours faithfully,

THE SHOWMAN (20/18).

Group Buying Dangers

SIR.—Many chemists will be grateful to you for the light you have thrown on the often unseen dangers attending this form of trading, in your editorial article in the *C. & D.*, September 12, p. 297. Very few, I imagine, have ever given a thought to the law of agency, nor have they realised the risks to which they have laid themselves open. Apart altogether from the dangers, it is open to question whether there is any real advantage in group buying. From my own observations the practice is not so popular in Scotland as it was some years ago. This is due to different factors, the chief being the effort made by manufacturers to meet the small buyer on the most reasonable terms, so much so, that in the majority of cases there is no need whatever for the retailer to "buy big" to secure best terms. Another adverse factor is the tendency in some cases for the group buyer to unload his older stock on his *confrères*. I have known of such instances leading to "group disintegration" and just a suspicion of ill feeling, and again it becomes common knowledge that Mr. A. and Mr. B. get supplies from Mr. C., and naturally the public assumes that Mr. C. holds better stocks. Incidentally, there are sometimes small cash discounts the sharing of which is sometimes forgotten.—Yours truly,

SCOTIA (12/91).

The Small Buyer

SIR.—It is undoubtedly true that the single pharmacist who has sufficient capital to make prompt payments can buy well (*C. & D.*, September 5, p. 263) and one might extend the statement by adding that he can buy better still if he can manage to order direct parcels or in quantity. But these truisms apply principally to the pharmacist who is well established and has a secure connection, one who knows what his turnover has been in past years and can order accordingly for expected sales in the future. The small man or the youthful proprietor who has just started in business is not in such a fortunate position, and these are the ones most likely to feel the pinch when a combine opens as a near competitor. When first commencing for himself a young man may buy a business on terms, when he has the instalments to keep up, or he may take a newly built shop on mortgage and also get an initial credit for his stock. Unless he has picked a very favourable spot where he does a good trade from the start, it takes all his profit to keep up these payments and it may be years before he can allot any spare capital to use for buying advantageously. It may sound a counsel of perfection, but it would be better for such a would-be proprietor to wait until he has saved sufficient capital to start free from encumbrance, and better still to have a margin over on which to live for the first six months without drawing for personal expenses. Even then, when the business begins to show a profit, one should only draw a moderate sum as one's own salary, in this way the profits can be used towards building up the business, a method which will prove its value in after years.—Yours faithfully,

EXPERIENCED (5/85).

Miscellaneous Inquiries

We do not undertake to analyse and report upon proprietary articles nor to publish supposed formulas for them

S. F. S. (21/9).—GLYCERIN, LEMON AND HONEY.—The following formulas are representative of the preparations usually supplied under the above title:

I

Succ. limonis,	...	...	aa p. aq.
Glycerini,	...	...
Mell. depur.	...	...

Dose: A teaspoonful to be sipped occasionally.

II

Syr. scillæ	...	...	...	5 xx.
Syr. tolu.	...	...	...	5 v.
Vin. ipecac.	...	...	...	5 viij.
Tr. senegæ	...	...	...	5 iiij.
Glycerini	...	...	...	5 x.
Mcllis	...	...	...	5 x.
Syr. limonis	...	...	...	5 xxx.
Aq. chlorof.	...	...	ad	5 c.

E. W. W. (15/9).—INDUSTRIAL SPIRIT.—The Commissioners may authorise a wholesale chemist or a dispensing chemist, on an application by him in the prescribed form, to receive industrial methylated spirits, and subject to such conditions as they shall prescribe to sell such spirits (a) to any person authorised to receive them, in any quantity not exceeding four gallons at one time; (b) in any quantity not exceeding half a gallon at one time, to a medical practitioner, dentist, veterinary surgeon, hospital or nursing home (though not authorised to receive industrial methylated spirits), on a written order signed by a medical practitioner, dentist or veterinary surgeon (such spirits are to be used solely for medical, veterinary, or scientific purposes, and subject to the prescribed conditions); or (c) to export such spirits in any quantity not exceeding four gallons at one time. The commissioners may also authorise a dispensing chemist, on an application by him in the prescribed form (Ex. No. 225 A.) and containing the information required by the notes on the form, to receive industrial methylated spirits and use such spirits in making any of a schedule of specified articles or for other approved purposes, and to sell these or other articles or the spirits themselves for medical or veterinary purposes on the prescriptions or order of a doctor, dentist or veterinary surgeon. Every chemist to whom authority is granted is required: (1) To keep an account open to official inspection of his receipts and sales of the spirits and balance it monthly; (2) keep every bottle or other container of industrial methylated spirits labelled to show that they are such spirits; (3) keep a separate stock of the spirits under proper control by himself or some other responsible person; (4) label all bottles or other containers of articles made with the spirits for medical purposes, "For external use only," or "Not to be taken." Every dispensing chemist must obtain the spirits only on an official requisition and accompanied by a permit, which must be retained and handed over to the officer of Customs and Excise. The prohibition which exists in law against the sale of methylated spirits between the hours of 10 p.m. on Saturday and 8 a.m. on the following Monday does not apply to sales of industrial methylated spirits under the Regulations.

E. J. C. (15/9).—FLEAS IN PICTURE HOUSE.—A liberal use of a pyrethrum-paraffin spray should prove effective, and formulas for such a preparation are as follows:

I

Insect powder	...	...	...	8 oz.
Kerosene	...	...	...	1 gall.

Macerate for forty-eight hours, strain and add:—
Naphthalene 1 oz.

II

Insect powder	...	...	...	8 oz.
Kerosene	...	...	...	1 gall.

Macerate for forty-eight hours, strain and add:—
Methyl salicylate,
Eucalyptus oil, or
Safrol 1 oz.

S. G. (15/9).—INSURANCE OF APPRENTICE.—If the apprentice receives any money payment for his services, he must be insured under the National Health and Unemployment Acts.

C. & S. (18/9).—BORAX AND HONEY.—This definitely does not come under the Merchandise Marks Act. The inspector is under a misapprehension, since the Merchandise Marks Order applies only to imported honeys when sold as honeys, i.e., foodstuffs. When the honey is medicated, as in this case, it is automatically taken outside the scope of the Orders.

F. W. H. (14/9).—GIVING AWAY OF SAMPLES.—Giving away is not vending in the statutory sense, but the recipient of the sample must not send stamp or stamps to defray the postage, as the authorities interpret it as payment towards expenses, and thus it would be liable to medicine-stamp duty. The package must be marked "sample," and if it is saleable it is to bear a notice to the effect that it must be stamped if sold. The sample must not be enclosed with any other package, or duty would have to be paid on a higher value.

C. S. P. (17/83).—STATUS OF STOREMAN.—The position of the person to whom you refer is governed by the contract, if any, made at the time when he changed his position from manager to storeman. From your description, he would appear not to come within the definition of shop assistant under the Shops Act. Such a person being one who is wholly or mainly employed in a shop in connection with the serving of customers or the receipt of orders, or the dispatch of goods. You were quite correct regarding the holidays of shop assistants in holiday resorts, but again, as the person is a storeman and not an assistant, this holiday regulation would not apply.

G. L. (14/9).—GODFREY'S CORDIAL.—This preparation was invented early in the eighteenth century by Thomas Godfrey, Hunsdon, Hertfordshire, and is one of the articles specifically scheduled in the Medicine Stamp Act, 1812. On this account it may not be sold in Great Britain as "Godfrey's Cordial" without stamp duty (see *C. & D.*, 1927, I, 834). Most of the recipes for this preparation are not very workable, but the following one has the advantage of being definite and easily compounded:—

Oil of sassafras	...	...	...	5 ss.
Oil of peppermint	...	...	...	5 ss.
Magnesium carbonate	...	...	...	5 iiiij.

Rub together in a mortar for ten minutes, then triturate with 8 oz. of warm water, and pour into a bottle containing:—

Brandy	...	...	...	5 vj.
Warm water	...	...	...	5 xiv.
Sodium bicarbonate	...	...	...	5 viij.

Shake well, and when cold filter and add:—

Treacle	...	...	...	5 xvij.
Sedative solution of opium	...	...	...	5 vj.

Make up to 44 oz. with peppermint water.

Each fluid drachm of the preparation contains 1 minim of the solution of opium. For children under a year old the cordial should be coloured with extract of liquorice and diluted with three times its volume of thin syrup. Other Godfrey's Cordials are given in "Pharmaceutical Formulas," Vol. I.

Retrospect of Fifty Years Ago

Reprinted from

"The Chemist and Druggist," September 25, 1886

The Imperial Institute Foreseen

The proposal made by the Prince of Wales to celebrate the jubilee of the Queen's reign by the establishment of a colonial institute may be either a strong impetus or a quietus to the proposed commercial museum. A colonial institute and a commercial museum are almost synonymous terms, as they are alike as to the purpose which they are intended to fulfil, the reception and storage in a systematic way for reference of the raw produce of our colonies and India. But the commercial museum is rather the better idea of the two in so far as it might not be restricted to products of a part of the world only. There is a splendid opportunity of making a really useful institution in the City of London, easily accessible to merchants, and with as little appearance of science in it as possible.

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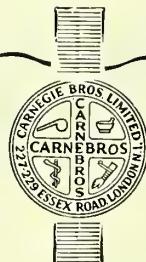
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WILLESDEN GREEN, N.W.10

Tablets and Pills Packed or Bulk

ASPIRIN
CASCARA

and all

TABLETS and PILLS

Latest Automatic Pill Plant producing over 300,000 3-grain pills a day.

Private formulae Pills and Tablets carefully and accurately prepared at lowest possible prices.

Enquiries from Packers, Shippers & Trade

CASTLE HUSKISSON Ltd.

MANUFACTURING CHEMISTS

Swinton Works, Moon St., Islington
London, N.1

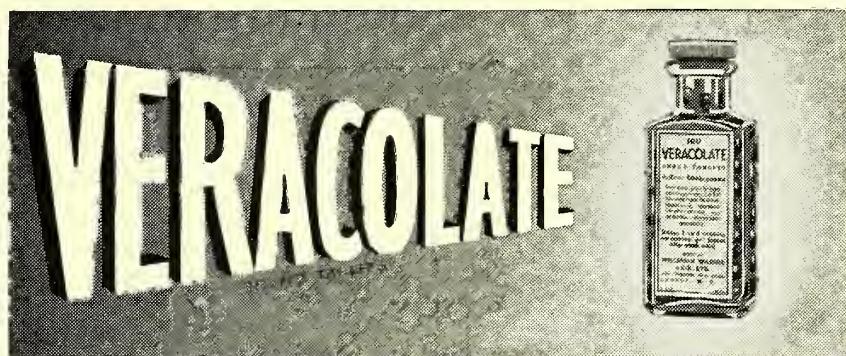
Telephone : Clerkenwell 4266

ESTABLISHED 1768

A NEW PRODUCT
from the Laboratories of
William R. Warner & Co. Ltd.

A TRUE Cholagogue—
Evacuant for the Treatment
of BILIARY STASIS AND
HEPATIC DYSFUNCTION

Veracolate contains the essential bile salts—sodium glycocholate and taurocholate with cascara, phenolphthalein and capsicum. Veracolate stimulates the production of healthy bile and overcomes bile stasis; it tends to re-establish the balance between cholesterol and bile salts in the gall-bladder and increases intestinal peristalsis so that discharge from the common duct is not hindered by the stagnant contents of the bowel. Doctors appreciate the scientific importance of this new therapeutic agent and their readiness to prescribe it portends a large and nation-wide demand.



Trade List Prices:

Bottles of 50 Tablets (retail 3/-)	27/- per doz.
" " 100 "	(retail 5/-) 45/- "
" " 500 "	(retail 20/-) 180/- "

William R. Warner & Co. Ltd., 300 Gray's Inn Road, London, W.C.1

**PARAFFINUM
LIQUIDUM B.P.
HIGH VISCOSITY**

**TECHNICAL WHITE
AND
HALFWHITE OILS**

**WHITE PETROLEUM
JELLY**

PHARMACEUTICAL & TECHNICAL
QUALITIES

**HOLROYD'S
OIL & CERESINE CO. LTD.**

3 NEW LONDON STREET, LONDON, E.C.3.

TELEPHONE:
ROYAL 5126-7

TELEGRAMS:
ERRIKOLROY
FEN, LONDON

PURE MALT EXTRACT

WITH FINEST

NON FREEZING COD LIVER OIL

THAT DOES NOT SEPARATE NOR CRYSTALLISE

Conforms to the Standards of the B.P.

IN ASSORTED FLAVOURS

★ WIDE RANGE OF ATTRACTIVE LABELS—With Own Name and Address

**Also MALT EXTRACT WITH PARRISH'S FOOD
MALT EXTRACT WITH HALIBUT LIVER OIL, etc.****WE ALSO MANUFACTURE FOR THE SPECIAL REQUIREMENTS
OF HOSPITALS AND FOR EXPORT
ENQUIRIES INVITED FOR BULK AND PACKED**

FROM THE ACTUAL MAKERS

★ **THE BRITISH DIAMALT COMPANY**

(PROPRIETORS : H. A. & D. TAYLOR, LTD.)

SAWBRIDGEWORTH • HERTS*Pharmaceutical***CASTOR****PREMIER****OIL**Tasteless
Water-White

Made in England by

**THE PREMIER OIL
EXTRACTING MILLS**
HULL Ltd.

Telegrams: "Premier, Hull"

Telephone: 15191 (8 lines)

ESTABLISHED 1793.

**ATKINSON & BARKER'S
INFANTS' PRESERVATIVE**The Best and Safest Infants' Medicine of
140 years' standing.

Does not contain any Scheduled Poison.

ROBERT BARKER & SON, LTD.,
13 WESLEY ST., C. on M., MANCHESTER.**CAVENDISH CHEMICAL CO. (NEW YORK) LTD.**

Oxford Works, Tower Bridge Rd., London, S.E.1

ATOGIN tablets for Rheumatism, Lumbago, etc.

BISMOLAN suppositories and ointment

CARNACTON ampoules and for oral administration

CAVODOL Cod Liver Oil Compound Tablets

CAVODOL Cod Liver Oil Extract tablets with
Iron and Colloidal Copper

ELIXIR NEUROGENIC (Cavendish) Tonic

LIPOLYSIN (Cavendish) tablets and ampoules

LECITHIN-YOHIMBIN tablets and Silver pills

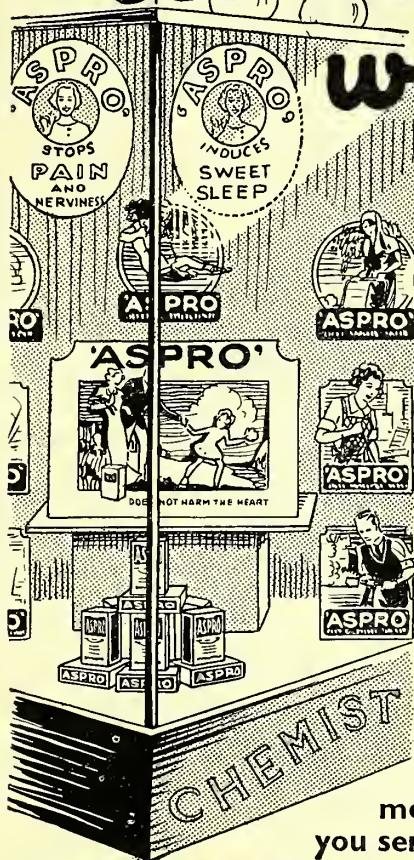
PANCRESALETTS for Diabetes Mellitus

TESTONAD and OVANAD tablets

YOHIMBIN tablets and ampoules

Literature and further information on request

Tell them in your window that YOU stock '**ASPRO'**



When you put 'ASPRO' advertising matter in your window you attract customers to your shop. Your general sales benefit. Remember, large space 'ASPRO' Advertisements are carried several times monthly by over three hundred papers, with a total circulation of over 32,000,000. You get your share in the sales activity created by this advertising when you show 'ASPRO' advertising material — just as if you spent a proportionate amount of money on the advertising yourself. We suggest you send for an 'ASPRO' display to-day. Remember,

'ASPRO' ADVERTISING produces the customers 'ASPRO' DISPLAYS bring them in

use these →
'ASPRO'
aids to
SALES

CHEMISTS
ENVELOPES
AND BAGS
Kristal Envelopes
2/6 per 1,000.
Grease proof
2 oz. bags
1/- per 1,000.
Cash with order

'ASPRO' consists of the purest Acetylsalicylic Acid that has ever been known to Medical Science, and its claims are based on its superiority.

Made in England by
ASPRO LIMITED
SLOUGH, BUCKS.
Telephone: Slough 608

No proprietary right is claimed in the method of manufacture or the formula.



AVAIL YOURSELF OF THE 'ASPRO' BONUS

BONUS ON 5's & 10's

One gross order ... Bonus 1 dozen packets
Half gross order ... Bonus $\frac{1}{2}$ dozen packets
Half gross of either size is the minimum order accepted for bonus purposes

NO BONUS ON 60's

BONUS ON 27's

One Gross order ... Bonus 2 dozen packets
Half Gross order ... Bonus 1 dozen packets
Quarter Gross order Bonus $\frac{1}{2}$ dozen packets
Quarter gross is the minimum quantity

BONUS CONDITIONS—

The only conditions made are that the Chemist who buys on these terms undertakes to show 'ASPRO' advertising matter in his shop window for 14 days and sell at advertised prices. Acceptance of Bonus is considered acceptance of conditions regarding display and selling prices.



September 26, 1936

Dr. J. Collis Browne's Chlorodyne
and
The Pharmacy and Poisons Act, 1933

Conditions of Sale
-: UNAFFECTED :-

Dr. J. Collis Browne's
CHLORODYNE

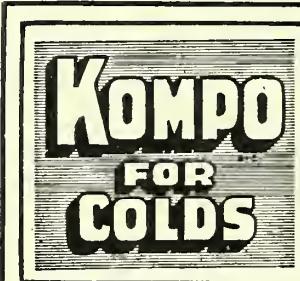
SALE RESTRICTED TO REGISTERED CHEMISTS
Sole Proprietors : J. T. DAVENPORT Ltd., Union St., London, S.E.1

Paramount

PRODUCTS
 The 'CHEMISTS ONLY' Confections
 that *SELL*

PERFECT PACKS
PRODIGIOUS SALES
PHARMACEUTICAL QUALITY

PARAMOUNT PRODUCTS LTD.
 BRITANNIA HOUSE, BRADFORD
 London Depot: St. Leonards, East Sheen, S.W.14

**Wholesale
Prices**

1/3 Size
11/6 per dozen net
 3/- Size
27/6 per dozen net
 Carriage Paid Gross Quantities
 or equivalent.

Manufactured only by
J. F. WHITE & CO., Chemists
BENSON STREET, LEEDS.

Counter Bills free on application.

DOLS' VOLATALISE FLANNEL
indicated in all cases of

- Measurement charts, interesting literature and details of attractive terms gladly sent on application.

DOLS VOLATALISE FLANNEL LTD.
 VIADUCT STREET, HUDDERSFIELD

FINEST PURE LOFOTEN — COD LIVER OIL
BRÖDR AARSÆTHER A/S AALESUND, NORWAY
 Guaranteed Content at least 1,000 International Units Vitamin A
 100 " D
 Sole Agents for U.K. (excepting Scotland) " D
FREUDENTHEIL, SMITH & CO.
 21 MINCING LANE, LONDON, E.C.3 Established 1826
 Tel. Add. : " Freudenruf." Tel. No. : Mansion House 6600

'CUTTERS' (REGISTERED)
 THE ORIGINAL
 AND ONLY
 'CUTTERS'
 HEAD & NERVE POWDER

FROM YOUR WHOLESALER, OR SEND DIRECT TO PERRY'S POWDERS, LTD., LEEDS

'CUTTERS'

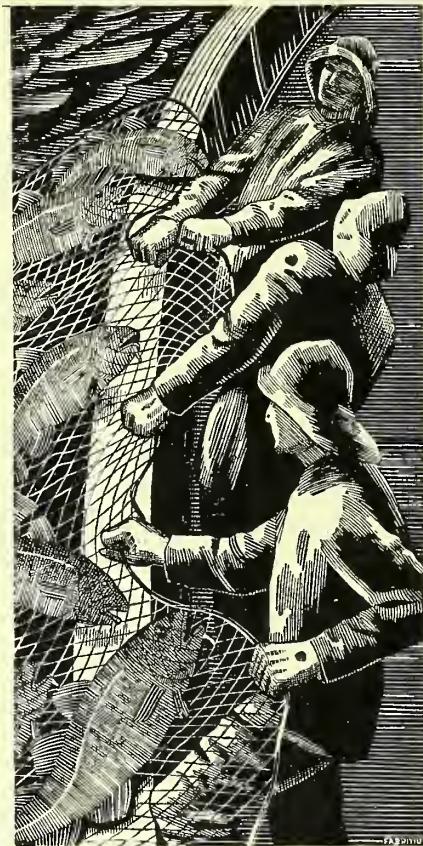
Old things are best.



For a thousand years Norwegian Medicinal Cod Liver Oil has been renowned as Nature's own cure.

NORWEGIAN MEDICINAL COD LIVER OIL

WORLD-FAMOUS FOR QUALITY



CORKS, STOPPERS, ETC. WHOLESALE & EXPORT.

Send us your enquiries
and compare our prices.
We manufacture corks
of every description.

Established 1844

C. OLLEY & SONS, LTD.

Camperdown St. & Great Alie St., London, E.1.
Telephone : Royal 2868. Telegrams : Circumference, Edo, London.

METALLIC CAPSULES
for all kinds of bottles, etc.

The Tonkin Metallic Capsule Co.
Proprietors : C. Olley & Sons Ltd.

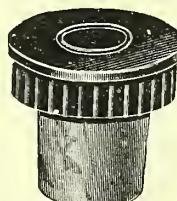
WE SUPPLY
DECORATED TINS
FOR PACKING
OINTMENTS

AND OTHER PRODUCTS

SAMPLES AND PRICES UPON REQUEST

THE CALDICOT TIN STAMPING WORKS LTD.
CALDICOT, Nr. CHEPSTOW, Mon.

COMPOSITION STOPPERS
BAKELITE MOULDINGS
COMPACTE COSMETIC & ROUGE BOXES

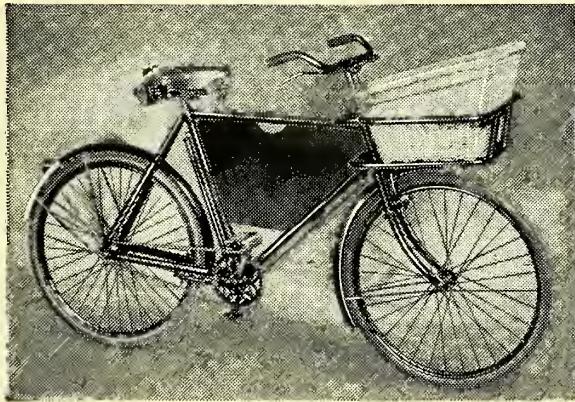


200 Varieties
Any Colour.

A suitable Composition Stopper will enhance the selling value of your package. Let us fit your Bottles and quote you.



W. J. SHARPLIN, Ltd. *Telephone : Mountview 0952*
Middle Lane Works, Hornsey, LONDON, N.8

ALLDAYS**THE ALLDAYS NO. 1 CARRIER**

As used by thousands of tradesmen throughout the country. A machine of quality-first construction and utmost durability under roughest usage. Scientific balance of load, which does not move with steering.

Price : £5 - 17 - 0

Carriage paid. Baskets, extra 5/-.

Urgent deliveries are frequent problems for the Pharmacist

These problems are solved by Alldays Carrier Cycles. Built by specialists they give years of trouble-free service at low maintenance costs.

A smart delivery outfit is essential to your business. It is your cheapest, yet most effective advertisement.

Alldays Cycles are moderate in price — will stand up to really hard work and always give complete satisfaction.

Illustrated literature can be had for the asking. A postcard will bring Catalogue by return. Write :

ALLDAYS & ONIONS LTD.

GREAT WESTERN WORKS, BIRMINGHAM, 11

'Phone: Victoria 2251. 'Grams: "Alldays, Phone, B'mgham."

London Office : 9 Victoria St., S.W.1

'Phone: Abbey 7184. 'Grams: "Typhoon, Sowest, London."



**Continuous and Steadily Advertised Goods
FOR DESTROYING RATS AND MICE**

DANYSZ VIRUS

Retail Price (Protected)	Net Wholesale Price
Virus for Rats and Mice, single tube, 2/- ..	15/- per doz.
3 tubes, 5/- ..	
Virus for Mice only .. single tube, 1 6 ..	9/- ..
3 tubes, 3/- ..	

Date-expired tubes returned to us postage paid will be exchanged free of charge.

Danysz Virus in Liquid Form

Retail Price	Wholesale Price
Bottles 6 - each	4/6 each
" 4 6	3/9 ..

HALLER'S EXTRACT OF SQUILL and DANZO RAT KILLER

Discount off Retail Prices	25% Monthly Account, or 33 1/3% Cash with Order.
Retail	Monthly A/c
1/2 gall. tins .. 10/- ..	7 6 ..
18/- ..	13 6 ..
5 " " .. 80/- ..	60/- ..
	6/8 ..
	12/- ..
	53 4 ..

DANZO BEETLE POWDER

For destroying Blackbeetles, Cockroaches, Crickets, &c.	Wholesale Prices
Retail Prices (Protected)	
In cartons 9d. each	6/- per doz.
1 6 "	13 6
3 "	27/-

Danzo Beetle Powder will not deteriorate by keeping.

CARRIAGE PAID ON ALL ORDERS.

To be obtained from

HALLER LABORATORIES, LTD.

325 Borough High Street, LONDON, S.E.1

Telegrams: "Virudana, Sedist, London." Telephone: Hop 2717

HARVEY'S

Horse Remedies

P.A.T.A.
Protected Prices.



THESE Remedies are used in most of the Training Stables, Stables of Masters of Hounds, and by many thousands of the best Private Horse Owners in the United Kingdom and Abroad.

Supplies through all Wholesale Houses.

HARVEY & CO. (DUBLIN), Ltd., DUBLIN.

BATTLES' VERMIN KILLER

Pharmacy & Poisons
Act, 1933

TO ALL OUR FRIENDS

Gentlemen. As you will appreciate, certain Rules and Regulations in the above Act have necessitated a change in one of the principal ingredients of Battles' Vermin Killer. This has now been done, and after several tests, we are satisfied that the article as it will be prepared and marketed in future, will be as efficacious as in the past, and therefore can be recommended by you to your customers with every confidence. Prices per packet will remain the same, and as the preparation now comes under Part II of the Schedule, the somewhat irksome business to purchasers of signing for it will be no longer necessary, we feel that if anything the demand for it should increase. We have circularised our wholesale dealers in the matter, and, of course, our Advertisement Programme to the Public will be continued as hitherto. Having been before the Public now for over eighty years with the existing Vermin Killer, we cannot afford to market an inefficient substitute, and we therefore confidently ask for the continuation of your valued custom as in the past years. Thanking you in anticipation, We remain, Yours faithfully,

BATTLES LTD., STONEBOW, LINCOLN

VICHY-CELESTINS

The world renowned NATURAL Mineral Water.
(And the other State Springs of Vichy)

We beg to remind the Trade that the above are on the P.A.T.A. list and show a good return to retailers.



These waters are largely prescribed by Physicians, and Chemists would do well to have an ample stock on hand.

Pamphlets, Show Cards and Dummy Bottles forwarded on application.

CAUTION—Each bottle from the STATE SPRINGS bears a neck label with the word "VICHY-ETAT" and the name of the

SOLE AGENTS:—

INGRAM & ROYLE LTD.

Bangor Wharf, 45 Belvedere Road, London, S.E.1

And at LIVERPOOL and BRISTOL

Telegraphic Addresses :

"Ingram-Royle Waterloo, London."	"Sprudel, Bristol."	"Celestins, Liverpool."
'Phone : WATerloo 4343 (2 lines).	'Phone : 21913.	'Phone : Bank 4528.

The CHEMIST AND DRUGGIST SUPPLEMENT

This Supplement is inserted in every copy of The Chemist & Druggist

28 ESSEX STREET, LONDON, W.C.2

SEPT. 26,
1936.

ADVERTISEMENT TARIFF

ALL ADVERTISEMENTS are PREPAID, so that remittance must accompany instructions in each case. If it be necessary to telephone or telegraph an urgent announcement this may be done, provided the money is telegraphed at the same time.

BUSINESSES WANTED and for DISPOSAL, PREMISES TO LET and FOR SALE, PREMISES WANTED, PARTNERSHIPS, GOODS for SALE and AGENCIES—6/- for 50 words; every additional 10 words or less, 6d. (Box No., 1/- extra.)

SITUATIONS OPEN—6/- for 40 words; every additional 10 words or less, 6d. (Box No., 1/- extra.)

SITUATIONS WANTED—2/- for 18 words; every additional 10 words or less, 6d. (Box No., 1/- extra.)

LEGAL NOTICES, TENDERS, AUCTIONS, and all specially-spaced announcements, 1/3 per nonpareil line (12 lines = 1 inch single column). (Box No., 1/- extra.)

MISCELLANEOUS (Wholesalers') Section for odd and second-hand lots—10/- for 60 words; 1/- for every additional 10 words or less. (Box No., 1/- extra.)

EXCHANGE COLUMN (for Retailers, etc.)—Twopence per word, minimum 2/-. (Box No., 1/- extra.)

REPLIES FROM ADVERTISERS—1/- per line; 3 lines 2/6.

THE CHEMIST & DRUGGIST, 28 Essex St., Strand, London, W.C.2

Telephone: Central 6565 (10 lines). Telegrams: "Chemicus, Strand, London."

CLOSING FOR PRESS

must reach us
not later than

FIRST POST THURSDAY MORNING

All advertisements intended for insertion in this Supplement

ORRIDGE & CO.

We make no charge to purchasers, and invite intending buyers to communicate with us, stating their requirements

1.—CHELSEA (NEAR).—Middle-class Cash Retail Business taking over £2,600 per annum; excellent profits; net profit after paying manager and staff over £400 per annum; very low rental; long lease; minimum price £1,900.

2.—STRATFORD.—Middle-class Business with fair amount of panel dispensing; well established; returns average £25–£26 per week, increasing; net profit last year £343; nice living accommodation over; reasonable rental; price £750 all-at or near offer.

3.—LONDON, W.10.—Working-class Business with panel and photographic; returns last year £900; good profits; turnover offers scope for increase; low rental; living accommodation; long lease; price all-at £550.

4.—STREATHAM.—Main-road Cash Retail Business for sale; takings under management £45 per week average; good profits, audited accounts; stock worth £600–£700; beautiful fixtures; price £1,385 or near offer.

5.—LONDON, S.E.23.—Vendor retiring; stabilised Good-class Cash Retail Business taking £30 per week; chartered accountant's figures; very nice living accommodation; rent £85 per annum; held on lease; stock worth about £500; price £800 all-at or near offer.

6.—NORTHWOOD (NEAR).—Branch Business for disposal; good-class concern with increasing turnover, last year being £1,317; gross profit 35½ per cent.; nice living accommodation; very valuable fixtures; good, clean, saleable stock; price £900 all-at or near offer; ill-health reason for disposal.

7.—LONDON, S.W.6.—General Retail Business; takings last year £1,900–£2,000; good profits; double-fronted shop; nice living accommodation over which can be sub-let for £2 per week; rent of premises £150 per annum; new lease; price of business £1,000 all-at or valuation terms entertained.

8.—VICTORIA.—Good Middle-class Business; established 2½ years ago; increasing takings, last year being £1,514 (booking about £10 per month); lock-up shop; price £700 all-at or valuation terms entertained; vendor leaving pharmacy.

9.—CROYDON.—Drug Store for disposal; takings present rate £13 ros. per week; nice shop, well fitted; living accommodation; long lease at £110 per annum; garage; stock worth about £180; price £300 all-at or near offer.

10.—ACTON.—Genuine Business for disposal; takings about £2,000 per annum; gross profit 40 per cent.; net profit to owner manager £500–£600 per annum; rent entirely let off; price all-at £1,250 or valuation terms entertained.

56 LUDGATE HILL, E.C.4

ESTABLISHED 1846

Telephone Nos.: CITY 2283 & 7477

May be CONSULTED at their Offices on MATTERS OF SALE, PURCHASE & VALUATION

11.—CHIGWELL, (NEAR).—Very Good-class Branch Business for disposal; takings last year nearly £1,850; gross profit 36 per cent.; rent and rates (after allowing for sub-lets) £59 per annum; very long Lease; beautifully fitted shop; price £1,000 all-at or alternatively £300 for the lease and goodwill plus stock and fixtures at valuation.

12.—SUFFOLK (Market Town).—General Retail Business; established about 50 years ago; neglected returns, present rate £10 per week; single fronted shop occupying good position; rent only £50 per annum; stock worth £350; nice living accommodation with garden; price for immediate sale £425 all-at.

13.—WATFORD (Death Vacancy).—General Retail Business offering scope for considerable increase; returns for last year £879, have been over £1,600 per annum; excellent profits; stock and fixtures worth £450; rent £150 per annum throughout the lease; price £500 all-at or near offer or valuation terms entertained.

14.—LEICESTER.—Branch Business for disposal; takings approximately £1,350 per annum; net profit well over £300 per annum; very nicely fitted compact shop, well stocked; modern living accommodation over with bathroom; premises can be purchased or rented at £100 per annum; price of business £800 all-at or near offer.

15.—SURREY (few miles out).—Middle-class Family Retail Business for sale owing to continued ill-health; net profit about £350 per annum; stock and fixtures worth about £550; a new lease has been granted at £70 per annum; nice living accommodation; price £750 all-at or near offer.

16.—MANCHESTER.—For immediate disposal; Good-class Family Retail Business; takings last year over £1,000; gross profit 40 per cent.; modern light oak fixtures; good, clean, saleable stock; stock and fixtures worth over £500; self-contained flat over; nice garden; reasonable rent; value of stock and fixtures only will be accepted or near offer.

17.—SOUTH WALES.—General Retail Business with Seeds, Wines, Spirits, etc.; established about 50 years ago; net profit about £500 per annum; nice living accommodation; garage and small garden; stock and fixtures worth £1,200; price, valuation of stock and fixtures only or £1,100 all-at.

18.—PETERBOROUGH.—Medium-class Good Prescribing Business; established over 100 years; returns for last 9 months £1,300; good profits; nice living accommodation with bathroom and garden; new lease just granted at £100 per annum rising to £125 per annum; price £1,000 all-at to include valuable stock, fixtures, lease and all household fittings, etc.

Chemists' Transfers, Valuations for Sale, Stocktaking & Probate

Special Terms for Income Tax Valuations and Preparation of Accounts by Qualified Accountants.

ERNEST J. GEORGE & CO.

Lancashire and District Representative : Mr. E. BROWN, 21 Davenport Road, Hazel Grove, Stockport. Telephone : Great Moor 2405

Correspondence, mutually confidential, is invited from prospective purchasers of the following businesses at present available for purchase.

(C1) MIDLAND CITY.—Old-established Pharmacy with excellent living accommodation; increasing turnover, now at the rate of approximately £1,500 per annum; reasonable rental; long lease; genuine scope for further development; price £1,000 or first reasonable offer.

(C2) WEMBLEY.—Modern Pharmacy with two flats above, situated in rapidly growing middle-class area; no near opposition; excellent future prospects; genuine reason for selling; reasonable purchase price.

(C3) BRIGHTON.—Old-established middle-class business (not seasonal) for immediate sale; first suitable offer accepted; part of purchase money might remain, if necessary; Pharmacy attractive and well fitted; living accommodation available; turnover capable of substantial increase; unique opportunity for chemist with limited capital.

(C4) FINCHLEY.—Attractive well-fitted lock-up Pharmacy for immediate disposal; good scope with personal attention; reasonable rental; small deposit will probably be accepted and balance over an agreed period; further details upon application.

(C5) NORTHANTS—PROMINENT TOWN.—Lock-up Pharmacy occupying leading position; owing to other interests of Proprietor the business has not, up to now, been properly exploited, but with personal attention the turnover should exceed £2,000 per annum in a very short space of time; present returns approximately £200 weekly; genuine reason for selling; price by arrangement; part could remain if necessary.

(C6) LONDON, S.W.—Exceptional opportunity for chemist with limited capital to acquire unopposed middle-class business with sub-post office, situated in populous area; the reasons for sale are quite genuine and can be fully substantiated by us from a knowledge of the circumstances; quick resuscitation should be possible under qualified personal proprietorship; first reasonable offer accepted.

(C7) TUNBRIDGE WELLS.—Old-established middle-class business occupying prominent position; turnover for last financial year, £1,193; gross profit £451; accountants' figures; living accommodation; first reasonable offer accepted.

(C8) £185 OR NEAR OFFER.—Old-established business situated in the middle of an important seaside resort in Sussex, can be purchased for a quick transaction at this low figure; suitable for qualified or unqualified person; good scope for further development; full particulars upon application.

(C9) NEW CROSS (NEAR).—Old-established working-class business with large N.H.L.; turnover steadily increasing, and is now at the rate of approximately £18 per week, exclusive of panel; low rental; good scope for further increase; reasonable purchase price.

Valuations for transfer, probate, income tax, etc., promptly executed at economical rates. Agency for locums, managers, etc.

MISCELLANEOUS.

CHEMISTS' FITTINGS.—New and Second-hand Drug Runs, Dispensing Screens, Glass-fronted Counters, Perfumery Cases, Nests of Drawers, Wall Cases, Silent Salesmen, Upright and Flat Counter Cases, Plate-glass Counters, Cash Tills, Display Stands and Glass Shelves, etc., at competitive prices. F. MAUND & E. BERG (SHOWCASES), LTD., Shopfitters and Shop Front Builders, 175/9 Old Street, London, E.C.1.

LARGE quantity of second-hand and shop-soiled Fittings removed from Pharmacies recently refitted, for Sale at bargain prices. Send requirements or dimensions of pharmacy to PHILIP JOSEPHS & SONS, LTD., 90/92 St. John Street, Clerkenwell, E.C.1. Telephone : Clerk 4111/2. "Pharmacy Fitters for over a Century."

LIMIT YOUR RISK by trading as a Private Limited Company, and get extra capital to extend. If you are interested write for "Why you should turn your business into a P.L.C." The inclusive cost is given. Advertiser in C. & D. 25 years.

A. B. SLACK, 721 Princess Road, West Didsbury, Manchester.

Audits quoted for.

WANTED.—"Rapid" Sifter and Mixer, 60-100 lbs. capacity. Full particulars and lowest price to 287/411, Office of this Paper.

EXCHANGE COLUMN.

2d. per word, minimum 2s. (Box No., 1s. extra.)

WANTED.

A TOMISERS or Nebulisers, of small size, required for inhalation purposes. Please send samples and prices to The Wallen Chemical Co., Ltd., 22 Cheese Lane, Bristol.

CASH paid for surplus stock, Drugs, Sundries, Pateuts, Surgical, Optical, Photo, etc. Walker, 11 Axe Street, Barking.

5 CARBOYS, about 2 ft. high. State lowest price to Douglas, 73 High Street, Islington.

**Bank Chambers, 329 High Holborn, London,
Telephone Nos. : Holborn 7406 & 7407 (2 lines) W.C.1**

15 Bridge Street, Walsall Telephone : Walsall 3774

(C10) LINCS.—Old-established dispensing business (lock-up) with excellent scope for considerable increase; present returns approximately £1,000 p.a., but these figures represent no criterion of possibilities; gross profit averages approximately 43½ per cent. on turnover; rent, £60; premises well situated; price, £800 or offer; stock and fixtures estimated to be worth at least £700.

(C11) EDGWARE ROAD (NEAR).—Lock-up Pharmacy with steadily increasing turnover; returns for last year, £1,364; rent and rates approximately 22/- per week only; reasonable purchase price, part of which might remain under approved circumstances.

(C12) HANWELL.—Drug Store which has been established over 100 years; present returns upwards of £1,200 per annum; self-contained house with up-to-date conveniences; rent, £100; price for quick sale £550 representing little more than value of stock and fixtures.

(C13) NORWOOD.—Old-established retail business, with sub-post office, occupying main road position; good living accommodation; excellent scope and opportunities; low rental; price all-at £500, or valuation terms if preferred.

(C14) KENT COAST.—Attractive, modern lock-up Pharmacy, situated in growing area; turnover for last financial year, £1,231, and steadily increasing; branch surgery near by; good scope under personal proprietorship; price £650 or reasonably near offer.

(C15) KENT (NEAR TO LONDON).—Family business of the smaller category, but which is showing a reasonably good living, together with steadily increasing returns; turnover for last financial year, £1,109; net profit approximately, £300; rent and rates, including house, £44; price all-at approximately £450, or first reasonable offer, as a quick sale is desired.

(C16) KINGSTON-ON-THAMES (NEAR).—Main-road Pharmacy with living accommodation, situated in growing district; average turnover approximately £1,000 per annum; rent £65; business easily worked; price £500 all-at, or reasonable offer.

(C17) SOUTHAMPTON.—Pharmacy with living accommodation (optional), situated in good-class district, can be acquired at "bargain" figure for quick transaction; now doing at the rate of approximately £17 per week, with scope for substantial increase; low rental; for a quick sale, £250 all-at will be accepted.

(C18) ELEPHANT AND CASTLE (NEAR).—Drug Store occupying prominent position in busy main thoroughfare; present returns approximately £12 per week, with excellent scope and opportunities, particularly under qualified proprietorship; low rental; for sale owing to ill-health and retirement; £300 is asked, but the first reasonable offer will be accepted; stock worth over £200.

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BERKS.—Suit Qualified man, Drug Stores, modern premises, on main road; no opposition; Kodak Agency held; stock and fixtures at valuation only; long lease of freehold could be bought; £100 down, balance as rent. 108/4, Office of this Paper.

BIRMINGHAM.—Old-established Pharmacy in busy thoroughfare; turnover under management approximately £700, increasing, plus 300 N.H.I. per month; house, six rooms, and garage; sublet at £1 week, but available; rent £65 on long lease; price for quick sale, £395, or near offer. Write, Newell, 41 Grantham Road, Sparkbrook, Birmingham.

HULL.—Old-established Business in thickly populated district; good Counter trade, N.H.I. and Kodak Agency; good fittings and fixtures; well-kept stock; easy rent; no opposition; stock approximately £600; capital required about £950; takings £1,500, could be improved; audited accounts. Apply Roger Wilkinson, Accountant, 44 Albert Avenue, Hull. 'Phone 13250.

LANCASHIRE.—Four Registered Trade Marks, including "Plano," "Raiox," "Toboggan"; goods stocked by wholesale houses; steady sale and connexion; will make a profitable extension to a Wholesale business or good start to a new one; £395, full value; retiring. Sleggs, 61 Anfield Road, Liverpool.

[CORRECTION.—We regret that as a result of a misprint the Trade Mark "Radox" appeared in this announcement (C. & D. Supplement, September 19, p. iv) instead of "RAILOX."]

LINCS.—Owner retiring; middle-class Cash Business; N.H.I., Prescribing, Optics; net profit £540, turnover £1,800, accountants' figures; good house, rent £70; £1,200 or nearest offer. 110/43, Office of this Paper.

LONDON.—Main Road Business; neglected; age reasons; turnover about £800, has done nearly double; nice neighbourhood; commodious premises; rent £75; sublet £35; could soon be largely increased by young live chemist. 109/18, Office of this Paper.

LONDON, BOW, E.—Drug Stores, capable of great expansion; has been good-class Chemist's and Optician's business; double-fronted shop; busy main road; house of 6 rooms, £1 per week inclusive; long lease; premises are next door to Doctor with large practice; sound reasons for disposal; price £175 or near offer. Apply P.C.B. 218/14, Office of this Paper.

LONDON, S.W.—For immediate Sale owing to continued ill-health, middle-class Business with very big Panel (approximately £800 per annum); very old-established; takings average well over £50 per week; net profit to managing proprietor about £700 per annum; chartered accountants' figures available; very favourable lease; rent £75 per annum, rising to £90 per annum; good sublet; price required £1,800 all at; details to genuine buyers only furnishing a banker's reference. 287/423, Office of this Paper.

LONDON, W.—Old-established cash trade family Chemist; long lease; scope for Optics; net profits £420, accountants' figures; price £350, stock and fixtures at valuation, or £600 inclusive. Also Drug Stores, £100; needs personal supervision; only genuine buyers with bank references answered; owner retiring. 110/1, Office of this Paper.

MANCHESTER.—Attractive main-road Pharmacy in growing shopping centre; annual turnover approximately £1,250, of which excellent proportion is profit; double-fronted modern shop, with flat over if desired; owner offered lucrative partnership elsewhere, and will sacrifice at £450 for immediate sale; any serious investigation welcome. 107/4, Office of this Paper.

MANCHESTER DISTRICT.—Owner leaving Pharmacy; old-established Retail and Dispensing Business, with Wine and Spirit licences; double-fronted shop, on corner two main roads; good house attached, with private entrance; good opening for Optics; present hands 13 years; growing district; only genuine offers entertained. 111/9, Office of this Paper.

MIDLANDS.—Neglected Pharmacy, with remunerative side-line, for Sale; good fittings throughout; profit exceptional, accountants' figures; owner retiring from profession; will sell outright; take partner, or terms nearest offer to £2,000 accepted. 287/424, Office of this Paper.

S.E. DISTRICT, main road, nice part, Herbal, Drug and Photographic Stores; no near opposition; established over 7 years; double-fronted shop, nicely fitted and well stocked; takings average £750 yearly; good scope for increase; price, all at, £300; good reasons for disposal. 111/6, Office of this Paper.

SCARBOROUGH.—Old-established Business for immediate disposal; premises situate main thoroughfare; lease at moderate rental may be arranged; house portion at present sub-let; well fitted and stocked, value of the latter £650; splendid opportunity for Qualified man under own supervision; full investigation invited. For further particulars apply to Parkin S. Booth, Association of Manufacturing Chemists, Ltd., 2 Bixeth Street, Liverpool, 3.

SOUTH COAST.—Profitable Business, Dispensing and light Retail; returns £1,600, which could be greatly increased in younger hands; main road; well fitted; all-the-year-round trade; easy hours and easily worked; side entrance; flat over; price £350 and valuation; good lease and moderate rent. 111/26, Office of this Paper.

SOUTH DEVON (near Sea).—Sound Dispensing and Family Business; good profits; takings nearly £3,000 per annum; accountants' figures; details to genuine buyers on bankers' or trade references. 109/20, Office of this Paper.

DRUG STORE.—Busy main road near London; low rental; small living accommodation; owner retiring; suit Qualified or Unqualified man with small capital; easy working; £165 all at for quick sale. 109/8, Office of this Paper.

MANUFACTURER of Bath Salts, Talcum Powder, Foot Powder, etc., wishes to dispose of equipment, stock, etc.; premises rented at £52 per annum; inclusive price, £250. Full particulars from Ellis & Sons, 459 Lord Street, Southport.

BUSINESSES WANTED.

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PROPRIETARY, Manufacturing or Retail, Business required by advertisers which must show good net profits on chartered accountant's figures over a period of years; preferably not situated in the North, and having profits in region of £1,000 per annum; cash available for any suitable concern. 110/20, Office of this Paper.

PREMISES WANTED.

ADVERTISER wishes privately to purchase good shop property; leases granted to owner occupiers. Write, Dodds, High Meadows, Gerrards Cross.

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WORTHING.—Attractive main-road shop in new parade serving Goring, West Worthing and district, offers exceptional opportunity for Chemist; rapidly growing and prosperous area; bus route; £2,250; freehold, including good living accommodation. Apply Jeffery Houses, Ltd., 26 Chapel Road, Worthing.

WORTHING.—Situated in only shopping centre in district serving vast and fast-expanding residential area; main London Road; bus route; opportunity for enterprising Chemist; £1,500 freehold, with accommodation, to complete parade. Apply Jeffery Houses, Ltd., 26 Chapel Road, Worthing.

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RUSTINGTON, nr. Littlehampton.—New Shops to Let, fast-growing residential area, with or without living accommodation, corner main-road position; meeting immediate demand; excellent opening for Chemist; 7 left only; rents from £90 p.a. ex. Full details, Onslow Estates (Worthing), Ltd., 13 Liverpool Gardens, Worthing.

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TO LET.—Fine modern Shop in new terrace; well-developed and still rapidly growing popular residential district, Leigh-on-Sea, Essex; ideal living accommodation, with every up-to-date convenience; any lease granted to a suitable tenant at a moderate rental; this opportunity should not be missed; possession at once if desired. Write "Owner," 22 Medway Crescent, Leigh-on-Sea, Essex, or 'phone Leigh-on-Sea 7385.

AGENCIES.

SCOTLAND.—Agency wanted from Manufacturers by firm calling on Chemists and Departmental Stores; well-established connexion and thoroughly experienced in propaganda work. Reply, stating full particulars, 108/8, Office of this Paper.

AGENTS required, commission basis, for Chemist Signs. Write full particulars of territory covered, 287/418, Office of this Paper.

AGENTS wanted for United Kingdom, competitive Glandular and Synonym Products. Well introduced firms write to 287/416, Office of this Paper.

CAMERA MANUFACTURERS require Live Agents with connexions among photographic dealers and chemists; applicants must give fullest particulars. P.C.B. 218/5, Office of this Paper.

DIRECTOR of small Limited Company would like to Represent well-known Manufacturer as Agent for their products, Chemicals, Drugs, Toilets; residing West of England; references. 111/27, Office of this Paper.

SALES AGENCY FOR GREAT BRITAIN.—Producers of important raw materials, for the manufacture of Dietetic and Pharmaceutical Products, invite applications for their exclusive Sales Agency for the UNITED KINGDOM, on a commission basis; only firms or individuals of high standing, with an established connexion amongst Manufacturing Chemists, can be considered. Apply promptly, with particulars of sales organisation and present lines, to 287/415, Office of this Paper.

SELLING Agents calling on Wholesalers and large Retailers required in all districts for well-known brand of Safety Razor Blades. Write, giving full particulars of territory covered, to 85/6, Office of this Paper.

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WANTED.—Provincial Agents, on commission basis, visiting Department Stores, to carry Perfumery Presentation Boxes, retail prices 1s. to 3s.; these lines are successful in the West End of London and have not been shown in the Provinces. Write to Anne Stuart, Ltd., 5 Barston Road, London, S.E.27.

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MESSRS. FOLKER & HORTON are favoured with instructions from Messrs. BOOTS PURE DRUG CO., LTD., (in consequence of removal to other premises), to Sell by Auction on the premises on MONDAY, OCTOBER 5, 1936, at 2.30 p.m., SHOP FIXTURES and FITTINGS, including 20 mahogany Show Cases, 2 Counter Cases, Mahogany Counter Tops, Nests of Drawers, Mahogany Doors, Drop Door Cupboard Fitting, Metal Display Stand, Iron Safe, Shelving, etc.

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6s. for 40 words or less; 6d. for every additional 10 words or less, prepaid. (Box No., 1s. extra.)

BOURNEMOUTH.—Wanted immediately, capable Unqualified Assistant, male, for small pharmacy; good Dispenser and Window-dresser essential. Give full particulars first letter, with salary required and recent photograph, Lees, Chemist, Curzon Road, Bournemouth.

CHESTER.—Qualified male Assistant for good-class Dispensing and brisk Counter trade; state age, experience, salary required, photo and copy references. Milling Johnson, Ltd., Chemists, Chester.

KENSINGTON, W.—Vacancy for Unqualified Junior Assistant with some good experience; to start early in October; give particulars as to salary, etc., and recent references. Reply to 109/6, Office of this Paper.

LONDON, S.E.1.—Junior Assistant (male) for N.H.I. business; wages £3 per week. State when can be disengaged, age, etc., to 110/44, Office of this Paper.

LONDON, W.1.—Required immediately, Unqualified Junior Assistant; smart Salesman and Window-dresser. Personal application preferred, if by letter state usual particulars to Davies & Long, 48 Dorset Street, Baker Street, W.1.

SOUTH DEVON.—Unqualified Assistant, lady or gentleman, chiefly for Dispensing; good-class business. Apply, with particulars and salary required, 111/11, Office of this Paper.

SOUTH KENSINGTON.—Assistant required in good-class Dispensing business. Please state age, height, experience and salary required. 110/7, Office of this Paper.

ASSISTANT, gentleman, of good address and education; accustomed high-class business; applicants must possess sound knowledge of Dispensing and Salesmanship; interview essential; state age, height and full experience; send no stamped envelope or returns. Leonard Matthews, 25 High Street, Wanstead, Essex.

ASSISTANT, Qualified (25-30 years), quick and accurate Dispenser, good Counterhand; immediately. C. J. Roe, Chemist, High Street, Epsom.

DISPENSER wanted immediately, for a few weeks; applicants (male) must be Qualified; salary £4 per week. Apply Medical Superintendent, Parkside Mental Hospital, Macclesfield.

FOR SOUTH COAST.—Unqualified Assistant (30-35); married; for permanency; good-class experience of counter and dispensing and undeniable references essential; able to drive car in order to work occasional country round an advantage. Write, with photo, 109/15, Office of this Paper.

JOSEPH WALLWORK & SONS, Chemists, Tyldesley, nr. Manchester, require a Junior Assistant (male); opportunity for one requiring further experience.

JUNIOR Assistant, Improver, required immediately for busy good-class Pharmacy; must be quick willing worker, accustomed to Window-dressing, of good appearance, healthy; permanency; £2 per week; please give usual particulars re experience, references, height, etc.; enclose photo or snap if possible, returnable; please state if free for interview on Sunday or Wednesday 27 or 30. Peebles, Chemists, High Street, Dorking, Surrey. Phone 2566.

JUNIOR Assistant (Unqualified) required for busy shop in working-class district. Apply, stating experience, age and salary required, to Peters, 186 Lavender Hill, London, S.W.11.

JUNIOR Lady required as Counterhand and Window-dresser in North London Pharmacy; please state experience, age and salary, or preferably interview. J. T. De Peare, 14 Highbury Park, London, N.5.

JUNIOR wanted; good Salesman, Window-dresser, knowledge of Photography essential; also vacancy for Apprentice. Apply John H. Smith & Co., Chemists, 10 Bridge Street, Newark, Notts.

LADY Assistant required, Junior Hall, or experienced Unqualified; Dispensing, Photographic and high-class Toilets; must be reliable and have good Counter manner. Full particulars, salary required and experience (photo if possible) to Miss C. M. Joyce, Chemist, Loughborough.

LADY, Qualified, to assist in new North London Suburban Retail, with Dispensing; prospects as district grows; full particulars, with photograph if possible. Write Staff Manager, Speedy, Ltd., Shelford Place, London, N.16.

MANAGER, Qualified, required shortly for branch business in Forest Gate district; opportunity for young man who is keen and competent. State age, height, salary required, and references, to bear strict investigation, to 111/14, Office of this Paper.

M.P.S. REQUIRED immediately; middle-aged; single or widower; old-established country business in East Anglia; live in. Write, stating experience and salary required, 110/50, Office of this Paper.

PART-TIME Assistant wanted, urgently, for evenings; Dispensing; suit Student or elderly gentleman. Thomas, Station Parade, Queensbury, Edgware.

PART-TIME, 3 evenings per week; London, S.W.6; Panel and private Dispensing, Window-dressing, general routine; permanency. State terms, 110/34, Office of this Paper.

QUALIFIED Assistant required for high-class Dispensing business (age between 25 and 30). Write, stating salary, to Arrowsmith & Hall, Ltd., Broadstairs.

QUALIFIED Assistant wanted, either lady or gentleman; comfortable and permanent post to suitable applicant; state wage and full particulars first letter; E. Yorks. 110/27, Office of this Paper.

QUALIFIED Assistant wanted for permanent position, late October or early November; good-class country business; lady preferred, to live in; comfortable home; no Thursday afternoon or Sunday duty; state salary required. Wellington, Oakham, Rutland.

QUALIFIED, Lady Assistant required at once; capable Dispenser, good at Counter and Window-dressing. Apply, with full particulars and photograph, if possible, to Arthur Lunn, Chemist, 316 Kilburn Lane, Queen's Park, London, W.9.

QUALIFIED lady or gentleman for small branch business, S.W. London; light duties; permanency; moderate salary to commence. 287/422, Office of this Paper.

QUALIFIED Locum for branch; permanency if desired and suitable; to commence September 28. Please apply, all particulars, salary, etc., to Bewells', Ltd., 19/21 Pitfield Street, N.1.

QUALIFIED locum wanted for 2-3 days, from Monday, October 5. Tuckers, Chemists, Dartford.

QUALIFIED Male Assistant, young; good Window and Interior Display man, general Dispensing and Counter experience, with knowledge of Photographic Supplies. Applications, stating age, experience and wages required, giving two references, Co-operative Society, Ltd., Ashton-under-Lyne, Lancs.

QUALIFIED man required at once, young, capable and energetic; knowledge of Photographic useful. Apply, stating full particulars, or call, Durbins, Chemists, 12 The Broadway, Wimbledon, S.W.19.

QUALIFIED man required immediately for business eighteen miles west of London; must be good Window-dresser and Salesman; young man preferred but not essential. Please write, stating age, experience and salary required, to 111/23, Office of this Paper.

QUALIFIED Manager offered permanency with good prospects, wanted soon. All particulars in first instance to S. Edwards & Sons, Ltd., Chemists, Farncombe, Surrey.

SMART Junior required, one just finished apprenticeship; excellent opportunity for zealous youth. 58 York Road, Waterloo, London, S.E.1.

SMART young Unqualified Assistant required October 1; must have knowledge of making attractive Window Displays; good appearance and courteous at counter. Apply, enclosing references and photograph and wages expected, Gordon Morum, Arcade, Guernsey.

UNQUALIFIED Assistant; all-round duties, including Photographic D. and P.; progressive position for suitable man. Give usual particulars by letter only in first place to Cecil Keene, Ltd., Chemists, Domestic Street, Leeds, 11.

UNQUALIFIED Junior Assistant required at once. Apply, stating full particulars, to "Nix," Chemist, Billericay, Essex.

UNQUALIFIED Lady Assistant required, chiefly for Counter and Window-dressing. Apply by letter only, with fullest particulars, including age, experience and references, to C. Coutts Michie & Co., 175 Kentish Town Road, N.W.1.

WANTED at once, Junior Assistant or Improver. Full particulars, including height and salary required, to S. Paddon, M.P.S., 657 Attercliffe Road, Sheffield, 9.

WANTED for October 5 next, competent Qualified Assistant; reliable Dispenser and Window-dresser, for S.E. suburb. Please apply enclosing photo, references and salary required (outdoors) to 111/24, Office of this Paper.

PHOTOGRAPHS, TESTIMONIALS, &c.

When answering advertisements in this section applicants are strongly advised not to send (unless specially requested) ORIGINAL TESTIMONIALS or VALUABLE PHOTOGRAPHS. As can be readily understood, when an advertiser receives from 100 to 150 replies the task of returning photographs, testimonials, &c., is one of some difficulty.

WANTED immediately, Junior Assistant or Improver, of good appearance and address. Apply, with full particulars and photo, to Davies, John & Aspell, Chemists, Bath.

WANTED immediately, two Junior Assistants for North and South London. Write, stating age, experience and salary required, 287/420, Office of this Paper.

WANTED—Smart Qualified Manager for high-class business in Midland City; must have had good Homeopathic experience and Prescribing. State full particulars, salary etc., to 111/30, Office of this Paper.

YOUNG Assistant, Unqualified, required immediately; Herefordshire; reliable Dispenser essential. Apply with age, height, wages expected, experience, and photograph, 110/38, Office of this Paper.

YOUNG Qualified Assistant wanted at once, either sex; used to N.H.I. and good Window-dresser; middle-class business. Apply Smiths Chemists (Grays), Ltd., Dispensing Chemists, Tudor House, Sockets Heath, Grays.

YOUNG Qualified Assistant; West of England; reliable dispenser, good counterman and window-dresser; please state age, particulars of experience, salary required, etc.; enclose photo, 109/2, Office of this Paper.

YOUNG Unqualified Assistant of good appearance wanted for a good-class business in Surrey. Terms and references to 110/26, Office of this Paper.

YOUNG Unqualified Assistant or Improver required early October; must be reliable Dispenser and good Counterman; apply by letter, state age, experience, wages required; photo; applications unanswered within 7 days declined with thanks. Prossers, Ltd., Chemists, Walkden, Manchester.

WHOLESALE.

AN opportunity occurs for young man with some knowledge of the trade to be trained on the manufacturing side in small London Wholesale Druggists; would suit one with prospects of capital with a view to acquiring interest in the future; small salary to commence. L., 110/45, Office of this Paper.

ATTRACTIVE Commission Terms offered Traveller with good connexion, Manchester and Lancashire territory, to carry "Licoricine," old-established Cough Remedy. Write Mandall & Co., Ltd., Tower Works, Newcastle-on-Tyne.

REPRESENTATIVES, with connections amongst Chemists and Stores, carrying other lines, required to handle range packed Ointments, Corn preparations and other Counter Specialities; part expenses with liberal commission. Particulars with ground covered to 110/32, Office of this Paper.

REPRESENTATIVES required to carry non-clashing line, attractive pack and price, well established; state territory covered. Cassie, Ltd., 105 Newgate Street, London.

WANTED, Junior Invoice Clerk; must be good Typist and also used to extending. Apply Reynolds & Branson, Ltd., 13 Briggate, Leeds.

WANTED.—A few enthusiastic Salesmen to take up wholeheartedly, either solus or as sideline, a genuine Medicament to cure very prevalent ailment, to offer to Chemists on liberal terms, and to show fine remuneration to the right man; London and suburbs only at the moment. Write, stating present activities and ground covered, Box 564, Rays, Cecil Court, W.C.2.

YOUNG WOMAN with knowledge of Proprietary Medicine trade required for City Warehouse. Write with full particulars of experience. 287/419, Office of this Paper.

COLONIAL, INDIAN AND FOREIGN.

WEST AFRICA.—Qualified Chemist, single (age 24-26); commencing salary £350 per annum; good prospects to suitable man. Apply, giving full particulars, to 286/391, Office of this Paper.

AN OPPORTUNITY IN RHODESIA.—Excellent opening, with good prospects, in Pharmacy in Southern Rhodesia needing second Qualified man; salary £25 per month first year, £27 10s. second year, £30 third year; plenty of tennis, golf, cricket, in beautiful, healthy country; expenses paid out; applicant must be Qualified, single and not more than 24 years of age. Write, in strictest confidence, to 108/7, Office of this Paper.

SITUATIONS WANTED.

RETAIL (HOME).

2s. for 18 words or less ; 6d. for every additional 10 words or less, prepaid. (Box No., 1s. extra.)

A.A.A.A.A. —QUALIFIED, young, 6 ft., West End trained, desires position, West End preferred; highest references; interview requested. Whitehall 8753. D. S., c/o Harris, 30 King Street, St. James's, London, S.W.1.

A.A.A.A.A. —MANAGER (35), Qualified, energetic, smart appearance, good personality; excellent Sales record; good Organiser; West End, City, country and all-round experience; good Window-dresser; used to high-class and Family Trade, Toilets, Cosmetics, Photographic, etc.; interview desired. "Chemist," 30 Parkway, Raynes Park, S.W. Phone: Liberty 4324.

A.A.A. —MANAGER (35), Qualified, keen Salesman, good-class experience London, Suburban, and West End, requires permanency; disengaged; London preferred. 110/49, Office of this Paper.

A.A.A. —QUALIFIED (27); single; desires position in London; temporary or permanent; good all-round experience; highest references; free September 28. Green, 2 Troutbeck Road, New Cross Gate, S.E.14.

A.A.A. —YOUNG, Unqualified, wishes further West End experience; 6 ft.; keen Salesman and Window-dresser. Whitehall 3915. 8 Kingswood Road, S.E.19.

A.A. —UNQUALIFIED Assistant (31), tall, well educated; 14 years' City and Provincial business experience; Photographics, Toilets, Patents; smart Counterman, good Dispenser. Watson, 58 Southwood Drive, Tolworth, Surrey.

A YOUNG Qualified Pharmacist wants Management with view to succession before Christmas of Business in London or Suburbs; salary £4 per week; purchase by deposit and weekly instalments. 110/50, Office of this Paper.

A N experienced Assistant, used to good Dispensing and family business, desires permanency in London area; disengaged October; tall, single; interview by arrangement. "T. H.", 154 Westbourne Terrace, W.2.

A SSISTANT; experienced Dispenser, Counterman, Photography; full or part-time; single, active, elderly, unqualified. Statim, 15 Dudley Avenue, Marsh, Huddersfield.

A SSISTANT; good all-round Dispensing, Counter, Photography, etc.; 16 years last reference; Unqualified; permanency preferred. Stevens, 46 Maybury Gardens, Willesden Green, N.W.10.

A SSISTANT, studying for M.P.S., requires temporary position until November 14. "Student," 165 Thorold Road, Ilford, Essex.

A SSISTANT; West-End experience; disengaged October 3; Counter and Dispensing; good reference; locum or permanency; London only. Write to M. G. Birch, 4 Melrose Gardens, Hammersmith, W.6.

A SSISTANT (27); expert Dispenser; accustomed to good-class Family and West End type of business. 108/5, Office of this Paper.

A SSISTANT (27), Unqualified; good experience Dispensing, Counter, Window-dressing; London. "Advertiser," 44 Turnerville Road, W.14.

BIRMINGHAM.—Assistant, experienced Dispenser (23), requires post about 30-40 hours weekly. Johnson, 13 Spring Road, Edgbaston.

BIRMINGHAM district preferred but not essential; thorough experience; well recommended; locum work undertaken. Hanley, 180 Lozells Road, Birmingham.

BRANCH Manager (31), Qualified, married, desires permanency; good all-round experience; business builder; London or near. "Chemist," 5 Falconwood Parade, Welling, Kent. Phone: Bexleyheath 1908.

CHEMIST, Qualified (27), tall, desires position of trust, preferably as manager; thoroughly experienced working middle-class; London. 110/2, Office of this Paper.

ELDERLY Qualified, shortly disengaged, seeks post as Superintendent, Dispensing, part time; terms reasonable. "Chemist," 7 Arlington Street, Hull.

EXPERIENCED Assistant (45), tall, Unregistered, desires berth where genuine capabilities will be appreciated; conscientious and trustworthy; permanency or locum entertained; disengaged. Haigh, 25 Hetley Road, Shepherd's Bush, W.12.

EXPERIENCED Manager desires locum work, City or West End; October 5 to 19, inclusive. 110/21, Office of this Paper.

EXPERIENCED Registered Manager in West End position shortly disengaged, Continental experience, desires first-class Pharmaceutical Management; long and up-to-date experience; all-round sound business man; good knowledge Serum and Vaccine Therapy; single. P.C.B. 218/9, Office of this Paper.

LADY Assistant (45); Counter, Windows, Dispensing; capable; salary £2 2s. A. T., Sunnybrook, Sussex Road, North Harrow.

LADY Locum, Unqualified, seeks post, Dispensing and Counter; highest references; free October 5. "Chemist," 7 Dunbar Road, Forest Gate, E.7.

LADY, Qualified, requires locum or part-time post; good general experience; free October 5. Pharmacist, 220 Portsdown Road, W.9.

LADY, with good all-round Toilet and Pharmacy experience, seeks situation; London or Ilford districts preferred. 107/1, Office of this Paper.

LOCUM or permanency (45); Unqualified; Dispensing, Counter, Surgical Appliances, etc.; excellent references. A. B., 2 Wallham Grove, Fulham, S.W.6.

LOCUM, Qualified, middle-aged; varied experience, including Cash Retail, N.H.I., etc.; good references; disengaged October 5. S. T. Hoskins, c/o Watsons, Chemists, Ltd., 39 Bramley Road, London, W.10.

LOCUM, 2 or 3 weeks; can start immediately; just taken refer Part II. Mark Mandleberg, 56 Norfolk Square, W.2.

LONDON.—Qualified (28), desires position as Manager, or Senior Assistant with good prospects; varied experience; excellent references. Rackley, 13 Brookfield Avenue, Walthamstow, E.17.

M.P.S., F.B.O.A. (30); experienced; reliable; conscientious and trustworthy; excellent references. "Chemist," 12 Rutland Road, E.9.

M.P.S., MARRIED, middle-aged, active, reliable and trustworthy, seeks Managership, small country business; experienced, including Agricultural; satisfactory references; moderate salary. 111/31, Office of this Paper.

M.P.S., MIDDLE-AGED, tall, active, up-to-date City experience, desires evening and/or week-end employment; accurate Dispenser; excellent references. "B. P.," 88 Salisbury Road, Harrow, Middlesex.

M.P.S. (24), tall, married, seeks permanency; good all-round experience; excellent references; free October 20; Southern county. 111/28, Office of this Paper.

M.P.S. (28), tall; 3 years present post, managing; good references and experience; within 50 miles London preferred. 109/19, Office of this Paper.

PHARMACIST (26) desires change, Manager or Assistant; reliable Dispenser; Counter, Photography; London interview if desired; free one month. 110/4, Office of this Paper.

QUALIFIED OPTICIAN with sound pharmaceutical training and experience requires post with view to early purchase by self and partner. 109/17, Office of this Paper.

QUALIFIED, recently (25), desires progressive permanency as Assistant or branch Manager; height 6 ft.; capable and obliging; good Salesman and Dispenser; comprehensive photographs and Display; disengaged shortly. 110/33, Office of this Paper.

QUALIFIED, young, experienced in high-class and middle-class Retail; excellent credentials of efficiency and character. Apply, Pharmacist, 174 Station Road, Crayford, Kent.

QUALIFIED (33) desires change; all-round experience; 6 years managing; excellent references; £4 10s.; permanency; London area only. 110/11, Office of this Paper.

QUALIFIED (30), desires permanency as Manager, with living accommodation; 13 years' all-round experience; Dispensing, Counter and Window-dressing; undeniable references. "B. H. D.," 71 Abbey Road, Torquay.

QUALIFIED (27), married; high-class experience; requires post as Manager, to live on premises; excellent references. 111/22, Office of this Paper.

QUALIFIED (25), seeks post as Manager or Assistant in Birmingham district; sound, all-round experience; excellent references. 111/2, Office of this Paper.

QUALIFIED (45), semi-retired, desires re-engagement, small remuneration for light duty; capital available. Trotterine, Milford Arms Hotel, London Road, Isleworth, Middx.

QUALIFIED (28), Square-trained, excellent experience, including Continental, and Medical Dispenser, desires position in good-class Pharmacy as Manager or Senior, where a keen, forceful Salesman, stylish Window-dresser is required; unimpeachable references; free end of October. 110/6, Office of this Paper.

QUALIFIED, 16 years' experience, desires responsible post; excellent business ability; judicious Buyer; Window specialist. Chemist, 29 High Street, Hampstead, N.W.3.

SMALL capital, M.P.S. (32), married, expert Dispenser and Counter, 7 years' experience West End as Senior and Manager, desires post; if required, willing to buy share in genuine business where proprietor wishes to develop, or contemplates partial retirement; London preferred. 108/3, Office of this Paper.

SERVICES offered; lately own business; middle-aged; full or locum; small remuneration; free end September; used to sole charge; Unregistered. Locke, 71 Cromwell Road, South Wimbledon. Phone: Erith 2777.

UNQUALIFIED Assistant (27); varied experience, Dispensing, Counter, Window-dressing, Photographic; excellent references. D. McCarthy, 167 Princes Avenue, Kingsbury, N.W.9.

UNQUALIFIED, doing Part II course, desires Saturday and/or evening work, Panel Dispensing and Counter. Sorkin, 32 Keyes Road, N.W.2.

UNQUALIFIED Lady desires post, West End of London; 9 years' experience good-class Pharmacy, including Toilet, Ardens and Cyclax, etc. 108/6, Office of this Paper.

UNQUALIFIED (42) seeks part-time engagement in Brighton or Hove (afternoons and evenings); over 20 years' experience. "W.," 30 Coventry Street, Brighton.

YORKSHIRE.—Qualified, young, single, tall Pharmacist desires position in Yorkshire giving scope for ability; preferably in West Riding; reasonable salary; at present branch manager; good all-round experience; excellent references. M.P.S., 12 Lime Grove, Long Eaton, Notts.

YOUNG Lady Counter hand would like situation down South, Cambridgeshire preferred, but not essential. 110/16, Office of this Paper.

YOUNG Lady (22) desires change; London preferred; 5 years present position; thorough experience Toilet and Counter work; D. and P. and Studio Photography. M. Smith, Beaufort Pharmacy, Chepstow.

NAMES AND ADDRESSES.

When sending advertisements for any of the sections in this Supplement, advertisers—as a guarantee of good faith and not necessarily for publication—should always give their names and addresses. It sometimes occurs that this rule is not followed and delay and disappointment ensue. Strict attention to this detail will be appreciated.

WHOLESALE.

A THOROUGHLY experienced and reliable Representative; very strong connexion whole of London, Chemists, Hairdressers and Stores; exceptional credentials; own car. 111/16, Office of this Paper.

A DVERTISER (25), keen, energetic, self-reliant, 5 years' commercial training, 8 years Tyneside Retail Pharmacy, would welcome change to representative staff of *bona-fide* firm; salary, commission, expenses basis only. 111/10, Office of this Paper.

A SSISTANT, Unqualified (29), 12 years Retail, seeks change Wholesale Assistant, Patents or Drug House; free from September 28. Agate, 66 Red Lion Lane, Shooters Hill, S.E.

COSMETIC Chemist desires post; long experience of the business, including service with one of the leading Beauty Specialists in Mayfair; keen Colour Sense and full knowledge of Modern Preparations. C. A., 22 Blackstock Road, Finsbury Park, N.4.

L ANCS, Yorks, Durham, Northumberland.—First-class Representative, 16 years' intimate knowledge of territory and buyers, desires appointment; connexion comprises 1,600 accounts, Chemists, Hairdressers, Stores, Co-operative Societies; capable of taking complete charge of Northern sales; salary and commission (no commissions entertained). 110/31, Office of this Paper.

M EDICAL Propagandist seeks post where intelligence, expediency, personality and selling abilities are imperative. Je suis prêt, 9 King Street, W.1.

P H.C. (24), well educated, single, 5 years' good-class retail experience, seeks post as Representative, home or abroad, with reputable Pharmaceutical firm. 109/5, Office of this Paper.

P ROFESSIONAL AND/OR TRADE PROPAGANDA, SALES.—Responsible, healthy Representative; long and profitable experience; own car; in excellent standing with all past employers and clientele; Doctors, Chemists, Licensed, Wholesale/Retail Traders; every investigation courted. "Stability," General Gordon Hotel, Weymouth.

R EPRESENTATION on Commission and Part Expenses.—Advertiser, representing nationally advertised proprietary on above terms, desires additional representation, London and/or Southern Counties; valuable connexion; highest references; would consider exclusive representation of good firm; inquiries invited. 287/421, Office of this Paper.

R EPRESENTATIVE (middle-aged), keen, active and versatile, well known to both wholesale and retail trade in town and country, offers services for reasonable salary and expenses. 287/417, Office of this Paper.

S COT (23), Qualified, tall, confident, energetic, would like progressive position with Wholesale house or as Representative; good credentials. 107/2, Office of this Paper.

SITUATION wanted as Packer, Export and Home. Apply to Mr. F. C. Odiam, 7 Florence Street, Islington, N.1.

S MART young Representative with highly successful sales record, connexion Stores, Chemists and Hairdressers in London and the North, seeks representation, with prospects; own car. Searl, 6 Brookland Garth, N.W.11.

WANTED, a reputable House who can use specialised knowledge and experience, indefatigable and loyal efforts of highly skilled Medical Propagandist; sound knowledge Medicine, Therapeutics, Pharmacy, Glandular Therapy, Dietetics, etc., etc. "A." c/o Dudley, Belsize Lodge, Belsize Park, N.W.3.

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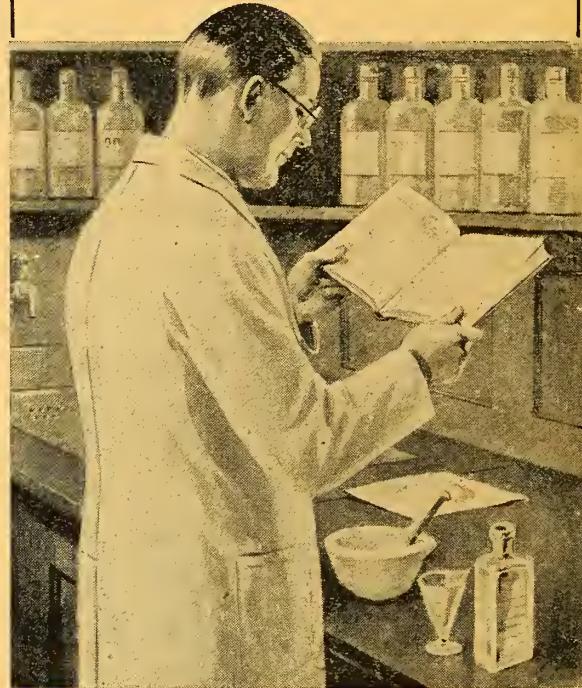
KODAK "620," F.6.3 anastigm., O.V. shutter; list price £3 12s. 6d., with leather case, list 9s.; used twice; half cost price; also Sanger's Fig. 56 Counter Scales, chromium plate and stainless steel; nearly new; also Brass Weights to complete; all at half cost price. Flood, 84 Crescent Lane, Clapham, S.W.4.

NATIONAL Cash Register, prints records and cash total; perfect, but no longer needed; reasonable. Write P. Francis, 35 Almond Road, N.17.

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..... "	3/- "	27/- "
..... "	1/- "	9/- "
..... "	1/3 "	PINELYPTUS PASTILLES 11/3
..... "	1/3 "	NUMOL 11/3
..... "	2/3 "	20/3
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